

UNITED STATES OF AMERICA
DEPARTMENT OF HEALTH AND HUMAN SERVICES
PUBLIC HEALTH SERVICE
FOOD AND DRUG ADMINISTRATION
CENTER FOR DRUG EVALUATION AND RESEARCH
ENDOCRINOLOGIC AND METABOLIC DRUGS
ADVISORY COMMITTEE

THURSDAY
NOVEMBER 20, 1997

MEETING #68

The Committee met in Versailles Rooms I and II, Bethesda Holiday Inn, 8120 Wisconsin Avenue, Bethesda, Maryland at 8:04 a.m., Mark E. Molitch, MD, Acting Chair, presiding.

COMMITTEE MEMBERS PRESENT:

MARK E. MOLITCH, MD, Acting Chair
KATHLEEN REEDY, Executive Secretary
JOSE FRANCISCO CARA, MD
CATHY W. CRITCHLOW, Ph.D.
JULES HIRSCH, MD
D. ROGER ILLINGWORTH, MD, Ph.D.
ROBERT A. KREISBERG, MD
MARIA I. NEW, MD
ROBERT S. SHERWIN, MD.
JAIME A. DAVIDSON, MD., Consumer Representative

GUEST EXPERTS: (non voting)

DAVID FELDMAN, MD
WILSON C. HAYES, Ph.D.
DONALD P. McDONNELL, Ph.D.
RUSSELL T. TURNER, Ph.D.

GUEST EXPERTS: (voting)

RICARDO AZZIZ, MD. M.P.H.
GLENN BRAUNSTEIN, MD
JAMES KROOK, MD

FDA REPRESENTATIVES:

ERIC COLEMAN, MD
GEMMA KUIJPERS, Ph.D.
SOLOMON SOBEL, MD
GLORIA J. TROENDLE, MD

SPONSOR REPRESENTATIVES:

FREDERICK J. COHEN, MD
WILLARD H. DERE, MD
ETHEL S. SIRIS, MD
JENNIFER L. STOTKA, MD
JOHN D. TERMINE

ALSO PRESENT:

SANDY ALLERHEILIGEN, Ph.D.
JOHN BRUNZELL, MD
STEVEN CUMMINGS, MD
PAUL FRANCIS, Ph.D.
STEVEN GOLDSTEIN, MD
CRAIG JORDAN, Ph.D., DSc
RAY KAUFMAN, Ph.D.
PIAN LI, Ph.D.
ROBERT LINDSAY, MD
LARRY NORTON, MD
AARTI SHAH, Ph.D.

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National Association of Professionals in
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1 P-R-O-C-E-E-D-I-N-G-S

2 8:04 a.m.

3 ACTING CHAIR MOLITCH: If everyone could
4 take their seats please. Good morning. My name is
5 Mark Molitch. I'll be the acting chair for this
6 morning. We have a very full schedule for today, so
7 we're going to try very carefully to keep on schedule.

8 Is the microphone working now? Can you
9 hear in the back? As I said before, we have a very
10 full schedule and we'll try to keep on time through
11 the course of the morning.

12 And before we start we'll go around the
13 table here to introduce everybody at the table, and
14 then Ms. Reedy will present the meeting statement, and
15 then we'll have the open public hearing.

16 Perhaps we can start with Dr. Feldman. I
17 just want to introduce everybody here at the front
18 table.

19 DR. FELDMAN: David Feldman. I'm a
20 endocrinologist from Stamford.

21 ACTING CHAIR MOLITCH: Thank you.

22 DR. TURNER: Russell Turner, Department of
23 Orthopedics, Mayo Clinic.

24 DR. McDONNELL: Donald McDonnell,
25 Department of Pharmacology and Cancer Biology, Duke

1 University Medical Center.

2 DR. KROOK: Jim Krook from ODAC but a
3 medical oncologist from Duluth CCOP.

4 DR. AZZIZ: Ricardo Azziz, a reproductive
5 endocrinologist at the University of Alabama at
6 Birmingham.

7 DR. BRAUNSTEIN: Glenn Braunstein,
8 Chairman of Medical at Cedars-Sinai Medical Center,
9 UCLA.

10 DR. KREISBERG: Bob Kreisberg from
11 Birmingham.

12 EXECUTIVE SECRETARY REEDY: Kathleen
13 Reedy, FDA.

14 ACTING CHAIR MOLITCH: Mark Molitch,
15 endocrinologist, Northwestern University in Chicago.

16 DR. SHERWIN: Robert Sherwin, Professor of
17 Medicine, Yale University.

18 DR. NEW: Maria New, pediatric
19 endocrinologist, Cornell Medical School.

20 DR. ILLINGWORTH: Good morning. Roger
21 Illingworth, Department of Medicine, Oregon Health
22 Sciences University, Portland, Oregon.

23 DR. CRITCHLOW: Cathy Critchlow,
24 Epidemiology, University of Washington, Seattle.

25 DR. HIRSCH: Jules Hirsch, Rockefeller

1 University, New York.

2 DR. CARA: Jose Cara, Pediatric,
3 Endocrinology and Diabetes, Henry Ford Hospital.

4 DR. TROENDLE: Gloria Troendle, Division
5 of Metabolic and Endocrine, FDA.

6 DR. SOBEL: Sol Sobel, Division of
7 Metabolic and Endocrine, FDA.

8 ACTING CHAIR MOLITCH: Ms. Reedy, you can
9 now read the meeting statement.

10 EXECUTIVE SECRETARY REEDY: The conflict
11 of interest statement for the Endocrinologic and
12 Metabolic Advisory Committee, November 20th 1997.

13 The following announcement addresses the
14 issue of conflict of interest with regard to this
15 meeting and is made part of the record to preclude
16 even the appearance of such at this meeting.

17 Based on the submitted agenda for the
18 meeting and all financial interest reported by the
19 committee participants, it has been determined that
20 all interest in firms regulated by the Center for Drug
21 Evaluation and research present no potential for a
22 conflict of interest at this meeting with the
23 following exceptions:

24 In accordance with 18 United States Code
25 208B3, full waivers have been granted to Dr. Glenn

1 Braunstein, Dr. Roger Illingworth, Dr. Mark Molitch,
2 and Dr. Jaime Davidson.

3 A copy of these waiver statements may be
4 obtained by submitting a written request to the
5 Agency's Freedom of Information Office, Room 12A30 of
6 the Parklawn Building.

7 We would also like to note that Dr. Robert
8 Kreisberg, Dr. Glenn Braunstein, Dr. Roger
9 Illingworth's employer, have interest in companies
10 that make competing products to Evista which are
11 unrelated to the firm's competing products. Although
12 these interest do not constitute a financial interest
13 in the particular matter within the meaning of 18
14 United States Code 208, they could create the
15 appearance of a conflict. However, it has been
16 determined, notwithstanding these interests, that it
17 is in the Agency's best interest to have Drs.
18 Kreisberg, Braunstein and Illingworth participate in
19 all official matters concerning Evista.

20 In the event that the discussions involve
21 any other products or forms not already on the agenda
22 for which an FDA participant has a financial interest,
23 the participants are aware of the need to exclude
24 themselves from such involvement and their exclusion
25 will be noted for the record. With respect to all

1 other participants we ask in the interest of fairness
2 that they address any current or previous financial
3 involvement with any firm whose products they may wish
4 to comment upon.

5 ACTING CHAIR MOLITCH: Thank you.

6 We will not proceed to the next portion of
7 the meeting which is the open public hearing. I
8 believe that we have eight speakers this morning,
9 which is a little bit more than the usual, so we're
10 going to ask them to limit their comments to four
11 minutes apiece to try to keep to our schedule. And
12 again they similarly have to tell us any affiliations
13 that they may have, any commercial affiliations that
14 may have paid for their visit here, and any backing
15 for their individual organizations that they're
16 speaking for.

17 The first person that is speaking this
18 morning will be Dr. Trudy Busch from the Women's
19 Health Research Group at the University of Maryland.

20 DR. BUSH: Good morning. I appreciate the
21 opportunity to be here this morning.

22 In terms of mentioning of products today,
23 I have in the past had a short term consultantship
24 with Eli Lilly.

25 Can we get the first slide? As an

1 epidemiologist who is a public health practitioner and
2 is interested in pharmacologic prevention, I adhere to
3 these principles as my guiding philosophy. First,
4 drugs to be used for prevention must demonstrate a
5 level of safety greater than that required for drugs
6 used to treat established conditions. And second,
7 drugs to be used long term require long term studies
8 of safety.

9 The current situation as I, a relative
10 outsider, understand it is that Lilly is seeking to
11 have raloxifene, which is a selective estrogen
12 receptive modulatory, or SERM, approved for the
13 prevention of osteoporosis. Therefore, raloxifene
14 will be used in healthy women for prevention. And
15 raloxifene will be used for long term therapy because
16 the treatment of osteoporosis is not a short term
17 option.

18 However, at this time in the publicly
19 available data there is a paucity of data on the
20 safety and efficacy of raloxifene in humans. In fact
21 we've been only able to find two published studies in
22 Humans, both by Draper et al. The first is on six
23 males on raloxifene for three weeks. The second was
24 123 women on raloxifene for eight weeks. The Phase
25 III trial results of raloxifene on bone marrow density

1 were announced in June of 1997, although to our
2 knowledge they have not been published. However,
3 these have been presented at major scientific
4 meetings.

5 As a result of that announcement there was
6 a spate of publicity about raloxifene that was focused
7 essentially in June of '97. And therefore in July of
8 '97 the FDA put raloxifene on its priority review
9 status. Essentially as we understand it, this means
10 that the usual 12 month review process for approval
11 now has been shortened to six months.

12 The reasons for this rapid approval are
13 unclear to me at this time. Given one, that we have
14 other agents that have been approved for osteoporosis
15 prevention, and to the paucity of data on both the
16 safety and efficacy of raloxifene.

17 Next slide? Briefly in terms of safety I
18 think it's very important to remember that raloxifene
19 is a SERM and that tamoxifen also is a SERM. In terms
20 of endometrial safety, vis-a-vis, raloxifene, the only
21 published data on endometrial safety is using an
22 unpublished methodology to assess endometrial
23 hyperplasia. We have no long term follow-up data of
24 endometrial problems in humans. We have evidence that
25 in fact raloxifene does affect both wet weight and dry

1 weight of the uterus in animal models. And the fact
2 that tamoxifen has caused a bazaar and fatal
3 endometrial cancer has come as a surprise to us and
4 after more than one or two years of tamoxifen therapy.

5 But more importantly I have another major
6 concern is that long term tamoxifen therapy actually
7 showed a higher death rate in breast cancer patients
8 taking tamoxifen. Tamoxifen, according to the
9 National Cancer Institute, is not to be used more than
10 five years in this country because of this higher
11 death rate.

12 Next slide? Okay, in terms of efficacy I
13 think we need to remember that --

14 ACTING CHAIR MOLITCH: You're going to
15 need to summarize very quickly please.

16 DR. BUSH: Yes. We need to remember that
17 an increase in bone mineral density does not
18 necessarily mean an increase in fracture rate. These
19 are data from Larry Riggs in fluoride showing an
20 increase in BMD, also a higher rate of fracture in
21 placebo controlled people. We have two published
22 studies now that show that tamoxifen users have an
23 increased rate of fracture despite an increase in bone
24 mineral density.

25 And so to conclude given that raloxifene

1 will be used long term in healthy women and that long
2 term safety and efficacy have not yet been
3 demonstrated and that other agents have been approved
4 for the prevention of osteoporosis, I believe it is
5 premature at this time to approve raloxifene for the
6 prevention of this condition. Thank you.

7 ACTING CHAIR MOLITCH: Thank you for your
8 comments.

9 The next speaker is Jacques Rossouw from
10 the Women's Health Initiative.

11 Can we have the lights please? Jacques
12 Rossouw?

13 The next speaker then will be Dr. Debra
14 Judelson with the American Medical Women's
15 Association.

16 DR. JUDELSON: Thank you.

17 On behalf of the American Medical Women's
18 Association I'd like to convey our interest regarding
19 drug application 20-815 before the FDA. The American
20 Medical Women's Association is a national organization
21 representing more than 10,000 women physicians and
22 medical students dedicated to the professional
23 development of women in medicine and to the promotion
24 of women's health. AMWA is a leader in the
25 development of women's health curriculum for

1 physicians and health care professionals, and health
2 education materials for the women's health consumers.

3 I am the immediate past president of AMWA,
4 a full time board certified physician in private
5 practice specializing in internal medicine and
6 cardiovascular disease with an emphasis on women's
7 health. I am not compensated by the manufacturer or
8 provided travel expenses for this hearing. Our
9 organization receives unrestricted educational grants
10 from multiple pharmaceutical companies including Eli
11 Lilly and Company.

12 Raloxifene is being considered for the
13 prevention of post menopausal osteoporosis. We have
14 long supported the therapeutic use of pharmaceutical
15 products including estrogenic compounds that could
16 lessen the impact of disease including osteoporosis.
17 WE have actively supported the intense clinical
18 research needed to establish guidelines for patients
19 care, patient education and physician education and
20 have included the recommendations of the use of post
21 menopausal hormone therapy in appropriate patients in
22 our position papers.

23 Most practicing physicians are aware of a
24 number of approved compounds available for their
25 patients who are appropriate for post menopausal

1 therapy and recommend a product based on their
2 patient's symptoms, risks and benefit profile.
3 However, we are also aware that our patients do not
4 all share the same symptoms and risks nor seek the
5 same benefits from these therapies.

6 Because of individual concerns and
7 tolerances to medications currently available, many
8 patients try a wide variety of products and often do
9 not remain on prescribed post menopausal hormone
10 therapy. They often seek unproven alternative
11 products available from other, often conventional
12 sources. These products lack evidence from clinical
13 trials to document efficacy for the prevention of the
14 most common conditions improved by the use of
15 estrogenic compounds, especially post menopausal
16 symptoms, cardiovascular disease and osteoporosis.

17 We applaud the pharmaceutical industry's
18 research and development into new products that can
19 address the concerns of patients and physicians and
20 offer a diversity of therapeutic options. There is a
21 tremendous need for these products, and AMWA strongly
22 prefers having the availability of a variety of
23 medications that have been studied in clinical trials
24 and tested for safety and efficacy.

25 The class of selected estrogen receptor

1 modulators offers options for focusing therapy for
2 disease prevention such as that offered with
3 raloxifene for the prevention of post premenopausal
4 osteoporosis. For us osteoporosis is a significant
5 public health issue affecting more than 20 million
6 post menopausal women in the United States as well as
7 many pre menopausal women. The disease leads to more
8 than 1.3 million fractures annually including 300,000
9 hip fractures which leads to a loss of mobility and
10 independent living for a significant number of women.
11 In fact more than one in three women over the age of
12 50 will suffer a fracture due to osteoporosis in her
13 lifetime, at a cost of \$13.8 billion for Americans
14 each year.

15 While osteoporosis can be diagnosed and
16 treated effectively, our current treatment options all
17 have side effects or risks which limit their use.
18 Each additional treatment option will expand the
19 population of patients able to prevent the
20 consequences of this significant disease. We have
21 reviewed the results of studies using raloxifene and
22 conclude that it shows promise for prevention of post
23 menopausal osteoporosis.

24 AMWA is critically watching the inclusion
25 of women in all phases of life in research protocols.

1 In our position papers we currently recommend post
2 menopausal hormone therapy for all women who are
3 perfect candidates both for symptoms and common
4 disease prevention such as osteoporosis. However, we
5 must have the assurance that the risks and benefits of
6 any new product meet the FDA standards for safety and
7 efficacy, and that post marketing testing is continued
8 to alert us to any unanticipated consequences of long
9 term therapy.

10 We want to make sure that women are
11 offered medications that are appropriate to the risk
12 profiles, and that these products are advertised
13 accurately. While we are awaiting the results of the
14 women's health initiatives to provide us definitive
15 answers to the benefit of post menopausal hormone
16 therapy, time does not stand still for the millions of
17 menopausal women. We need therapeutic options as soon
18 as their safety and efficacy are established.

19 Now, that concludes our organization's
20 official statement. I would like to add as personal
21 note. In reviewing my own personal risk factor I
22 realized that osteoporosis is a disease that I am most
23 likely to get. My bone mineral density for a middle
24 aged woman who still is not menopausal, it is
25 borderline osteoporotic. I fear osteoporosis. It is

1 a disease that I see for myself.

2 As with many of my patients I am faced
3 with the concern as to what I should be doing and
4 when. Certainly I don't have to jump to decisions.
5 There are vitamin therapies and supplements I can take
6 now, I'm doing all the right things. But as my
7 patients ask me questions, what drugs can I use, I
8 need answers. We depend upon the FDA to review
9 critically the data in a way that our organization is
10 not able to. To be able to provide consumers such as
11 myself as well as physicians such as myself what we
12 need to know. Thank you.

13 ACTING CHAIR MOLITCH: Thank you, Dr.
14 Judelson.

15 The next speaker is Ms. Sandra Raymond who
16 is executive director of the National Osteoporosis
17 Foundation.

18 MS. RAYMOND: Good morning. Once again
19 it's a pleasure to stand before you to comment on the
20 introduction of a new class of drugs therapies aimed
21 at preventing osteoporosis.

22 First, I'd like to commend the work of
23 this panel for its high level of interest and support
24 and leadership in ensuring that American women have
25 safe and efficacious treatment for the prevention and

1 treatment of osteoporosis.

2 With a greatly expanded medical research
3 effort on the federal level, with more far reaching
4 public education campaigns, and an increased number of
5 safe and efficacious therapeutic agents there is great
6 hope that this disease can be brought under control
7 early in the 21st Century.

8 As you know, I'm Sandra Raymond, I am the
9 founding executive director of the National
10 Osteoporosis Foundation. The foundation is a national
11 non profit voluntary health organization dedicated to
12 reducing the widespread prevalence of osteoporosis
13 through programs of research, education and advocacy.
14 The foundation is comprised of more than 170,000
15 members and donors.

16 It has broad-based support. And that
17 support comes from philanthropic and family
18 foundations, federal and state grants such as a major
19 grant from NIH to establish the first National
20 Resource Center on Osteoporosis and Related Bone
21 Diseases through major individual gifts and membership
22 dues, through special events and federated fundraising
23 campaigns and general and operating support from
24 vested and non vested corporations.

25 Eli Lilly is among the more than 40

1 pharmaceutical companies that support the foundation,
2 and more than 60 non pharmaceutical companies that
3 also support the work of the foundation. The
4 foundation is a medically and scientifically based
5 organization that always prides itself in presenting
6 a balanced perspective based on the most currently
7 available scientific findings.

8 In the next few minutes I'd like to focus
9 on the human and economic impact of osteoporosis and
10 the importance of prevention of this major public
11 health problem. In the last several weeks two of my
12 colleagues have been coping with mothers who have
13 broken their hips due to osteoporosis. Both of these
14 daughters are in the workplace but have had to put
15 their work on hold as they manage first the acute care
16 of their mothers, and second the rehabilitative care
17 of their parent. These women have said to me that
18 overnight their lives and the lives of their loved
19 ones have been changed by a silent disease they didn't
20 even know their parents had.

21 In 1996 the foundation published
22 prevalence data based on the national health and
23 nutrition examination survey, the NHANES data. These
24 data estimate that in 1996 23 million over the age of
25 50 either have osteoporosis or are at risk for

1 developing the disease due to low bone mass. This
2 report includes all U.S. women, whereas earlier
3 reports were limited to white post menopausal women.
4 The same report indicates that by the year 2015 the
5 number of women affected will increase to 35 million.
6 Women are at the highest risk for developing this
7 silent bone-thinning disease and its associated
8 fractures, typically of the hip, the spine, and wrist,
9 although any bone can be affected.

10 A woman's risk of developing a hip
11 fracture is equal, is equal to her combined risk of
12 developing breast, uterine and ovarian cancer. We all
13 know that osteoporosis causes pain and disability and
14 deformity and death. During their lifetime one in
15 every two women and one in eight men over the age of
16 50 will develop a fracture due to osteoporosis. One
17 of every five persons who has a hip fracture will not
18 survive more than a year.

19 The economic impact is equally dramatic.
20 The Centers for Disease Control and Prevention
21 estimate that the medical care associated with
22 osteoporotic fractures suffered by the Medicare
23 population alone adds three percent to the overall
24 cost of the Medicare program based on the most recent
25 Congressional Budget Office Medicare data.

1 In 1996 osteoporosis cost the Medicare
2 program \$5.7 billion. In the year 2007 that figure
3 will increase to \$13.9 billion. In 1995 osteoporotic
4 fractures were the cause of 432,000 hospitalizations
5 along with 2.5 million visits to physicians, and about
6 180,000 admissions to nursing homes.

7 ACTING CHAIR MOLITCH: I think you'll need
8 to summarize quickly please.

9 MS. RAYMOND: Thank you.

10 We have an interest in this hearing today,
11 because raloxifene represents a new class of drug
12 therapies for the prevention of osteoporosis. Your
13 approval of this therapy would provide yet another
14 option for women who are at high risk for developing
15 the disease. Since not all post menopausal women are
16 able to or are willing to take estrogen replacement
17 therapy, oral alendronate, for the prevention of
18 osteoporosis based on their personal medical
19 situations, this new therapeutic choice will clearly
20 be beneficial to women.

21 It's our hope that the data presented here
22 today meet FDA's safety and efficacy guidelines, and
23 we look forward to your deliberations. Thank you.

24 ACTING CHAIR MOLITCH: Thank you.

25 Our next speaker is Ms. Cindy Pearson from

1 the National Women's Health Network.

2 Again, I please encourage the speakers to
3 try to keep to the four minute time limit.

4 MS. PEARSON: The National Women's Health
5 Network is a private, non profit, independent consumer
6 advocacy and education organization. The network
7 receives no funding from pharmaceutical companies,
8 medical device manufacturers or trial lawyers. The
9 network has a simple position and complicated
10 recommendations.

11 Basically we believe that any woman who
12 truly needs drug treatment to prevent post menopausal
13 osteoporosis, who either can't or doesn't want to use
14 the other available drug therapies, and who is fully
15 informed about the knowns and unknowns regarding
16 raloxifene should be able to use it. However, we
17 believe every bit as strongly that women should not
18 use raloxifene for any other reason.

19 At this point committee members are
20 probably wondering what does this have to do with us?
21 We're here to give the FDA our recommendations about
22 raloxifene for the prevention of post menopausal
23 osteoporosis. The sponsor hasn't requested approval
24 for any other indication, and the sponsor certainly
25 can't promote raloxifene for other uses, if it's only

1 approved for osteoporosis.

2 Well, that's where our complicated
3 recommendations come in. This committee above all
4 other committees is now painfully aware of the
5 potential for significant harm and no real benefits
6 from the widespread use of approved drugs for
7 unapproved uses. It is this division with the FDA
8 that is responsible for Phen-Fen.

9 The Phen-Fen drug combination was never
10 approved by the FDA and while individual physicians
11 were free to prescribe it, theoretically its use
12 should not have been promoted. As we all now know it
13 was very widely promoted, millions of prescriptions
14 were written each year, and as a result millions of
15 women now have to obtain sophisticated tests to
16 determine whether they are among the estimated one
17 third of users who now have damaged heart valve.

18 This enormous public health problem came
19 about because of aggressive promotion of Phen-Fen
20 which encouraged millions of women to use a drug
21 combination that had only been tested in a small
22 preliminary short term study. The Network is very
23 afraid that the same thing is about to happen with
24 raloxifene.

25 Based on our review of the literature and

1 conversations with the sponsor who graciously agreed
2 to our request to meet earlier this month, we
3 understand that two year interim results from Maranda
4 Mice Trial show that raloxifene prevents bone loss in
5 post menopausal women. It is these data upon which
6 the Network bases its opinion that raloxifene should
7 probably be available as an additional choice to well
8 informed women. However, based on a review of popular
9 magazines as opposed to the scientific literature, we
10 are of the opinion that the sponsor is positioning
11 raloxifene to be seen as having health effects far
12 beyond the prevention of bone loss.

13 We have attached to our testimony a copy
14 of an advertisement that ran in the September 14th
15 issue of Parade Magazine which is the most widely
16 distributed magazine in the country. Although Eli
17 Lilly was careful not to name raloxifene or to make
18 explicit claims for raloxifene's actions, in our
19 opinion this add is clearly designed to create the
20 impression that Eli Lilly Company has something up its
21 sleeves which will prevent bone loss, lower
22 cholesterol levels, and not increase the risk of
23 breast or uterine cancer. This ad is off label
24 promotion before the label even exists.

25 Some people in the pharmaceutical industry

1 have told us not to worry too much about this because
2 once raloxifene is approved and a label does exist,
3 this kind of advertising won't be allowed.
4 Unfortunately while that might have been true in the
5 past, it won't be for long. The FDA reform
6 legislation, which is about to be signed into law,
7 which is about to be signed by President Clinton,
8 allows off label promotion as long as the sponsor
9 claims that they plan to request approval for
10 additional uses within the next few years.

11 The Network believes that given the
12 enormous potential market for an overall health
13 promotion, disease prevention drug for post menopausal
14 women and the hotly contested race between several
15 pharmaceutical companies developing various new
16 designer estrogens, we can expect to see many more
17 adds like the one run in September.

18 ACTING CHAIR MOLITCH: Please summarize
19 quickly.

20 MS. PEARSON: I would just like to refer
21 back to the mention Dr. Bush made about what we know
22 from tamoxifen. Tamoxifen is an effective
23 preventative agent of breast cancer recurrence that
24 drops the recurrence rate by about 30 percent. But as
25 Dr. Bush mentioned, two randomized trials have found

1 that after five years that effect changes and in fact
2 reverses itself. We know that tamoxifen is not the
3 same as raloxifene. We know that breast cancer
4 patients are not the same as women in whom breast
5 cancer has not yet been diagnosed. But we think there
6 are enough similarities to make us worry.

7 So in conclusion our recommendation is
8 that the FDA should explicitly prohibit, and this is
9 a new issue now because of the new law, explicitly
10 prohibit any form of off label promotion of
11 raloxifene. Additionally Eli Lilly should be
12 prevented from mentioning short term results related
13 to breast cancer and heart disease in both the
14 professional labeling and director consumer
15 advertising, or alternatively Eli Lilly could be
16 required to disclose the short term findings related
17 to breast cancer and accompany that disclose with
18 information about tamoxifen causing increases in
19 breast cancer recurrence after long term use.

20 And finally the FDA should require ten
21 year follow-up of all women included in randomized
22 trials in which raloxifene was given for longer than
23 one year.

24 ACTING CHAIR MOLITCH: Thank you very
25 much.

1 MS. PEARSON: Thank you.

2 ACTING CHAIR MOLITCH: We now need to go
3 on to the next speaker, Ms. Deborah Briceland-Betts,
4 Executive Director of the Older Women's League.

5 MS. BRICELAND-BETTS: Good morning. I am
6 Deborah Briceland-Betts, the Executive Director of the
7 Older Women's League.

8 OWL is the only national membership
9 organization to focus solely on the special needs of
10 women as we age. One of our primary priorities is the
11 empowerment of women to be full participants in our
12 own health care. As part of our ongoing programs
13 we've been working on osteoporosis education since
14 1984. During that time we have issued publications
15 that outline women's risk factors, discuss prevention,
16 diagnosis and options for treatment.

17 The options for treatment range from
18 acceptable alternative treatments to medications.
19 Sponsors of these educational messages have included
20 pharmaceutical companies of which Eli Lilly is not
21 one.

22 We are here today to make two important
23 quick points. First, all women no matter what their
24 age need more information about osteoporosis
25 prevention, diagnosis and treatment, and that should

1 be where the thrust of osteoporosis education is in
2 prevention and not in treatment. And secondly we must
3 have access to the broadest variety of well researched
4 treatment options.

5 Because osteoporosis is a silent disease,
6 as we've heard here today, and because broken hips are
7 all too often considered a fact of life in the aging
8 process, it is vital that we start as early as
9 possible in a young girl's life making the linkage
10 between calcium rich foods, exercise and healthy
11 bones. In later life women need to be able to
12 recognize their risk factors for osteoporosis and
13 understand the importance of discussing the issue with
14 their health care provider, to ascertain whether or
15 not bone densitometry testing is necessary. Options
16 are important for those who are diagnosed because not
17 every option is appropriate for every women, and not
18 every women can afford every option.

19 Which brings me to my point. We need
20 treatment options, but those options must be the
21 product of carefully constructed long term research
22 that ensures their efficacy and safety. Women will
23 then in consultation with their health care provider
24 weight the risk and benefits of these options in an
25 effort to select the one that is most appropriate for

1 them. Women's greatest fear as we age is our loss of
2 independence. All too often osteoporosis makes that
3 fear a reality.

4 OWL through it's 15,000 members and 70
5 chapters across the country will continue both our
6 osteoporosis educational efforts and our fight for the
7 broadest range of high quality accessible health care
8 for all mid-life and older women. Thank you.

9 ACTING CHAIR MOLITCH: Thank you very
10 much.

11 Our next speaker will be Ms. Maxine
12 Brinkman, President of the National Association of
13 Professionals in Women's Health.

14 MS. BRINKMAN: Good morning. I'm Maxine
15 Brinkman, Director of Women's Services at North Iowa
16 Health Center Network and Board President of the
17 National Association of Professionals in Women's
18 Health.

19 The association and membership
20 organization of women's health administrators, health
21 educators and clinitions work at the level to
22 disseminate the results of scientific studies and to
23 provide gender expertise in the screening, treatment,
24 and education of women. My opportunity to participate
25 here has not been funded by any pharmaceutical company

1 although our association does receive unrestricted
2 educational grants from a number of pharmaceutical
3 companies including Eli Lilly.

4 We support and applaud the research done
5 by Eli Lilly. We understand that Eli Lilly is seeking
6 approval of raloxifene for osteoporosis prevention.
7 Clinical trials demonstrate that raloxifene decreases
8 the rate of bone turnover in menopausal women. As our
9 population ages, preserving bone density is of
10 enormous value to us.

11 We are enthusiastic about the potential of
12 SERMs, but because raloxifene is not an alternative to
13 traditional estrogen replacement therapy, we call upon
14 the manufacturer to responsibly market this drug.
15 Clinical trials have not yet demonstrated that
16 raloxifene can provide long term cardiovascular,
17 breast, and uterine health in the years after
18 menopause. Our patients eagerly await safe
19 alternatives to estrogen that does not carry the
20 potential risk of breast and uterine cancer. We
21 encourage rigorous research that explores the
22 potential additional benefits and risk of SERMs. This
23 will require a long term studies that provide more
24 details about the mechanisms for actions.

25 The National Association of Professionals

1 in Women's Health understands the need for therapeutic
2 alternatives, and we commend all research for working
3 to accomplish this goal. Raloxifene provides an
4 alternative for the prevention of osteoporosis and has
5 the potential to provide alternatives for other
6 therapeutic areas. Continued research is essential.
7 Thank you.

8 ACTING CHAIR MOLITCH: Thank you very
9 much.

10 Our last speaker will be Dr. Roberta
11 Brinton who is Associate Professor, Molecular
12 Pharmacology and Toxicology, School of Pharmacy,
13 University of Southern California.

14 I think Mr. Brinton is not here. Well,
15 that will conclude our morning statements. We have
16 additional letters of support from Dale Eastman,
17 President of the Alamo Breast Cancer Foundation and
18 Coalition, and from Mary Elliott representing WINGS,
19 and these letters will be provided to the members of
20 the panel.

21 We very much thank all of these speakers
22 this morning for their comments, and I think the
23 panel, the FDA and the manufacturer would do well to
24 listen to these statements in our decisions today and
25 in the future.

1 We will not proceed to the next portion of
2 our discussions with which will be the presentation
3 from Eli Lilly and Company. And what we will try to
4 do this morning is to have them go through their
5 entire presentation. The panel I think will try to
6 let them go through that if possible with really
7 asking questions about some points of clarification.
8 We'll try to withhold our more detailed comments until
9 a little bit later this morning when we question later
10 after the FDA presentation as well.

11 DR. STOTKA: Good morning. My name is
12 Jennifer Stotka. I am a physician and the Director of
13 U.S. Regulatory Affairs for Eli Lilly and Company.

14 On behalf of Lilly I thank you for the
15 opportunity to discuss raloxifene hydrochloride, which
16 we will refer to as raloxifene. It has been
17 trademarked under the name Evista. The indication for
18 which we are currently seeking approval is the
19 prevention of post menopausal osteoporosis.
20 Raloxifene has a favorable benefit/risk profile as it
21 prevents bone loss and demonstrates potentially
22 protective effects in the cardiovascular system,
23 uterus and breast.

24 The advantages of this new therapy will be
25 highlighted in subsequent presentations today.

1 Throughout the development of raloxifene Lilly has
2 worked closely with our FDA colleagues to identify and
3 resolve issues. We would like to thank them for their
4 advice, guidance and their critiques.

5 Throughout the development of raloxifene,
6 committee members, as you are aware from your briefing
7 materials, raloxifene is a new molecular entity. It
8 is among the first in a new class of drugs called
9 selective estrogen receptor modulators or SERMs which
10 will provide an important new choice for the
11 prevention of post menopausal osteoporosis and other
12 health risks. Raloxifene has been evaluated for its
13 selective ability to act like estrogen in the skeleton
14 and cardiovascular system while having no estrogen-
15 like activity in the breast and uterus.

16 Comprehensive information from clinical
17 trials with approximately 13,000 women in 28 countries
18 was submitted in June of this year in a new drug
19 application, comprising 878 volumes. The complete
20 electronic submission consisted of 26 CD roms of
21 primary and supplementary data. The clinical
22 evaluation of raloxifene began shortly after the
23 initial IND filing in April of 1992. Lilly began
24 Phase III trials with raloxifene in 1994 prior to the
25 publication of the draft guidelines in April of that

1 year.

2 We've worked closely with the review
3 division to ensure that our preclinical and clinical
4 plans complied with these draft guidelines. Because
5 raloxifene works on the bone through the estrogen
6 receptor, the FDA agreed to treat raloxifene as an
7 estrogen in our early discussions on clinical trial
8 design. Based on FDA guidelines bone mineral density
9 is an adequate primary efficacy end point.

10 There is a provision that the lowest
11 maximally effective dose be determined. With that
12 background I would like to frame our discussion with
13 some key points. The data submitted in the NDA meet
14 or exceed the burden of proof for acceptable efficacy
15 and safety.

16 For the prevention indication we have
17 supportive preclinical data showing that the
18 relationship between bone mineral density and bone
19 strength is normal and is similar to that seen with
20 estrogen. Raloxifene is estrogen-like. It acts
21 through the estrogen receptor and has effects on bone
22 and calcium metabolism similar to estrogen.

23 Our pivotal clinical trial data clearly
24 demonstrate that raloxifene 60 mgs. prevents bone loss
25 at the spine and hip and can serve total body bone

1 mineral compared with calcium supplemented placebo.
2 In three separate pivotal clinical trials raloxifene
3 effectively preserved bone mineral density for two
4 years. In addition, raloxifene has a unique SERM
5 profile with beneficial effects on both bone and
6 cardiovascular end points without stimulatory effects
7 on the endometrium and breast.

8 There are no increased oncogenic risk
9 associated with raloxifene therapy for post menopausal
10 women. Specifically raloxifene is not associated with
11 an increased risk of breast or uterine cancer.

12 Despite ongoing safety assessments in the
13 target population, only three events are thought to be
14 casually related to raloxifene therapy with a fair
15 degree of certainty. Those are idiopathic leg cramps,
16 hot flashes and venous thromboembolic events. These
17 will all be discussed extensively during our safety
18 presentation today.

19 Our presentation includes a review of the
20 skeletal, cardiovascular, uterine and breast effects
21 of this compound. We will address all questions the
22 FDA has asked you to consider regarding the mechanism
23 of action of raloxifene, raloxifene efficacy on bone,
24 and the resulting bone quality. We will also review
25 the rationale for the 60 mg dose selection and will

1 provide you with a survey of raloxifene's benefit risk
2 profile.

3 We'll follow this agenda. First, dr.
4 Ethel Siris, professor of clinical medicine at
5 Columbia University, College of Physicians and
6 Surgeons will discuss the Unmet medical needs in the
7 area of post menopausal osteoporosis.

8 Then Dr. John Termine and Dr. Will Dere,
9 Vice President and Medical Director of the raloxifene
10 team respectively will cover estrogen receptor
11 biology, bone quality and the bone and cardiovascular
12 efficacy data.

13 Next Dr. Fred Cohen, clinical research
14 physician will present an overview of raloxifene
15 safety profile including raloxifene's effects on
16 menopausal symptoms and on reproductive tissues.

17 finally Dr. Dere will provide the overall
18 benefit/risk summation and our conclusions. We ask
19 that except for clarifying questions that each
20 presenter or set of presenters be allowed to complete
21 their presentation after which we will be most pleased
22 to take your questions. We look forward to a full
23 discussion of the issues raised.

24 Dr. Dere will facilitate Lilly's response
25 during the discussion period. Also, we have a number

1 of our key scientific staff and external experts
2 available here today to respond to your questions.

3 We wish to thank the following experts for
4 working with us and for being here today to assist
5 with your deliberations. Dr. Brunzell, Cummings,
6 Goldstein, Jordan, Lindsay, Morrow, Norton and Siris.

7 Committee members, we ask for you active
8 consideration to recommend raloxifene 60 mgs. for the
9 prevention of osteoporosis in post menopausal women.
10 We believe the documentation provided will support
11 such action, and we look forward to a mutually
12 productive session.

13 I now have the pleasure of introducing Dr.
14 Ethel Siris for the scientific overview. Dr. Siris?

15 DR. SIRIS: Thank you very much.

16 I'm going to begin, ladies and gentlemen,
17 by pointing out that menopause is a natural biological
18 event that represents the physiological, psychological
19 and social transition from the reproductive years to
20 the post reproductive years of a woman's life. The
21 interest and attention directed to the post menopausal
22 years are growing as life expectancy increases. In
23 the year 2000 life expectancy for women will be about
24 80 years so that menopause will be beginning of an era
25 that will comprise one-third of a woman's lifetime.

1 Health care providers and medical researchers must
2 therefore direct their efforts to optimizing the
3 quality of life in this increasing post reproductive
4 period.

5 Osteoporosis is a common problem to post
6 menopausal women that leads, as you've heard, to
7 fractures and functional disability. The definition
8 of osteoporosis is very well illustrated by this
9 scanning electronic micrograph of normal and
10 osteoporotic bone. Osteoporosis is defined as a
11 reduction in bone mass coupled with a deleterious
12 alteration in bone microarchitecture, very well
13 appreciated here, there is less bone and the
14 architecture is altered. And this combination
15 predisposes to fracture.

16 The World Health Organization has
17 determined that osteoporosis can be diagnosed by a
18 bone mineral density measurement that is more than 2.5
19 standard deviations below the mean value of young
20 normals. Those diagnosed with osteoporosis who have
21 already had a fragility fracture are designated as
22 having severe or established osteoporosis.

23 The evolution of osteoporosis in women is
24 highlighted by the next slide. And I am pushing the
25 button the next slide won't show up. There it is,

1 thank you.

2 At about age 30 women achieve their peak
3 bone mass. Yet over the succeeding 20 or so years
4 until menopause bone loss is relatively mild.
5 However, with the cessation of ovarian estrogen
6 production at menopause there is the onset of
7 relatively rapid bone loss over the next several years
8 and continued loss thereafter. This bone loss leads
9 not only to less bone, but to bone that has had it's
10 architecture altered by the process of being lost. By
11 the age of 80 70 percent of women have bone mineral
12 density values below the osteoporosis threshold at one
13 or more skeletal sites. It is estimated that ten
14 million women have osteoporosis and five million have
15 sustained a trauma fracture due to osteoporosis.

16 The burden of illness is depicted on the
17 next slide. More than 700,000 spine fractures,
18 200,000 wrist fractures, and 300,00 hip fractures
19 occur in the United States annually overwhelmingly in
20 post menopausal women. And as you heard at the public
21 hearing, the direct medical cost from osteoporosis
22 annually are nearly \$14 billion of which \$11 billion
23 is for osteoporosis in women.

24 Now, as shown on the next slide hormone
25 replacement therapy or HRT is an established,

1 effective treatment for several of the symptoms and
2 problems that arise in many women after menopause.
3 Hot flashes, vaginal dryness, and other symptoms of
4 genitourinary atrophy are dramatically relived by HRT
5 regimens. Very importantly potential positive effects
6 of HRT on coronary hear disease have been shown in the
7 great majority of more than 30 epidemiological studies
8 evaluating this relationship. Needed randomized
9 controlled clinical trials are currently underway to
10 confirm this cardiovascular observation.

11 The effects of HRT on risk of coronary
12 heart disease are extremely important as coronary
13 disease is the leading cause of death of American
14 women greatly surpassing the death rate from cancer.

15 With respect to osteoporosis it is known
16 from a large number of controlled clinical trials that
17 HRT is able to reduce the rate of bone loss in post
18 menopausal women. Most of these trials have been for
19 a period of three years or less and have shown that
20 HRT maintains or slightly increases bone mineral
21 density typically in the range of about three percent
22 within the first few years after menopause. Although
23 HRT reduces the rate of bone loss even when initiated
24 many years after menopause, it is not able to restore
25 the bone that has been lost.

1 After cessation of HRT bone loss
2 accelerates again to a rate equivalent to that of
3 untreated women at menopause. Thus one would predict
4 that the benefits of HRT in preserving bone density
5 would persist only as long as the therapy is continued
6 with a loss of benefit after stopping treatment. Most
7 epidemiological studies indicate that HRT initiated in
8 the early post menopausal years must be taken for at
9 least seven to ten years in order to reduce the risk
10 of osteoporotic fractures in women in their 70s and
11 80s.

12 It has been estimated that except for
13 women at increased risk for breast cancer HRT
14 increases overall life expectancy by one to three
15 years. But as the next slide indicates, despite this
16 powerful statistic long term use of HRT is greatly
17 limited by concerns of post menopausal women who
18 consider or initiate this therapy including the
19 resumption of vaginal bleeding, the development of
20 breast symptoms such as painful breast tenderness, and
21 a significant fear that prolonged use of HRT will
22 increase the risk of developing breast cancer.

23 As shown on the next slide, these concerns
24 have a substantial impact on long term adherence to
25 HRT. In general adherence rates, particularly long

1 term, are quite low. One study of nearly 1600 women
2 enrolled in the Harvard Community Health Plan show
3 that 27 percent of women had stopped HRT by as little
4 as three months after initially filling the
5 prescription. By the end of one year, approximately
6 40 percent had discontinued their HRT with only 60
7 percent still taking it.

8 A study by Speroff estimated that by five
9 years after initiating treatment only between five and
10 34 percent of women were still on it. A particularly
11 troubling percentage as we know that at least seven to
12 ten years of HRT are needed for a significant skeletal
13 benefit. Even among the presumably very well
14 motivated women who take HRT because of low bone
15 density, one study found only a 60 percent adherence
16 rate at eight months. An effective therapy is of
17 little value to a patient who won't take it.

18 As shown on the next slide the only
19 alternatives to HRT available for the prevention of
20 osteoporosis are calcium, which will not completely
21 bone loss in the early menopausal years, and
22 alendronate, at a dose of five milligrams per day.
23 Alendronate is a bisphosphonate compound that
24 effectively prevents bone loss. As a bone specific,
25 non hormonal agent, it has none of estrogen's side

1 effects, but also offers none of estrogen's apparent
2 cardiovascular benefit.

3 Next slide please. The need for more
4 options for women and their physicians highlights the
5 importance of raloxifene, a selective estrogen
6 receptor modulator or SERM. The extensive clinical
7 trial experience shows that raloxifene preserves bone
8 mineral density over a two year period and thus meets
9 the regulatory criterion as a preventative
10 intervention for osteoporosis. In addition raloxifene
11 demonstrates favorable effects on intermediate end
12 points for cardiovascular disease such as total and
13 LDL cholesterol, HDL cholesterol subfraction 2, LP(a)
14 and fibrinogen without raising triglycerides.

15 Raloxifene doe not cause endometrial
16 stimulation or uterine bleeding. Raloxifene does not
17 cause breast tenderness or pain. From the large
18 safety database collected thus far about which you
19 will hear in great detail, raloxifene treated women
20 enrolled in trials for over one year had a significant
21 decrease in endometrial cancer and in breast cancer,
22 effects consistent with the preclinical pharmacology
23 of raloxifene.

24 The prevention of bone loss together with
25 the favorable effects of raloxifene on intermediate

1 end points for coronary disease and at the uterus and
2 breast are important considerations for women and
3 their physicians as they assess the benefit/risk
4 profile of preventative therapies for osteoporosis.
5 Thank you very much.

6 May I have the next slide please. Now,
7 Dr. John Termine will not provide a preclinical
8 overview of raloxifene.

9 DR. TERMINE: Good morning. My name is
10 John Termine and I will focus my remarks on those FDA
11 questions to the committee regarding one, raloxifene
12 as estrogen specific mechanism of action at the
13 molecular, cellular and whole animal levels. And
14 secondly, I'll talk about raloxifene's ability to
15 preserve normal bone quality. And immediately
16 following my remarks Dr. Will Dere will continue on
17 with the second half of this presentation focusing on
18 the clinical efficacy of raloxifene.

19 Now, acting through estrogen receptors
20 raloxifene selectively mimics the beneficial effects
21 of estrogen in the bone and the cardiovascular system
22 and blocks estrogens deleterious effects on the post
23 menopausal uterus and breast. And what I'd like to do
24 to start is to turn our attention to the molecular
25 basis for the estrogen agonist properties of

1 raloxifene.

2 Now, in a marvelous paper published in
3 last months' Nature investigators from the UK, Sweden
4 and the U.S. had solved the crystal structure of the
5 the estrogen receptor by incorporating both estradiol
6 on the left and raloxifene on the right inside the
7 receptors ligand binding pocket. Now, for those that
8 haven't engaged in this kind of an exercise, I can
9 tell you that this is no mean feat. People have been
10 trying to crystalize the estrogen receptor for over 30
11 years and congratulations to this excellent team of
12 investigators for doing this.

13 The significance of finding that you need
14 to have the ligand, the estrogen, or in this
15 particular case the raloxifene inside the receptor has
16 real scientific meaning. It says that once the
17 estrogen, or in this case the raloxifene is inside the
18 receptor, then you form a confirmation or a three
19 dimensional structure that's favored. And in the case
20 of estrogen favored in the physiological sense, and
21 because raloxifene mimics this particular structure in
22 an identical way, then that physiological sense is
23 maintained.

24 Now, raloxifene only binds to the estrogen
25 receptors and to no other cellular or nuclear

1 receptors. And the finding affinity for raloxifene
2 and estrogen are quite high and practically identical
3 to that of estrogen itself.

4 Now, what you're doing here is looking
5 deep down inside the ligand binding pocket of the
6 estrogen receptor. And what you see is that inside
7 this pocket, this estrogen molecule in blue, sits and
8 coordinates to specific amino acids within that
9 pocket. And what you see on the right is that
10 raloxifene, and this is the benzothiafene nucleus of
11 raloxifene, sits exactly in the estrogen groove and
12 coordinates exactly to the amino acids that estrogens
13 coordinates.

14 The side chain of raloxifene, this little
15 element sticking out in green, however changes the
16 structure of the receptor in important ways, removing
17 this leucine 540 residue and binding to the aspartate
18 351. It's this particular feature of the molecule
19 that's responsible for the anti-estrogen features of
20 raloxifene, and that was described in the Nature
21 article.

22 What I want to focus on here is the fact
23 that raloxifene sits within the estrogen binding
24 groove and mimics the estrogen site in a physiological
25 sense. And it is this concise identity of ligand

1 pocket binding that is responsible for almost all of
2 the estrogen agonist features of the raloxifene
3 molecule.

4 So what I'd like to do, and I'll ask you
5 to back up now, is to let's now look at the
6 consequences of both raloxifene and estrogen binding
7 sitting in that groove on the estrogen receptor. When
8 a first look at the in vitro, that is the cellular
9 organ system level, now raloxifene and estrogen always
10 have similar agonistic effects with respect to
11 direction, dose response. And the magnitude of this
12 response in vitro, whether the effect is inhibition of
13 osteoplastic bone resorption, in cellular organ
14 culture systems, and you can see the estrogen and
15 raloxifene effects, or whether the effect is
16 endothelial cell modulated, nitric oxide production
17 for example, and eventual basal dilation. and finally
18 it could be something simple like collegian synthesis.
19 In all of the cellular systems raloxifene and estrogen
20 act and in identical matters. And most of those
21 systems are non reproductive tissue systems.

22 Next slide please. At the whole animal
23 level osteoporosis also acts like estrogen in
24 selective organ systems including the skeleton. And
25 this slide lists in hierarchical order a wide variety

1 of in vitro raloxifene effects for estrogen and then
2 raloxifene, both in rat bone. Now, these include
3 longitudinal growth, bone mineral density -- of a
4 variety of circumstances, biomechanical effects,
5 histomorphometric effects, bone turnover effects, and
6 bone cytokine pathway effects.

7 In each measured effect the result that
8 you attain whether you use raloxifene or estrogen are
9 almost always identical both in direction and
10 magnitude.

11 Next please. The raloxifene also acts
12 like estrogen in the cardiovascular system. In
13 addition to mimicking estrogen effects at the vascular
14 tissue level, raloxifene lowers cholesterol in
15 experimental animals to the same degree as estrogen.
16 And this figures plots the ability of some 13
17 different raloxifene analogs to lower cholesterol
18 which is shown on the vertical axis against the
19 ability of these same analogs to bind to the estrogen
20 receptor on a horizontal axis. And you can see that
21 a straight line relationship is attained with a very
22 high correlation coefficient indicating that in
23 animals cholesterol lowering like the raloxifene in
24 vitro bone effects shown earlier are estrogen receptor
25 agonist activities.

1 And the data reflect the molecular
2 structural information I showed you earlier in the
3 site identify for raloxifene and estrogen leads to
4 similar positive biological responses for these two
5 agents in several non reproductive tissue organ
6 systems.

7 Next please. Now, let's turn towards the
8 estrogen and antagonist -- of raloxifene, and this
9 slide is again taken from the Nature article, and what
10 you're looking at is the ligand binding pocket of the
11 estrogen receptor. Now, what you see is that on the
12 left raloxifene -- excuse me, is estrogen in blue,
13 sitting deep within the pocket. And this tube, this
14 purple tube which is shown in juxta position to the
15 estrogen is the carboxyl terminal alphahelix of the
16 receptor. And when estrogen is bound to the receptor,
17 this helix sits within that ligand binding pocket.

18 However, when raloxifene is bound on your
19 right in green, that side chain I told you about
20 earlier that sticks alpha in the pocket and binds to
21 aspartic acid number 351, that cytokine kicks out that
22 alphahelix, that C terminal alphahelix where it moves
23 to a very different position. Now, that position is
24 in juxta position to these yellow and pink amino acids
25 and those amino acids represent the receptors AF2

1 domain which is a region of the receptor critical to
2 activate many genes known to reside and to activate
3 estrogen activity, for example, in reproductive
4 tissues. So it is this concise structural change with
5 the alphahelix moves which is thought to be postulated
6 by the authors of this article, the basis for
7 raloxifene selective antagonism in these tissues.

8 Next please. Now, as an example of this
9 potent in vitro antagonist activity we show here the
10 effects for the intact rat uterus. And the top solid
11 white line, which is always when someone uses a
12 pointer and does this, it annoys me, but sometimes you
13 get nervous and you can't do it very well. Well, the
14 top solid white line represents the uterotropic
15 activity of an bone density replete or an estrogen
16 treated animal. The bottom dashed line is the
17 estrogen activity for an atrophic uterus such as
18 exists in an ovariectomized animal, an animal who has
19 been given an artificial menopause.

20 Now, raloxifene is depicted in yellow and
21 it's compared to three different raloxifene analogs
22 above it. And only raloxifene of all these analogs
23 and all of the compounds tested, the one in yellow is
24 a complete bone density antagonist in this assay fully
25 restoring the estrogen treated uterus to the atrophic

1 ovariectomized state.

2 Next please? Another example of
3 raloxifene's potent reproductive tissue antagonist
4 effects as in breast tumor systems. The area of
5 course where this molecule was first selected from
6 other potential drug candidates. In this model
7 intact, that is estrogen replete female rats, are
8 first injected with this carcinogen on day zero, in
9 this case this is the n nitrosomethylurea, and these
10 experiments by my old NIH colleague, Michael Sporn,
11 and his team at the National Cancer Institute.

12 One week later, on day seven, the animals
13 are treated prophylachially with raloxifene in yellow,
14 9-cis retinoic acid in orange, and 9-cis is a known
15 chemo preventive agent in this model. Nothing, which
16 is the control animals in white, or the combination of
17 raloxifene and 9-cis which is shown in greed. The
18 animal model of course generates mammary tumors which
19 are then followed for their appearance for the next
20 four months. Tumor burden is greatly reduced by chemo
21 prevention with raloxifene and even more so than the
22 effects with 9-cis retinoic acid. And the combination
23 in green is at least additive and that suggests that
24 these two agents prevent mammary tumor formation by
25 different mechanisms.

1 So the general thrust of these composite
2 in vitro and in vitro data are consistent with that
3 molecular structure in the Nature article and it
4 adequately demonstrates raloxifene's unique SERM
5 profile.

6 Next please. Now, how can these
7 antagonist and agonistic activities be reconciled from
8 the perspective of molecular biology? And this
9 cartoon represents a current working hypothesis in
10 this regard and summarizes the work from a large body
11 of many different investigators who have worked on
12 this over the many, many years that this has been
13 studied.

14 Now, estrogen and SERM generated gene
15 transcription involves four key players. These are
16 first the triggering ligand itself. Now, that can be
17 estradiol or one of its many metabolites, or a
18 different SERM molecule. The second player is the
19 estrogen receptor, and it comes in two forms, the
20 alpha and the beta. Yes, there are two. The third
21 player are various cofactor proteins, here shown as
22 adaptor proteins, that interact with the ligand bound
23 receptor at DNA sites. And of course the fourth
24 player, the fourth player, is the interactive or
25 subject DNA sequence itself. And it's currently

1 understood and thought that the interplay of these
2 four key players with any given cell system describes
3 and specifies transcription activity and uniqueness in
4 the cells and in the biological tissues.

5 Now, in the classic pathway, the one shown
6 on the left, the triggered receptor dimerises and
7 interacts directly with DNA with the assistance of
8 cofactor proteins. The DNA sequence that's usually
9 involved is some form of a pallindromics nucleic acid
10 sequence called the estrogen response element or the
11 ERE. And it comes in a variety of ways and it's only
12 now being understood that these different ways have
13 meaning in different cells and different tissues.

14 Raloxifene because of blocking that AF2
15 site, and this actually was, was actually postulated
16 and demonstrated in cell systems by Donald McDonnell
17 in one of his earlier papers. This pathway then, this
18 dimerisation is blocked because raloxifene blocks that
19 AF2 site, and therefore raloxifene cannot generate ERE
20 transcription using wild type receptors in this
21 traditional pathway, at least as yet. And I'm sure
22 that future work will show that under certain
23 circumstances this is achievable. But as of yet it
24 has not been demonstrated.

25 Now, the second part of this is one in

1 which work has happened over the last several years.
2 And when the resultant receptor ligand binding complex
3 cannot bind to DNA directly, it seems to interact with
4 other cofactor proteins that interact with the DNA
5 sequence itself. So what happens is that when the
6 receptor, for example, binds raloxifene it doesn't
7 interact with DNA at these sequences but interacts
8 with other proteins that do interact with DNA.

9 And three such DNA sequences have been
10 described in the literature. These are the retinoic
11 acid receptor alpha, sequences that are modulated
12 through the AP1 site which is a oncogeny phos june
13 complex, and finally TJF beta 3. The TJF beta 3 gene,
14 for example, in particular can be activated when the
15 contributory ligand is either a SERM, raloxifene for
16 example, or an estrogen metabolite, and those were
17 described in the Science paper about a year ago.

18 The current hypothesis that many labs are
19 working on is that potentially it's the second pathway
20 that may be important in ER generated gene
21 transcription in non reproductive tissue such as
22 sebomic cardiovascular. Again, even in this
23 proposed second pathway using a different key player
24 can change the game entirely. Two months ago in
25 Science it was reported for the AP1 gene transcription

1 that merely switching from ER alpha to ER beta, that's
2 changing the subtype of receptor used dramatically
3 alters ligand specificity and selection from 17 beta
4 as estradiol which works very well when the alpha
5 estrogen receptor is used to raloxifene which is the
6 dominant or preferred ligand when the beta receptor is
7 used.

8 Next please. Now, to round out this
9 portion of my talk I depicted today's best knowledge
10 of the tissue distribution of MNRA and in some cases
11 protein for the two estrogen receptors. So of course
12 this topic itself is less than two years old. I must
13 tell you that scientists use license, we do
14 experiments in rats and mice, and then we show you
15 pictures of ladies because we all hope that some day
16 we'll be able to show this for people as well. But
17 these rat data are then speculated to be identical in
18 the human, and if that happens to be the case, this is
19 what it looks like.

20 Some organs like the brain express both
21 alpha and beta estrogen receptor. In these organ
22 systems however the two receptors tend to be found in
23 different cells and in different regions. In the
24 brain, for example, the hypothalamus and the pituitary
25 appear to be rich in alpha estrogen receptors, while

1 the hippocampus and other higher brain regions seem to
2 be enriched in the beta receptor. Other organ systems
3 seem to be dominated by one receptor as opposed to the
4 other. The breast and the uterus, for example, are
5 rich in ER alpha. In case of some of the data that
6 I've seen there is only the ER alpha present, while
7 the bone and the vasculature seem to be enriched in
8 the ER beta form.

9 So what's happening now is that the
10 scientists who have worked very long and hard in this
11 area are putting us on the verge of a tremendous
12 explosion of knowledge, which is already immense,
13 about the precise ways in which estrogens work within
14 the body. And this will become the topic of
15 tremendous success in the future. And the
16 availability of tissue selective SERM molecules has
17 played a model role I think in this growing field of
18 scientific knowledge.

19 Next please. So what I'd like to do next
20 is to turn our attention away from raloxifene's
21 estrogen-like mechanisms of action and its tissue-
22 specific anti-agonistic properties to the question of
23 normal bone quality. Now normal bone quality in the
24 context of osteoporosis prevention involves three
25 things. Maintenance of normal bone mass, maintenance

1 of normal bone strength, and maintenance of normal
2 bone structure. And the usual way this is done is
3 through histological assessment.

4 In this slide we've measured rat bone
5 mineral density over two years, well actually over one
6 year, after ovariectomy and treatment with raloxifene
7 and estrogen. This treatment period amounts to
8 roughly one half of the lifetime of the rat.

9 So one point I'd like to make is
10 regardless of any fluctuations one might see earlier
11 in the game, at the end of the game, like Bob
12 Lindsay's experiments with estrogen treated, or women
13 who have had a surgical intervention and have now got
14 osteoporosis, at the end of the day it is the
15 maintenance of the initial bone mass which is key, and
16 at the end of the day with raloxifene and estrogen
17 they both do this equally well.

18 Next please. Now, at six months of
19 treatment in that study bones were taken for
20 biomechanical testing, and we're plotting here the
21 biomechanical breaking force for lumbar vertebrae on
22 the left, femoral neck on the right, comparing sham,
23 that is untreated ovariectomized estrogen treated and
24 osteoporosis treated animals. And as you can see
25 raloxifene and estrogen were about equally effective

1 in preserving bone strength in ovariectomized rat in
2 this long term study.

3 Next please. We then looked at the
4 ability of raloxifene and estrogens to influence
5 biomechanical strength in non human primates treated
6 for two years with these agents. Now, this model
7 turned out to be a disappointment to us in the FDA
8 because instead of being a model of stable bone, the
9 money bones increased in bone mineral density over the
10 course of the study. And because of that there was
11 tremendous variation in the model and we couldn't do
12 the normal kind of statistical variation because we
13 just didn't have enough animals in spite of the fact
14 that we had 20 animals per study group. The model was
15 too variable.

16 But what our scientists did is to plot
17 here ultimate breaking force for the vertebral bones
18 versus bone mineral density achieved for vertebral
19 bones for conjugated equine estrogens on the left and
20 osteoporosis on the right, and every point that you
21 see here is the result attained for a given
22 experimental animal.

23 And what you can see from the slide is
24 that the dependency of ultimate breaking force on
25 resulting BMD was identical for these two agents in

1 this study, indicating that raloxifene and estrogen
2 influenced biomechanical strength in a similar manner
3 in non human primates.

4 Next please. And finally we assess the
5 normality of bone produced under regulation by
6 estrogen and raloxifene administration using all of
7 the conventional histological criteria shown here for
8 some 360 monkey bone specimens taken at baseline and
9 after two years, in that study I showed you earlier,
10 some 22 paired human biopsies from our clinical trials
11 taken at baseline and six months of treatment, an
12 additional 11 raloxifene biopsies taken at six months
13 of treatment in an uncontrolled study, and 59
14 additional paired biopsies at baseline and at two
15 years of treatment taken randomly from our large
16 three-arm raloxifene treatment trial, and in all cases
17 in these, some 90 plus biopsies, only normal bone
18 histology was observed. And so thus raloxifene
19 maintains normal bone mass and normal bone strength in
20 experimental animals and normal bone histology in non
21 human primates and in human patients.

22 Next please. And I'd like to now turn
23 over the podium to Dr. Will Dere who will continue on
24 with the clinical half of this presentation.

25 DR. DERE: Thank you, Dr. Termine.

1 Good morning, Mr. Chairman and committee
2 members. My name is Willard Dere. I'm a physician
3 and medical directorate on the raloxifene team and I
4 will review the clinical efficacy of raloxifene.

5 The raloxifene clinical program includes
6 more than 50 clinical trials involving over 400
7 investigators working worldwide. I would now like to
8 summarize the results from the raloxifene clinical
9 trials which demonstrate that raloxifene prevents post
10 menopausal osteoporosis and increase bone mineral
11 density at sites such as the spine and the hip.

12 Next slide please. This table summarizes
13 the study characteristics for the three major
14 osteoporosis prevention studies. These studies known
15 as GGGF, GGGG, and GGGH will be referred to simply as
16 F, G and H for this presentation. A total of 1764
17 women who were approximately five years post
18 menopausal and had a mean age ranging from 53 to 55
19 years old were enrolled in these studies. All women
20 in the H study had undergone prior hysterectomy as an
21 entry requirement of the study.

22 Now, women were included if they had a
23 spinal bone mineral density between two and a half
24 standard deviations below and two standard deviations
25 above the mean value for young healthy women. As can

1 be seen from the mean T scores, which is the number of
2 standard deviations above or below the mean in young
3 women, these study groups included both women with
4 normal and low BMD. Women were randomized to the
5 therapy arms including raloxifene 30 through 150 mgs
6 daily. And in the H study conjugated equine estrogens
7 .625 mgs daily. All women in the three trials
8 received calcium supplementation of 400 to 600 mgs per
9 day.

10 The results presented today reflect the
11 two year interim analyses of these three year studies.
12 My discussion will focus initially on the F and G
13 trials which had identical entry criteria and study
14 design so that data could be pooled. The H protocol
15 studies exclusively women who had previously undergone
16 hysterectomy. The results from the H study are
17 included in your briefing document and I will refer to
18 them during the discussion of F and G. The next
19 several slides summarize bone marker and bone mineral
20 density results.

21 Next slide please. This slide shows the
22 baseline to end point change for a marker of bone
23 resorption urinary C-telopeptide to creatinine ratio
24 and a marker of bone turnover, serum osteocalcin for
25 each therapy arm in the F and the G studies.

1 Throughout today's presentation the therapy arms will
2 consistently be displayed as placebo in white,
3 raloxifene 30 mgs daily in orange, raloxifene 60 mgs
4 in yellow, and the high dose raloxifene, either 150
5 mgs or 120 mgs in blue.

6 As expected with calcium supplementation
7 there were small decreases in bone turnover rate in
8 the placebo groups. Raloxifene decreases biochemical
9 markers of bone metabolism to a significantly greater
10 extent than placebo and lowers the levels of these
11 markers into the range seen in pre menopausal women.
12 Now, this effect on biochemical markers was associated
13 with an overall beneficial effect on total body bone
14 mineral content as shown on this next slide which
15 compares the effect of treatment to placebo in studies
16 F and G.

17 Now, this favorable effect on total body
18 calcium is consistent with the results of a study of
19 calcium dynamics performed in raloxifene treated post
20 menopausal women by Dr. Robert Heany. Now, the
21 positive effect of raloxifene treatment on the entire
22 skeleton was also observed in key regions such as the
23 spine and the hip. Now, changes in spine and hip BMD
24 over 24 months is shown in each therapy group,
25 raloxifene 30, 60 and 150 mgs in study F.

1 The calcium supplemented placebo group
2 lost approximately one percent of initial BMD at most
3 measurement sites. And as you know BMD would be
4 expected to continue to decrease over time with no
5 therapy.

6 In contrast each dose of raloxifene was
7 effective in preventing bone loss and increased BMD
8 over baseline. The response over time is typical for
9 a skeletal antiresorptive agent. Compared with
10 placebo the difference in BMD is in the range of two
11 to three percent. The lumbar spine BMD is similar in
12 the F and G studies.

13 Expressed as a difference from placebo the
14 effect in F and G was approximately two percent. This
15 treatment difference was smaller than that seen in the
16 treatment group assigned to conjugate equine estrogens
17 in the H study. At the total hip as well as hip sub
18 regions raloxifene increased BMD, compared with
19 placebo the therapy effect for all three doses of
20 raloxifene is approximately two percent in both F and
21 G.

22 Let us now compare the effects of
23 raloxifene on total hip BMD in all three studies, F,
24 G and H as is shown in your briefing document. The
25 therapy effects of raloxifene 30, 60 and 150 mgs

1 compared with placebo are shown in the F and the G
2 studies in these left and middle sections. In the H
3 study the treatment effect of raloxifene 60 and 150
4 mgs was slightly lower than in F and G. For example,
5 the 60 mgs effect was about 1.3 percent versus
6 placebo. As you can see conjugated equine estrogens
7 gave a therapy effect of about three percent.

8 Each dose of raloxifene was effective in
9 preventing osteoporosis. We therefore modeled the
10 response to help establish the lowest maximally
11 effective dose. Here are the results from a non
12 linear model which was generated relating dose of
13 placebo, raloxifene 30, 60 and 150 mgs to change in
14 femoral neck and total hip BMD. Now, at the femoral
15 neck BMD responses of both the raloxifene 60 and the
16 150 mgs daily dose were significantly more effective
17 than the response seen with 30 mgs daily. At the
18 total hip the pooled responses of 60 and 150 mgs were
19 significantly more effected in the response seen in
20 the 30 mgs daily group.

21 These analyses support the 60 mgs daily
22 dose as the lowest maximally effective dose. The
23 clinical results were further analyzed to determine 7
24 whether any baseline characteristics would predict BMD
25 response or non response. Numerous subgroups were

1 identified. Analysis based on initial BMD, initial
2 bone turnover and age demonstrated that women
3 responded to raloxifene therapy regardless of subgroup
4 category.

5 As an example, the results of the subgroup
6 analysis of women according to baseline spine are
7 shown. The largest subgroup had a low bone mass or
8 osteopenia with a T score ranging from minus 1 to
9 minus 2 point standard deviations below the mean. The
10 remaining women were divided into two subgroups, those
11 with T scores above the mean and those slightly below
12 the mean for normal healthy women. Raloxifene 60 mgs
13 daily gave a significant response over placebo in each
14 of these three categories in the spine and in the
15 total hip.

16 Lipids, lipoprotein and coagulation
17 factors were measured in the osteoporosis prevention
18 clinical studies as well as in a cardiovascular study
19 GGGY in 390 post menopausal women. These markers
20 assessed an important dimension of the raloxifene SERM
21 profile which includes estrogen agonist activities in
22 non reproductive issues.

23 Next slide. Across all clinical trials
24 raloxifene 60 mgs daily lowers total cholesterol, LDL
25 cholesterol, fibrinogen and lipoprotein small "a" and

1 does not raise serum triglycerides. Raloxifene had no
2 significant effect on markers of thrombin generation
3 of fibrinolysis including fibrinopeptide A,
4 prothrombin fragment 1 plus 2, and plasminogen
5 activator inhibitor 1. Raloxifene 60 mgs daily did
6 not demonstrate an overall effect on total HDL
7 cholesterol, but in a non parametric analysis
8 raloxifene increased HDL cholesterol sub fraction 2.

9 Now, let me show the data looking at the
10 results from the six month study GGGY which is
11 described in your briefing document. Treatment with
12 raloxifene lowers total LDL cholesterol to a similar
13 extent as that seen with HRT in the purple bar. These
14 results are depicted as the effect of therapy compared
15 with placebo.

16 Now in contrast to the expected increase
17 in triglycerides in the HRT group raloxifene did not
18 increase triglycerides. Furthermore treatment with
19 raloxifene significantly lowered serum fibrinogen in
20 independent risk factor for cardiovascular disease and
21 epidemiologic studies. These effects of raloxifene on
22 lipid metabolism over six months were confirmed in the
23 F and G studies over 24 months.

24 Now, to summarize the skeletal and
25 cardiovascular effects seen thus far, raloxifene 60

1 mgs daily decreases bone turnover, increases spine and
2 hip BMD and total body bone mineral content.
3 Additional raloxifene decreased fibrinogen, total and
4 LDL cholesterol without increasing triglycerides.

5 Considering patient responses now for both
6 BMD and lipids, this slide shows the format used to
7 simultaneously display changes in both BMD and serum
8 LDL cholesterol. The baseline values for both BMD and
9 LDL cholesterol for each patient are located at the
10 center of the plot. Changes in LDL cholesterol are
11 plotted along the horizontal axis. Thus patients who
12 have a decrease in LDL cholesterol would shift
13 leftward. Changes in BMD are plotted along the
14 vertical axis. Therefore increases in BMD result in
15 an upward shift.

16 As demonstrated by the direction of the
17 arrow showing the change from baseline to end point
18 the left upper quadrant includes those patients who
19 have favorable changes in both BMD and LDL
20 cholesterol. The circles are drawn to encompass 50
21 percent and 95 percent of all women in each respective
22 treatment group.

23 Now, patients in the placebo and the
24 raloxifene 60 mgs groups are represented as individual
25 points on the plots. In the placebo group the

1 population drifts into the clinically unfavorable
2 right lower quadrant. Focusing our attention now to
3 the raloxifene 60 mgs group over 73 percent of women
4 demonstrated an increase in BMD from baseline to end
5 point. Over 50 percent of women experienced a
6 beneficial effect of both BMD and LDL cholesterol.
7 These data for raloxifene 60 mgs including the shift
8 in the population into the left upper quadrant
9 underscores the important potential benefits that
10 raloxifene may confer in improving health outcomes in
11 post menopausal women.

12 Now, in conclusion working through
13 estrogenic mechanisms raloxifene prevents osteoporosis
14 and maintains normal bone quality. Raloxifene 60 mgs
15 daily is the lowest maximally effective dose. Finally
16 effects of raloxifene on intermediate markers of
17 cardiovascular risk may provide additional benefit.
18 When considered with the favorable safety profile
19 which Mr. Cohen will review, these characteristics
20 make raloxifene 60 mgs daily an important choice for
21 the prevention of post menopausal osteoporosis. This
22 will close my efficacy discussion, and I thank you for
23 your attention.

24 Next slide please. It is now my pleasure
25 to introduce Dr. Fred Cohen who will be providing the

1 clinical safety results.

2 DR. COHEN: Good morning, Mr. Chairman,
3 members of the committee and guests. My name is Fred
4 Cohen and I'm a physician with Eli Lilly and Company.

5 My colleagues, Drs. Termine and Dere, have
6 shown you results from an extensive preclinical and
7 clinical development program which indicate that the
8 beneficial effects of raloxifene in the skeleton and
9 on lipid metabolism directly reflect its estrogen
10 agonist properties.

11 Many of the safety observations I'll share
12 with you highlight the estrogen antagonist properties
13 of raloxifene. Because of it's uniquely favorable
14 balance between estrogen agonist and antagonism,
15 raloxifene is safe and well tolerated when used to
16 prevent osteoporosis in post menopausal women.
17 Raloxifene not only overcomes almost all of the risk
18 and side effects associated with long term HRT, but as
19 you'll see it also shows promise to prevent breast and
20 perhaps endometrial cancer. Diseases which ultimately
21 contribute to the limited acceptance of HRT for the
22 prevention of post menopausal osteoporosis.

23 Next slide. As Dr. Stotka said earlier,
24 the raloxifene clinical development program is very
25 large. Over 50 clinical trials have been initiated in

1 28 countries. Most trials are Phase IIB or III
2 clinical efficacy and safety trials of six months to
3 five years in total duration. The longest duration of
4 analyzed safety data, up to 43 months, is in the
5 osteoporosis prevention population. As shown in the
6 left half of this slid, in all over 13,000 women have
7 been enrolled in a raloxifene clinical trial. Nearly
8 11,000 are still participating.

9 Since the largest studies, including the
10 three prevention trials have completed their two year
11 time points, total exposure to raloxifene is nearly
12 double the enrollment figure. Total exposure being
13 23,500 patient years, 16,000 of which are to
14 raloxifene itself. The overall radio of raloxifene to
15 placebo exposure in long term clinical trials is
16 approximately two to one. The pie chart to the right
17 breaks these exposures statistics down by study time.
18 The osteoporosis treatment study group which includes
19 women who are about 67 years of age on average
20 accounts for about 72 percent of total exposure. The
21 prevention study with about 5,000 patient years of
22 exposure is the next largest group and includes
23 generally healthy post menopausal women who are about
24 55 years of age on average.

25 Next slide. For many of the adverse event

1 analyses safety data have been, from clinical trials
2 have been pulled to allow detection of therapy
3 differences for less commonly reported adverse events.
4 Three databases were created by this pooling. Most
5 inferences about the safety of raloxifene in the
6 prevention population derived from the primary placebo
7 control database. In addition the three prevention
8 trials, this database of more than 2000 women also
9 includes safety data from study GGGN, a one year
10 osteoporosis treatment study, and GGGY, a six month
11 cardiovascular risk marker study, the primary placebo
12 database includes up to 30 months of exposure through
13 March of 1997.

14 Additional safety data in the prevention
15 population derived from studies in which either ERT or
16 HRT was used as an act of comparator. Results from
17 the estrogen controlled studies will be used primarily
18 to highlight the clinical safety differences, for
19 example, in the uterus and breast between raloxifene
20 and estrogens.

21 Next slide. The presentational safety
22 results will be divided conceptual into two sections.
23 In the first section I'll review the general safety
24 profile of raloxifene in the prevention population.
25 In the second section, the bulk of my presentation

1 I'll focus specifically on adverse events of interest
2 for estrogen of SERMS including menopause related
3 adverse events and adverse events related to the
4 circulatory and reproductive systems.

5 Next slide please. As described in your
6 briefing materials toxicology studies demonstrated no
7 findings of clinical relevance to cholesterol women.
8 Following toxicology testing we initiated a series of
9 20 Phase I human studies involving 376 volunteers,
10 primarily post menopausal women. Oral formulations of
11 raloxifene up to 600 mgs per day exhibited a wide
12 range of safety with no evidence of acute toxicity of
13 physiological changes. Classical and population
14 pharmacokinetics results indicate that raloxifene may
15 be administered once daily without regard to food.
16 Importantly, they also show that raloxifene undergoes
17 extensive first pass glucuronidation, and that this is
18 the only known pathway for raloxifene metabolism.

19 Thus raloxifene avoids potential drug
20 interactions that arise because of competition for
21 p450 mediated oxidative metabolism. Now, the
22 remainder of my presentation will focus on our Phase
23 II and III clinical trial results beginning with the
24 discussion of the general safety findings.

25 Next slide. This slide briefly summarizes

1 a hierarchy of general safety findings from both Phase
2 II and III clinical program in post menopausal women.
3 First there is no significant effect of raloxifene
4 compared with placebo on all cause mortality at any
5 dose. There were no observed differences between
6 raloxifene and placebo in the reported frequency of
7 serious adverse events in the primary placebo
8 controlled database, either overall or for any
9 individual adverse event.

10 Raloxifene is well tolerated. As evidence
11 of this, the early discontinuation rate in the primary
12 placebo control database with up to 30 months of study
13 is within the range observed in other long term
14 disease prevention trials. The results show no
15 difference between raloxifene and placebo in the
16 overall discontinuation rate or in the rate of early
17 discontinuation due to adverse events, which was about
18 13 percent in each therapy group including placebo.
19 Finally, raloxifene has no effect on vital signs and
20 no clinically important effects on laboratory
21 parameters.

22 Let's take a look at adverse events in
23 greater detail. Now, focusing on all reported adverse
24 events regardless of seriousness or the investigator's
25 opinion as to the likelihood of relationship to study

1 drug, we see that 87 percent of the 2,043 women in the
2 primary placebo control database reported at least one
3 adverse event after randomization. There was no
4 difference between raloxifene and placebo in the
5 overall incidents of adverse events.

6 For only two adverse events in this
7 database, was there consistent statistical evidence
8 that raloxifene increases the incidents above placebo?
9 These events are vasodilatation, otherwise known as
10 hot flashes, and leg cramps. As mentioned by Dr.
11 Stotka, venous thromboembolism, or VTE, was also found
12 to be associated with therapy, but because VTE was
13 very uncommon in the prevention studies, this
14 associated was detected only after an analysis of
15 serious adverse events from all trials and not by an
16 analysis of the primary placebo control database
17 alone.

18 I will discuss VTE in detail later, but
19 let's first take a further look at leg cramps. Leg
20 cramps were reported by four percent of women overall
21 in the primary placebo control database. Between
22 three and six percent of women assigned to raloxifene
23 reported at least one episode of leg cramps compared
24 to about two percent of women assigned to placebo.
25 Leg cramps were rarely reported as severe. And only

1 two women discontinued study participation due to leg
2 cramps.

3 Investigation of each case revealed that
4 the leg cramps were of the idiopathic variety and were
5 not associated with mineral disturbances, edema or
6 vascular insufficiency. Venous insufficiency or
7 thrombosis was rarely suspected as the ideology of leg
8 cramps, and in no case was the suspicion confirmed by
9 objecting testing.

10 Next slide please. As I showed you
11 previously, the incidents of hot flashes was higher
12 amount the raloxifene groups compared with placebo.
13 In the 60 mgs group the optimal dose for osteoporosis
14 prevention, the incidents during raloxifene was 25
15 percent after 30 months compared with 18 percent
16 during placebo, a seven percent absolute therapy
17 difference. Hot flashes were typically reported as
18 mild or moderate. Only about two percent of women
19 reported hot flashes as severe with no differences
20 among therapy groups.

21 Consistent with the generally mild nature
22 of hot flashes during therapy was the low rate of
23 discontinuation due to hot flashes. Also about two
24 percent in each therapy group including placebo.
25 Although not shown in this table, all of the excess

1 risk of hot flashes due to raloxifene occurred within
2 the first six months after the initiation of therapy.
3 After six months of therapy the risk of new onset hot
4 flashes was the same for women treated with raloxifene
5 compared to those treated with placebo.

6 Now, because of the hot flash findings the
7 possibility of other menopausal symptoms being
8 affected by raloxifene was explored in depth.

9 Next slide. Shown here are reported
10 menopause related adverse events grouped into three
11 body system categories. Within each category events
12 are listed in order of decreasing overall reported
13 incidents. In the primary placebo controlled database
14 there were no significant differences, nor trends
15 towards differences and incidents between raloxifene
16 and placebo for any of these three body system
17 categories as a whole or for any individual event
18 within a given category.

19 Presumably owing to the mild nature of
20 reported hot flashes raloxifene is not associated with
21 an increased incidents of symptoms that often
22 accompany hot flashes such as insomnia and sweating.
23 Also, there is no evidence that raloxifene increases
24 reports of symptoms that would be indicative of
25 vaginal atrophy such as vaginitis or dyspareunia.

1 Thus hot flashes are the only manifestation of
2 menopausal symptoms for which there is evidence of an
3 increased incidents during raloxifene therapy.

4 The remainder of my presentation will
5 focus on two body systems that are known to be
6 affected by both estrogens and SERMS, the circulatory
7 system and the reproductive system.

8 Next slide please. Preclinical and
9 clinical efficacy results consistently show
10 improvements in cardiovascular risk markers in
11 response to raloxifene. These changes would be
12 expected to result in decreases in the incidents of
13 coronary heart disease and perhaps stroke in post
14 menopausal women. In the primary placebo controlled
15 database very few women have experienced either a
16 myocardial infarction or stroke. In fact the numbers
17 are too small to draw any conclusions regarding
18 possible reductions in arterial disease by raloxifene
19 in the prevention population.

20 Very preliminary data from prospective
21 serious adverse event monitoring of all placebo
22 controlled trials including the large GGGK or MORE
23 trial indicate a reduced point estimate of relative
24 risk for both myocardial infarction and non-
25 hemorrhagic stroke with raloxifene overall. However,

1 these potential risk reductions are not statistically
2 significant at this time.

3 In contrast to these potential arterial
4 benefits this same prospective serious adverse event
5 monitoring has provided evidence that raloxifene is
6 associated with an increase incidents of venous
7 thromboembolism or VTE. In the next three slides I'll
8 summarize the raloxifene VTE experience, comparing our
9 clinical trial experience with the published VTE
10 literature for women who are current users of HRT.

11 Next slide. Now, for many years it's been
12 known that estrogens given for contraception are
13 independently associated with VTE risk. More recently
14 and especially within the last two years, lower doses
15 of estrogen found in HRT have also been shown to be
16 associated with VTE. Shown here is a summary of the
17 results from five recent observational studies which
18 compared the risk of VTE and HRT users with non or
19 never users. Multi-variable adjusted relative risk
20 estimates are indicated by the wide bars. And the
21 thinner bars in the center represent the 95 percent
22 confidence intervals around the estimate.

23 Although not shown here -- I'm sorry, each
24 of the five studies estimated the relative risk of
25 idiopathic VTE among current HRT users to be between

1 two and four.

2 Now, although not shown here, the first
3 prospective controlled clinical trial with sufficient
4 power to demonstrate an increased risk of VTE during
5 HRT, known as the heart and estrogen replacement
6 study, or HERS, has indeed shown that HRT increases
7 the risk of VTE in women with heart disease. For
8 public safety reasons these interim results from HERS
9 were recently published as a letter to the Journal of
10 the American Medical Association.

11 Next slide please. The raloxifene
12 experience with VTE is summarized here. All VTE cases
13 are included regardless of presumed causal
14 relationship to raloxifene or to the presence of
15 antecedent risk factors. The relative risk of VTE
16 associated with raloxifene therapy, pulling all doses,
17 versus placebo in all fully enrolled placebo control
18 clinical trials is similar to the relative risk of
19 idiopathic VTE associated with HRT between two and
20 three overall.

21 The risk is further grouped by study type
22 into the treatment and prevention studies. The
23 overall risk as you can see is largely determined by
24 the treatment group because this group includes the
25 large GGGK trial where most cases have originated. In

1 the prevention studies only six cases have been
2 reported overall, accounting for the very large
3 confidence interval. Recent preliminary evidence
4 suggests that the risk of VTE during raloxifene
5 therapy is highest shortly after therapy initiation,
6 and declines over time, returning to baseline
7 approximately 18 months after therapy.

8 Next slide please. Here the HRT studies
9 that included both DVT and PE cases are shown
10 alongside the overall raloxifene data. As you can see
11 the relative risk and confidence intervals are similar
12 among the different studies. Also shown below the age
13 range of cases in each study are the attributable risk
14 estimates for HRT and raloxifene.

15 The attributable risk of therapy is the
16 absolute risk of the disease specifically attributable
17 to the drug and the exposed population shown here as
18 the annual incidents of VTE per 100,000. For
19 raloxifene this attributable risk estimate was derived
20 from a multi-variable model which excluded women with
21 antecedent risk factors for VTE. The resulting
22 attributable risk estimate for raloxifene is
23 comparable to the HRT attributable risk estimates for
24 idiopathic VTE, about 30 excess VTE cases per 100,000
25 treated women per year. Thus raloxifene confers an

1 independent risk of VTE that is similar in magnitude
2 to the risk observed during HRT.

3 Let's now turn to the reproductive system
4 beginning with a discussion of the uterine safety.
5 Adverse event results for the composite outcome of
6 vaginal bleeding from the three integrated databases
7 are shown alongside each other. Note the low
8 incidents of vaginal bleeding in the primary placebo
9 controlled database of four percent or less with no
10 difference between raloxifene 60 mgs per day and
11 placebo.

12 In contrast the incidents of vaginal
13 bleeding was markedly higher compared with raloxifene
14 in women receiving estrogen mono therapy for up to six
15 months or in women receiving hormone replacement
16 therapy either as continuous combined or cycled for up
17 to one year. The lack of vaginal bleeding during
18 raloxifene is an important benefit relative to HRT
19 because it should enhance therapy compliance, and
20 should also reduce the need for and the cost
21 associated with uterine surveillance. To support the
22 uterine bleeding findings, endometrial thickness was
23 measured every six months in the prevention studies
24 known as GGGF and GGGG.

25 Next slide. Endometrial thickness is an

1 accepted surrogate for endometrial proliferation.
2 Values below five millimeters in a post menopausal
3 woman are generally not associated with pathology in
4 the absence of symptoms. In the F & G studies 831
5 women had a baseline and at least one post baseline
6 measurement of endometrial thickness by transvaginal
7 ultrasonogram. The large number of women studies
8 provided 90 percent power to detect a very small 0.5
9 millimeter treatment group difference at end point.
10 Endometrial thickness results for the 60 mgs per day
11 group and placebo are shown in this figure. The (x)
12 axis is time after randomization, and the (y) axis is
13 endometrial thickness change from baseline in
14 millimeters.

15 As you can see endometrial thickness in
16 the raloxifene 60 mgs per day group is virtually
17 identical to that of the placebo group. With neither
18 group demonstrating a significant change after
19 baseline. The other doses of raloxifene were also
20 indistinguishable from placebo leading to the
21 conclusion that raloxifene does not increase
22 endometrial thickness in the prevention population for
23 at least two years. Further evidence of the lack of
24 endometrial stimulation by raloxifene comes from
25 endometrial histology.

1 Next slide. Endometrial sampling was
2 performed during studies F and G only when clinically
3 indicated. Also, there was no requirement that women
4 have a biopsy proven normal endometria at entry.
5 Therefore endometrial biopsy findings from these
6 studies should reflect what might be expected in a
7 generally healthy post menopausal population. Shown
8 are endometrial sampling findings through two years of
9 therapy. Overall very few endometrial samples were
10 necessary, about 20 per group or about eight percent,
11 and most were done because of an apparent endometrial
12 thickness increase.

13 The histological diagnosis were virtually
14 the same in both groups. These results along with the
15 vaginal bleeding and endometrial thickness findings
16 indicate that raloxifene does not cause endometrial
17 proliferation for at least two years. The F and G
18 findings themselves were confirmed by scheduled
19 endometrial biopsies in three other studies which
20 compared raloxifene directly to either ERT or HRT for
21 up to one year. I'll finish the discussion of uterine
22 safety with the endometrial cancer observations.

23 Next slide please. All clinical trials
24 have been carefully monitored for reports of
25 endometrial cancer. As of September 1997 a total of

1 12 cases had been reported, 11 of which were from a
2 placebo controlled clinical trial. After excluding
3 women without a uterus at baseline from the analysis,
4 the point estimate of relative risk for raloxifene
5 versus placebo overall is 0.8 with the confidence
6 interval that includes 1.0.

7 However, if only the five cases diagnosed
8 after one year of therapy are considered, in other
9 words those cases more likely to represent de novo
10 tumor appearance after randomization the relative risk
11 for women receiving raloxifene compared with placebo
12 is even lower, only 0.12 with the confidence interval
13 that now excludes 1.0. These results while
14 preliminary suggest that raloxifene does not increase
15 the risk of endometrial cancer and in fact provides
16 some evidence that raloxifene might protect against
17 development of endometrial cancer.

18 I'll conclude my presentation with the
19 findings for adverse events related to the breast
20 including breast pain and breast cancer. Along with
21 the uterine findings the observations for breast
22 symptoms and cancer firmly establish the favorable
23 SERM profile of raloxifene in post menopausal women.

24 Next slide. Breast pain was the most
25 commonly reported breast symptom. As with the

1 depiction of vaginal bleeding, all three integrated
2 databases are included in this depiction of breast
3 paint incidents. The incidents of breast pain reports
4 during as much as 30 months of raloxifene therapy was
5 low, about five percent, and was not different between
6 raloxifene 60 mgs per day and placebo.

7 In contrast the incidents of breast pain
8 among ERT or HRT recipients was much higher, with
9 about 30 percent of HRT recipients reporting at least
10 one episode of breast pain after only one year of
11 therapy. Thus unlike ERT or HRT raloxifene does not
12 cause breast pain.

13 In addition to routinely collecting data
14 on reports of breast paint, we have also performed
15 mammography at baseline and annually or biannually
16 thereafter as a study procedure in most long term
17 clinical trials. We have also carefully monitored all
18 trials for reports of breast cancer. The breast
19 cancer findings I'll show you next arise from these
20 prospective clinical trial data.

21 Next slide please. Shown here are the
22 number of cases and relative risk versus placebo for
23 all breast cancer cases diagnosed at least one month
24 after randomization during a fully enrolled placebo
25 controlled clinical trial. These results are current

1 as of September of 1997. Remember as you view these
2 numbers that the ratio of total raloxifene exposure to
3 placebo exposure is slightly more than two to one. So
4 that about twice as many cases would be expected in
5 the overall raloxifene group compared with placebo if
6 raloxifene had no effect on the incidents of breast
7 cancer. However, this is clearly not the case.

8 Overall and for each study grouping
9 raloxifene is associated with a reduced incidents of
10 newly diagnosed breast cancer below the placebo rate.
11 As for endometrial cancer the relative risk of breast
12 cancer is lower for the cases diagnosed later after
13 randomization. For example, for the 45 cases
14 diagnosed after at least one month of therapy the
15 relative risk for combined raloxifene doses versus
16 placebo is 0.38 or a 62 percent reduction in risk.

17 Now, looking only at the 25 cases
18 diagnosed after at least 18 months of therapy, the
19 relative risk has declined even further to 0.23 or a
20 77 percent reduction in risk with the confidence from
21 .10 to .49. These results are highly statistically
22 significant. Importantly, the differences raloxifene
23 and placebo are likely not due to a higher than
24 expected placebo incidents, but instead due to a lower
25 than expected raloxifene incidents based on U.S.

1 general population cancer surveillance data.

2 Next slide please. The effect of
3 raloxifene on breast cancer risk over time is shown
4 graphically in this slide. Here the (x) axis is time
5 after randomization. And the (y) axis, (y) axis is
6 the cumulative probability of developing breast cancer
7 in percent. All reported cases through 30 months are
8 shown including those cases reported in the first
9 month after randomization. Case ascertainment beyond
10 30 months is incomplete and isn't shown here.

11 As expected the probability of developing
12 breast cancer increases over time during placebo
13 therapy in a pattern corresponding to annual
14 mammography. In contrast women receiving raloxifene
15 have a substantially reduced probability of developing
16 breast cancer, about 60 percent lower than the placebo
17 group overall as represented by the area between the
18 curves.

19 The risk reduction during raloxifene first
20 becomes evident after the first annual mammogram shown
21 as this difference, and increases further following
22 the second annual mammogram shown as this difference.

23 Next slide. Before concluding it's
24 worthwhile to spend a moment considering the optimal
25 dose of raloxifene from a safety perspective.

1 According to FDA guidelines for osteoporosis therapies
2 the optimal dose of an estrogen-like agent is the
3 lowest one which provides maximal efficacy. Also
4 important is that the dose be extensively studied and
5 have demonstrated safety intolerability. Raloxifene
6 60 mgs meets each of these criteria.

7 Dr. Dere has already discussed the
8 relative efficacy of the 60 mgs dose. 60 mgs is the
9 single most extensively studied dose, and is the
10 lowest dose for which there is evidence of protection
11 against breast cancer. 60 mgs is also at least as
12 safe and well tolerated as the next most extensively
13 studied dose of 120 mgs. Also there is no evidence
14 that 60 mgs is associated with an increased severity
15 of either hot flashes or leg cramps, the two adverse
16 events shown in the prevention population to be
17 related to therapy.

18 Finally, there is no apparent dose effect
19 on VTE risk. So from a safety perspective we
20 conclude that 60 mgs is the optimal dose for
21 osteoporosis prevention.

22 Next slide. To summarize the safety
23 findings, raloxifene has been extensively studied in
24 a large geographically diverse clinical trial
25 population of post menopausal women. The safety

1 database includes up to 43 months of observations in
2 the target population for osteoporosis prevention
3 through September. Despite this extensive body of
4 safety data, only three adverse events have been
5 identified as probably casually related to therapy.
6 These are idiopathic leg cramps, hot flashes and
7 venous thromboembolism or VTE.

8 Importantly, there is no evidence that
9 raloxifene has any effect on the incidents of
10 menopausal symptoms other than the increase in reports
11 of hot flashes. For example, raloxifene does not
12 increase symptoms associated with vaginal atrophy or
13 urinary disfunction. The results show no evidence
14 that raloxifene has estrogenic activity in the
15 endometrium or breast.

16 Finally, prospective safety analyses of
17 serious adverse events from ongoing clinical trials
18 has provided evidence that raloxifene does not
19 increase breast or endometrial cancer risk and that it
20 may in fact protect against breast cancer in post
21 menopausal women. I thank you for your attention.

22 Dr. Willard Dere will conclude with the
23 benefit risk profile and conclusions.

24 DR. DERE: Thank you, Dr. Cohen.

25 Mr. Chairman and members of the committee,

1 I have the pleasure of concluding the formal
2 presentations from Lily this morning.

3 In her introductory remarks Dr. Siris
4 identified that clinical safety concerns limit the
5 overall utility of currently available therapy such as
6 HRT for preventing osteoporosis. Thus there remains
7 a need for new therapies to meet this major public
8 health challenge.

9 Dr. Termine and I reviewed how the SERM
10 raloxifene acts as an estrogen-like osteoporosis
11 preventative agent. Dr. Cohen identified key features
12 of raloxifene's favorable safety profile and focused
13 particular attention on raloxifene's estrogen
14 antagonist properties in the uterus and the breast.

15 In my summary I will briefly review the
16 preclinical evidence of the agonist and antagonist
17 properties of raloxifene in key organs, the skeleton,
18 cardiovascular system, the uterus and the breast. I
19 will highlight how the clinical evidence to date
20 strongly supports this preclinical information.

21 Moreover the clinical show raloxifene to
22 be a product with a wide therapeutic index most
23 clearly demonstrated at the dose of 60 mgs per day.
24 This profile, the ability to preserve and increase
25 skeletal mass favorably impact markers of

1 cardiovascular risk, protect the uterus and the
2 breast, fulfills and important need for a preventative
3 agent for osteoporosis, and makes raloxifene an
4 important therapeutic choice for post menopausal women
5 and their physicians.

6 Next slide. In vitro raloxifene binds
7 with high affinity to the two isoforms of the estrogen
8 receptor, ER alpha and ER beta. Raloxifene's actions
9 are mediated through this binding. In animal models
10 accepted in FDA guidelines as appropriate for post
11 menopausal osteoporosis, raloxifene preserved bone
12 mass and maintained normal bone quality. The changes
13 in bone strength observed in these models correlated
14 closely with raloxifene's effect on BMD.

15 The estrogen receptor mediates
16 raloxifene's cholesterol lowering effects. In various
17 preclinical models raloxifene has additional direct
18 estrogen-like actions on the arterial vasculature.
19 Raloxifene does not stimulate the endometrium and acts
20 as an antagonist in preclinical models described in
21 the briefing document. Likewise raloxifene acts as an
22 antagonist in various models of estrogen responsive
23 breast carcinoma. Raloxifene's clinical actions
24 confirm these preclinical observations.

25 Next slide. Histomorphometric evaluations

1 reveal normal bone quality. Based on specimens from
2 92 patients after six and 24 months of therapy there
3 was no evidence of woven bone, marrow fibrosis,
4 mineralization defects or cellular toxicity, and there
5 was maintenance of histologically normal bone.

6 Next slide. For its target indication
7 prevention of osteoporosis raloxifene demonstrates the
8 effects expected from an estrogen-like antiresorptive
9 therapy. Raloxifene preserves and increases BMD in
10 the entire skeleton and in key regions such as the
11 lumbar spine and the total hip. Thus one would expect
12 that maintaining BMD over time would result in
13 improved bone strength compared with untreated women
14 who continue to lose bone mineral density.
15 Additionally, raloxifene favorably influences several
16 intermediate markers of cardiovascular risk.

17 Based on various comparisons with
18 literature reports on deep venous thrombosis or
19 pulmonary embolism, raloxifene appears to increase the
20 risk of venous thromboembolic disease to a comparable
21 degree with HRT. Among less serious side effects,
22 raloxifene is associated with increased risks of hot
23 flashes and leg cramps. At the target dose of
24 raloxifene 60 mgs daily the side effects are generally
25 mild and their severity did not differ from placebo.

1 In contrast to post menopausal women
2 receiving HRT raloxifene does not increase the risk of
3 either uterine or breast symptoms and is not
4 associated with known oncogenic risks. Overall
5 raloxifene use conferred a decrease risk for the
6 diagnosis of either endometrial or breast carcinoma
7 and these effects were more pronounced after at least
8 one year of therapy.

9 Raloxifene 60 mgs daily was identified as
10 the lowest maximally effective dose as specified in
11 FDA guidelines. The 60 mgs dose provided additional
12 significant lipid effects compared with placebo.
13 Integrated assessment of the large clinical safety
14 database demonstrated that 60 mgs daily also afforded
15 excellent protection to the uterus and the breast
16 without increasing study drug discontinuations due to
17 either hot flashes or leg cramps compared with
18 placebo.

19 Numerous considerations need to be made in
20 fully accessing the value of a new therapeutic agent
21 for prevention. Raloxifene provides a favorable
22 benefit risk profile. It maintains and increases
23 skeletal bone mass, has favorable effects on
24 intermediate markers of cardiovascular risk, and does
25 not provoke bothersome side effects of uterine

1 bleeding or breast discomfort.

2 Finally, raloxifene poses no oncogenic
3 risks to the uterus or the breast, and is easily and
4 conveniently administered. The overall risk of the
5 one major side effect, venous thromboembolic disease
6 is fortunately small.

7 In conclusion, post menopausal
8 osteoporosis is an area of unmet medical need. Based
9 on preclinical and clinical information raloxifene is
10 estrogen-like in bone. Raloxifene preserves bone
11 mineral density and maintains normal bone quality.
12 Therefore, these data demonstrate that raloxifene
13 satisfies the regulatory requirements for an agent to
14 prevent osteoporosis. The 60 mgs daily dose provides
15 the most favorable benefit risk profile. Overall
16 raloxifene will provide an important new choice for
17 the prevention of post menopausal osteoporosis.

18 This concludes our formal presentations
19 this morning, and I thank you very much for your
20 attention.

21 ACTING CHAIR MOLITCH: Can we have the
22 lights? Thank you.

23 The panel wishes to thank Lily for a very
24 concise presentation and sticking within the time
25 limits, and we are very pleased as to that.

1 I think at this point we'd like to
2 entertain any questions from the panel with regard to
3 some very specific questions as far as data that has
4 been presented for clarification. Maybe some thoughts
5 as to where we might be going this afternoon, where
6 we're going to go into a more extensive discussion
7 about perhaps some data that was selectively
8 presented. But we would like to really try to limit
9 our questions at this point to really points of
10 factual clarification because we are going to go at it
11 quite detailed this afternoon.

12 We can start on this side. Dr. Cara?

13 DR. CARA: I was wondering if by any
14 chance you had also obtained some fracture data on the
15 studies that you presented, have you looked at that?

16 DR. DERE: In the prevention studies we
17 have baseline in three year, and vertebral on x-rays
18 in the three data are not available. I mean, as you
19 know, for preventive compound risk were expected to be
20 quite low.

21 We have an ongoing large study called the
22 MORE study to multiple outcomes of raloxifene
23 evaluation, where the primary end point is incident
24 fractures. And this study is concluding its second
25 year and is a three year study, so we will have

1 fracture data available in the future.

2 DR. CARA: So you don't have any fracture
3 data at this point?

4 DR. DERE: We have a Phase II study that
5 is briefly --

6 DR. CARA: Just answer, I'm sorry, just
7 answer yes or no.

8 DR. DERE: Not in the Phase III study.

9 DR. HIRSCH: Thank you for a very clear
10 and a very crisp presentation. I have two questions.
11 The GGGH study seemed to come and go quickly in the
12 presentation, and that seemed to be the one in which
13 the raloxifene didn't do as well as the estrogens or
14 whatever. Can you just summarize that for me because
15 that was the one real world study where the things
16 that are in use are really available and it didn't
17 seem to do so well there.

18 DR. DERE: Okay, let me briefly review the
19 rationale for our presentation which we tried to keep
20 concise and address your question.

21 First of all, the F and G protocols were
22 identical and had a placebo control, so we pulled the
23 data. In study H which was in women who had
24 previously under hysterectomy and the doses were a
25 calcium supplemented placebo, raloxifene 60 and 250

1 mgs compared to conjugated equine estrogens .65 mgs
2 daily. Raloxifene therapy preserved bone mineral
3 density at the spine and hip. So meeting that
4 criterion for a preventive agent it maintained bone
5 mineral density while the placebo group continued to
6 lose bone.

7 What was seen in the conjugated equine
8 estrogen group was an increase in bone mineral
9 density, as I showed in the total hip slide, of about
10 three percent. And this is within the range one would
11 expect as Dr. Siris mentioned in her introductory
12 presentation as far as different types of estrogen
13 preparations.

14 Now, the key aspect with a preventive
15 agent is the maintenance of bone mass because of the
16 loss of bone in the placebo group. And it's important
17 to note and refer back to Dr. Termine's presentation
18 that raloxifene working through the estrogen receptor
19 maintains normal bone quality and normal bone strength
20 in the preclinical setting. Thus over time one would
21 expect that raloxifene would prevent fractures that
22 would occur 20 years later because of this ability to
23 maintain bone mineral density.

24 Now, referring to another part of your
25 question, which I think make even the differences in

1 raloxifene between the G and G studies as suggested by
2 the H or the juxtaposition of F, G and H --

3 DR. HIRSCH: The question really was, was
4 there a significant difference in the estrogen versus
5 the raloxifene which is --

6 DR. DERE: Yes, there was a significant
7 difference in comparison between --

8 DR. HIRSCH: -- and the estrogen was
9 better?

10 DR. DERE: -- yes.

11 DR. HIRSCH: That's okay, I just wanted to
12 make sure.

13 DR. DERE: Yes.

14 ACTING CHAIR MOLITCH: My guess is that
15 we're going to want to see H in a lot more detail this
16 afternoon.

17 DR. HIRSCH: Yes.

18 ACTING CHAIR MOLITCH: I think everybody
19 has questions about that, and we're going to really
20 want to look at that carefully this afternoon.

21 DR. HIRSCH: The second question, VNRH,
22 releaser hormone studies, have they been done?

23 DR. DERE: They have not been done. There
24 have been no releaser hormone studies.

25 ACTING CHAIR MOLITCH: Did you have

1 another question, Dr. Cara?

2 DR. CARA: Yes.

3 You presented some very nice background
4 information that dealt with the whole mechanism of
5 action of raloxifene in terms of its estrogen-like
6 effect and it's selective estrogen-like effect. What
7 concerns me a little bit is the fact that despite the
8 fact that you talk about this estrogen selectivity or
9 estrogen receptor selectivity, you still don't see
10 comparable effects on bone with raloxifene as you do
11 with premarin. What's the reason for that?

12 DR. DERE: We don't know. And one can
13 speculate based on say the H study. First of all, as
14 I stated previously, there is a range in changes over
15 a two-year or three-year time period between different
16 estrogen preparations that have been seen in previous
17 clinical trials as alluded to by Dr. Siris. The
18 reasons for the quantitative differences are unclear
19 at this time, but let me refer to the H study to
20 potentially provide answers for that.

21 First of all, in the H study as far as
22 baseline basic, demographic observations in the H
23 study versus F and G, women enrolled in the H study
24 had a higher bone mineral density, a higher T score
25 than was seen in the F and G studies. Moreover, we

1 observed that a marker of bone resorption, which is C-
2 telopetite to creatinine ratio, was actually in at the
3 mean of pre menopausal women in this H study. So
4 there was a significant difference in the F and the G
5 studies versus the H study as far as the rate of bone
6 resorption.

7 Now, raloxifene decreased this mean in the
8 pre menopausal range into the lower part at the pre
9 menopausal range while conjugated equine estrogens
10 decreased bone resorption below the range for pre
11 menopausal women. And one could then speculate that
12 the difference, the quantitative in BMD observed was
13 this quite substantial exaggerated response below the
14 pre menopausal range seem with the equine, conjugated
15 equine estrogens. That is a possible reason for what
16 we have observed over a two year time period.

17 ACTING CHAIR MOLITCH: Roger?

18 DR. ILLINGWORTH: You mentioned that there
19 is no effect on triglycerides, but on page 62 of our
20 background information the graph there shows that in
21 study GGGH there is an increase in blood
22 triglycerides. And I wonder specifically because the
23 potential of oral administered estrogens to raise
24 triglycerides significantly, and particularly in
25 patients with preexistent hypertriglyceridemia, have

1 you looked at patients with higher levels of
2 triglycerides and see whether she's -- triglyceride is
3 500 or 600, you go to 5,000.

4 DR. DERE: Yes, Dr. Illingworth, we have.

5 DR. ILLINGWORTH: -- this could be
6 potentially very dangerous.

7 DR. DERE: Yes, we have Dr. Illingworth.

8 The raloxifene 60 mgs daily dose did not
9 increase triglycerides in any of our studies. For the
10 raloxifene 150 mgs dose in the H study there was a
11 significant increase above baseline. We have
12 evaluated women in the upper tertile of triglycerides.
13 Women with hypertriglyceridemia baseline were not
14 allowed into this study. And there is no difference
15 between the raloxifene and the placebo group of women
16 in this upper tertile who were hypertriglyceridemia
17 one or more times during the course of therapy. But
18 we have not evaluated women who have baseline
19 hypertriglycerdemia.

20 DR. ILLINGWORTH: I think from a safety
21 point of view that should be done, because if you come
22 out with the drug and there are no warnings about
23 preexisting hypertriglycerdemia maybe made worse,
24 you're going to get some patients with pancreatitis.

25 DR. DERE: And in our perspective trial,

1 which is an outcome study so far as secondary
2 prevention of cardiovascular disease called the RUTH
3 or raloxifene use in the heart study, which is
4 targeted to enroll 10,000 post menopausal women, we
5 will be looking at that particular scientific issue
6 and evaluating a number of women with preexisting
7 diabetes mellitus.

8 DR. NEW: Dr. Dere, I'm very interested in
9 the breast cancer preliminary statistics, and I
10 realize that a short time has elapsed for you give us
11 significant figures. But can you tell me in view of
12 the fact that the most recent data indicate that post
13 menopausal women taking estrogens as hormone
14 replacement therapy have an increased risk of breast
15 cancer of 30 percent. In this same interval, I mean
16 do you know what the relative risk would be in 18
17 months of estrogen administration versus raloxifene?

18 DR. DERE: I'll make some preliminary
19 comments, and I would have Dr. Cohen complete this
20 answer because we do have some perspective data in
21 estrogen treated, post menopausal women.

22 But preliminary comments are based on the
23 recent Lancet article. There is an increase, as you
24 know, of about 2.3 percent per year in post menopausal
25 women, so one would expect that over a two year

1 period. Based on that particular figure, there would
2 be, you know, roughly a four and a half to five
3 percent increase. And that same Lancet article said
4 that after five years the increased risk would be 35
5 percent.

6 You know, we look forward to seeing data
7 say from the HERS study that Dr. Cohen alluded to in
8 his own presentation which will provide the largest
9 perspective database of hormone replacement therapy,
10 and we have limited data from our own database, which
11 we did not present.

12 DR. NEW: So what is the longest period
13 that you can make an observation, vis-a-vis the breast
14 cancer?

15 DR. DERE: For us, we have three year
16 observations within your estrogen replacement therapy
17 database.

18 DR. COHEN: If I may comment? We do have
19 limited data in our own studies where we are using HRT
20 and ERT as an active compartor, as I showed. If you
21 look at incidents rates just across the three
22 different kinds of treatments, the raloxifene
23 incidents rate is roughly 1.5 percent, 1.5 per
24 thousand patient years overall. The incidents rate
25 with placebo is roughly 3.7 per thousand patient years

1 overall. And then the incidents rate with the active
2 comparator to hormones overall is approximately 12 per
3 thousand patient years in our studies.

4 Now, that's based on a small number of
5 cases. There were six cases reported amongst women
6 receiving either ERT or HRT, and in fact all are
7 receiving ERT.

8 DR. SHERWIN: I have some questions about
9 the doses and the decision about the appropriate dose.
10 When I looked at the data in the material as well as
11 the slides, it looked to me like the dose of 30 and 60
12 yielded fairly comparable results with respect to bone
13 density. And then there was a model presented, which
14 I wasn't sure about what that represented, which
15 suggested that six gave a bigger response with respect
16 to one of the parameters and for that reason the 60
17 mgs dose was dose was chosen as optimal.

18 Looking at the actual data, I don't know
19 where the model came from. I find it hard to see a
20 significant difference between the two doses. And
21 because of this I had some other concerns because in
22 reading the material I get a sense that there is a
23 large variation in the pharmacokinetics of this drug
24 among individuals, there's a lot of inter-individual
25 variation, and consequently some of the people who are

1 getting 60 may be getting 30 or 120, relatively
2 speaking.

3 And so having this drug with a lot of
4 variability in pharmacokinetics with a single dose, I
5 just wondered how you came up with that decision about
6 doses?

7 DR. DERE: Okay. I'm going to make some
8 preliminary comments and then ask my colleague Dr.
9 Shah to talk about the non linear model that is
10 presented in your briefing document, and then Dr.
11 Allerheiligen to also comment about the population
12 pharmacokinetics data that we have had to support the
13 69 mgs dose.

14 Just to reiterate some points of my own
15 presentation to the FDA guidelines looking for the
16 lowest maximally effective dose, we did look using
17 bone mineral density as the end point, not other
18 potential efficacy parameters such as LDL cholesterol,
19 but bone mineral density as the parameter did
20 construct a non linear model, which Dr. Shah will tell
21 you about. And in that model pooling data from F and
22 G, the 60 mgs dose at the femoral neck was
23 significantly superior to the 30 mgs dose. In pair-
24 wise comparisons there was no difference between the
25 60 and the 150 mgs daily dose.

1 At the total hip pooling the 60 and the
2 150 mgs doses, and again pooling that and with pair-
3 wise comparison with 30 mgs daily, there was a
4 significant difference between the 60, 150 pooled and
5 the 30 mgs pooled.

6 Yes, Dr. Cara?

7 DR. CARA: Why didn't you include the H
8 study in that analysis?

9 DR. DERE: I'm going to have Dr. Shah talk
10 about the non linear model, which is the question that
11 Dr. Sherwin posed, and then I'll try to address
12 your's.

13 DR. SHAH: The non linear model that was
14 used over here is a typical and standard model used to
15 model those response. In this analysis the percent
16 change in BMD at the femoral neck, hip and spine BMD
17 was modeled as a function of those.

18 And as Dr. Dere said in another analysis,
19 the pair-wise comparisons at the femoral neck and at
20 the lumbar spine, the 60 mgs dose was statistically
21 significant, in fact superior to the 30 mgs dose, and
22 60 was not different from 150. And hence, we
23 concluded that the 60 mgs dose is the lowest maximally
24 effective dose.

25 DR. DERE: Dr. Allerheiligen will speak to

1 that particular selection of 60 mgs dose based on BMD
2 and then I'll try to answer your question.

3 DR. SHERWIN: Well, the question is
4 statistical analysis, in other words there may be some
5 slight differences when, you know, on a curve, but
6 does that mean that one can be sure that statistically
7 there is a real difference because this is just a
8 model?

9 DR. SHAH: I can go into more detail. I
10 have the --

11 DR. SHERWIN: Yes, I think --

12 DR. SHAH: -- confidence intervals around
13 these parameters estimates and the confidence interval
14 does not include one for ED50.

15 DR. SHERWIN: And the point on the curve
16 is the last point, the two year point?

17 DR. SHAH: Yes. In all the analysis we
18 used the intent to treat approach. It's the last
19 observation carried forward. In another analysis of
20 repeated measures we used all the data, that means all
21 the data at all time points at baseline and post
22 baseline. That was another analysis that was
23 performed.

24 DR. SHERWIN: That's my question. Was all
25 the data included or was just, in this model that you

1 had, is it all the data or just the data after two
2 years?

3 DR. SHAH: It's all the data.

4 DR. SHERWIN: Because it looked in this
5 that the effect of the 30 may have been a little bit
6 delayed compared to the effect of the 60, and
7 consequently you may have, if you take into account
8 all the points, you may then see an effect that you
9 won't see if you just look at the end of the
10 treatment?

11 DR. SHAH: In fact the analysis is done
12 both ways. The first one uses an intent to treat
13 approach, which is a conservative approach, and uses
14 the last post randomized visit, carries that to the
15 last two year visit. Additionally, another analysis
16 which uses all the time points, all the data at all
17 the time points was also done.

18 DR. SHERWIN: And the intent to treat gave
19 you the same results?

20 DR. SHAH: Yes.

21 DR. DERE: Dr. Allerheiligen?

22 DR. ALLERHEILIGEN: Can I have 1G73
23 please? We did the pharmacodynamic analysis with a
24 looking at concentrations based on response, and this
25 is looking at the time course of response throughout

1 therapy, so taking into account all data.

2 What you see here, looking at spine on the
3 left and hip on the right, you see the pharmacodynamic
4 Emax model showing the 60 mgs being right at the
5 shoulder being the lowest dose that achieves the
6 maximum response. If you look here, you will see some
7 patients on the 30 mgs dose who are well below that
8 maximum response.

9 In addition, these concentrations that are
10 identified here were determined through the
11 pharmacokinetics analysis, and this is of F, G and H
12 combined. And of the patients on the 30 mgs dose ten
13 percent had concentrations below the quantifiable
14 limit of 50 picograms per ml, and indicating that they
15 have minimal chance of responding. Hence, that
16 combined with the dose response data and the
17 pharmacodynamic database on concentration which has
18 the 60 mgs dose.

19 ACTING CHAIR MOLITCH: We'll certainly
20 revisit this in more detail this afternoon.

21 Are there any other specific questions
22 about this that we should address now, or do you want
23 to hold them until we come back to that this
24 afternoon?

25 DR. DERE: Just in response to Dr. Cara's

1 question on H, if I can respond to that? We did not
2 have a 30 mgs dose in H. And the 60 and 150 mgs doses
3 have had BMD changes versus placebo that were quite
4 comparable.

5 ACTING CHAIR MOLITCH: Did you have
6 another question, Dr. Cara?

7 DR. CARA: Yes. You provided the risk
8 benefit analysis for raloxifene. Did you do a risk
9 benefit analysis for your conjugated estrogen study
10 and looked at that compared with the raloxifene?

11 DR. DERE: Well, I think for the
12 conjugated equine estrogens there are considerable
13 data already published. And I would probably refer to
14 the analyses done in either the OTA report that was
15 published in 1995 or the analysis published by Dr.
16 Deborah Grady in the Annals of Internal Medicine. And
17 there's been one done more recently by Dr. Col that
18 was published in JAMA. And in each of those, as you
19 probably know, a benefit risk analysis or overall
20 potential benefits of HRT for post menopausal women
21 who are willing to comply with therapy are substantial
22 because of the purported cardiovascular benefits that
23 are currently being tested in perspective trials. So
24 I think those particular analyses looking at all of
25 the data would be better.

1 DR. CARA: But did you do any modeling in
2 terms of comparing raloxifene with HRT or premarin?

3 DR. DERE: We did some modeling on BMD
4 alone, assuming that BMD over time would result in
5 decreased fracture, so looking at a direct
6 relationship between BMD and fracture risk. Now, that
7 fundamental assumption is flawed because more data
8 that have been recently published, as you know, the
9 PROOF study and the FIT study show that there is not
10 a direct relationship between BMD and fracture rates.
11 The PROOF study for example with calcitonin showed no
12 change in BMD, but a decrease in fracture rates
13 presumably because of decreased bone resorption.

14 But if you make the assumption that there
15 is a correlation between BMD and fracture rates over
16 a ten year period, Professor John Kanis of Sheffield
17 did model the relative effects of raloxifene on BMD
18 and HRT, on BMD over time in both the lumbar spine and
19 the hip, and the raloxifene benefit was about 70 to 80
20 percent that of HRT mainly due to the fact that one
21 would consider the BMD in the placebo group to
22 continue to decrease over time. And that maintenance
23 of BMD over this ten or longer year period of time was
24 really the key factor.

25 DR. CARA: The other question I had was

1 that in your graph it was very interesting how you
2 plotted response, and I thought that was an
3 interesting analysis. But if you look at that, about
4 20 percent of the patients that were treated had a
5 decrease in bone mineral density.

6 Did you analyze that group of patients in
7 terms of determining characteristic, other sorts of
8 indices that might tell you something about why they
9 didn't respond?

10 DR. DERE: Okay. And let me just
11 highlight and try to address that question directly
12 and highlight just a couple of points. First of all
13 from a population perspective, as you can see from the
14 plots, the population as a whole of raloxifene treated
15 women that had 60 mgs tends to go into the favorable
16 left upper quadrant.

17 Secondly, and as I have stated before, the
18 placebo or in this case the calcium supplement of this
19 placebo group would continued to drift into that lower
20 quadrant over time, so we are looking at relative
21 things that are important considerations.

22 We have looked at various different subset
23 analyses. It appeared that women who had recently
24 been taken off HRT or who had higher serum estradiol
25 levels had the greatest quantitative affect on BMD.

1 DR. CARA: But did you analyze those non
2 responders as a group?

3 DR. DERE: Not as a group. We analyzed a
4 number of different parameters in tertiles, but not
5 the "non responders" as a group.

6 DR. KREISBERG: I have several questions
7 for you that I hope you can clarify. One is regarding
8 the change in the indirect markers of atherosclerosis.
9 Most people would agree that they account for only
10 about 25 to 50 percent of the protective benefit --

11 DR. DERE: Right.

12 DR. KREISBERG: -- of estrogens. I wonder
13 if you've actually looked at raloxifene in an animal
14 model of atherosclerosis to know that it's having the
15 same effect at the vessel wall that we think estrogen
16 might have? That's question number one.

17 The second question has to do with whether
18 you actually used any instruments during your clinical
19 studies to evaluate cognitive function in patients on
20 raloxifene because of the possibility that estrogen
21 might have a beneficial effect, and do you have any
22 animal studies looking at neurone pathology or histo
23 pathology to see whether or not raloxifene has a
24 different effect on that than estrogen does?

25 And the third question is when you

1 referred to the absence of difference between
2 genitourinary symptoms in patients on raloxifene, was
3 that with regard to placebo group or was that with
4 regard to the women who were conjugated estrogens?

5 DR. DERE: Well, Dr. Kreisberg is testing
6 my cognitive facilities, and let me try to address
7 these questions one by one.

8 Let me focus fir, Dr. Kreisberg, on your
9 question about cardiovascular effects in lipids versus
10 non lipids with estrogen active compounds because
11 you're absolutely right in that most experts believe
12 that most of the salutary effects in the
13 cardiovascular system are due to non lipids.

14 Now, Dr. Termine referred to preclinical
15 models showing that raloxifene and estrogen, whether
16 it be with aortic relaxation, restoration of nitric
17 oxide, synthase or recover from a corroded injury
18 model, raloxifene and estrogens in various of these
19 models act similarly.

20 In Circulation, I think it was last month
21 or the month before, was an article published by Dr.
22 Bjarnason and colleagues in Denmark looking at an
23 ovariectomized rabbit model which compared raloxifene
24 with conjugated equine estrogens and showed in that
25 particular model that raloxifene decreased aortic

1 cholesterol content and that these effects were due
2 both to the lipid and to the non lipid affects of
3 raloxifene. So that's a brief summary of question
4 number one.

5 With respect to potential cognitive
6 benefits of raloxifene, or whether we have observed
7 this in the preclinical and in the clinical setting,
8 we have. Preliminary evidence looking at comparing
9 raloxifene and estrogens for higher brain functions or
10 in the deep brain such as the hippocampus show that
11 raloxifene and raloxifene analogs act like estrogen at
12 the level of the hippocampus. These data were
13 published or were presented at the Society of
14 Neuroscience just two or three weeks ago in the form
15 of an abstract.

16 Specifically for example raloxifene and
17 raloxifene analogs and estradiol increase the
18 expression of track A in an ovariectomized model. And
19 as you know track A which is a nerve growth receptor,
20 nerve growth factor receptor is thought to play an
21 important role in cognitive functions. So thus far in
22 the preclinical setting, for higher brain functions
23 raloxifene does appear to have potential estrogen-like
24 effects.

25 As you know, then in a clinical setting

1 epidemiologically we don't know the answer about
2 whether estrogens enhances or prevents long term
3 cognitive decline, although the epidemiologic data are
4 promising and those perspective studies are ongoing.
5 In the Phase II setting we looked at cognitive
6 function over a one year period in a group of women,
7 143 women, who had established osteoporosis and it was
8 comparing raloxifene at two doses with a calcium and
9 vitamin D supplemented placebo group.

10 We evaluated baseline one, six and 12
11 months and demonstrated overall no differences between
12 the raloxifene group and the placebo groups. For a
13 couple of categories at the one month period of time
14 and the six month period of time raloxifene had a
15 benefit over placebo, but overall we could not make
16 any overall conclusions with respect to, in this very
17 under powered study, with respect to benefits or
18 decline.

19 We are looking at this particular matter
20 very closely in our ongoing MORE study, the 7700 post
21 menopausal women with osteoporosis. We have a
22 screening instrument that is evaluating all women in
23 the trial, and women who demonstrate a decline in
24 cognitive function will be intensively evaluated to
25 see if we can see the beneficial effects of raloxifene

1 in that setting.

2 And finally for your third question which
3 relates raloxifene and genitourinary function, in our
4 placebo controlled database there were no differences
5 between raloxifene and the calcium supplemented
6 placebo. Incidentally we saw a significant difference
7 in urinary incontinence between raloxifene and our
8 estrogen controlled database. I think we saw eight
9 cases of urinary incontinence reported with ERT which
10 is purported to decrease at least urinary incontinence
11 and only one case in raloxifene which was
12 statistically different that we feel was probably a
13 false positive.

14 DR. DAVIDSON: A clarification, in your
15 hysterectomized patients, that means complete
16 hysterectomy, no -- oophorectomy and hysterectomy, is
17 that the definition?

18 DR. DERE: Hysterectomy with or without
19 oophorectomy.

20 DR. DAVIDSON: Okay. Have you seen a
21 difference between the two trials, have you analyzed
22 the subsets?

23 DR. DERE: There are no differences
24 between the hysterectomy alone versus the hysterectomy
25 plus oophorectomy on either bone mineral density or on

1 cholesterol.

2 DR. DAVIDSON: Okay, the second question
3 is, you know, you have finished some of the studies w
4 here the patients have discontinued the therapy. What
5 happens to bone density after they discontinue
6 therapy?

7 DR. DAVIDSON: That's an important
8 scientific question for which we have not much data on
9 many antiresorptive agents, and we are going to
10 evaluate that. We have the three year prevention
11 studies with a two year extension phase, and we are in
12 active consideration now to look at this question of
13 offset of action for raloxifene. I don't know the
14 answer.

15 DR. DAVIDSON: And my final question is,
16 you refer as your graphical diversity, is that the
17 same as racial differences?

18 DR. DERE: Okay, we are doing clinical
19 trials in 26 or 27 different countries. In our
20 placebo controlled database and for the completed
21 analyses, that's for 93 percent of women enrolled in
22 the trials are caucasian. Seven percent are non
23 caucasian. We have the large ongoing fractures study
24 which will have a greater number of non caucasian
25 women. We are doing the study in different parts of

1 the world including South America and Asia.

2 And as I stated previously our RUTH study,
3 which will be starting in the middle of next year,
4 will also have a greater proportion of non caucasian
5 women.

6 At this time based on the data that we
7 have from a pharmacokinetics perspective in non
8 caucasians, there are no differences between, at least
9 pharmacokinetics-wise, between caucasians and non
10 caucasian post menopausal women.

11 DR. DAVIDSON: Unfortunately, you know, if
12 you look at your numbers, the number of agents in your
13 pharmacokinetics was only 1.2 percent, and African-
14 Americans .5 percent. With that data can you really
15 make an assumption that the pharmacokinetics is the
16 same?

17 DR. DERE: You are absolutely right.
18 There are small numbers, but we did pharmacokinetics
19 samples in two-thirds of all the women of the 1800
20 women in our database. But you are right, the sample
21 sizes are small. We have a slide for that, if you
22 wish to see it, but, you know, they're small.

23 DR. BRAUNSTEIN: I have a few questions
24 also. Your preclinical data showed at least in the
25 rat model that there is an increase incidents of

1 ovarian tumors, and I know that you've addressed this
2 somewhat in humans, and I wonder if you would bring us
3 up to date as to what the human data shows in regards
4 to such things as ovarian volume that you can assess
5 through your vaginal ultrasound studies, whether you
6 have CA125 levels before and after therapy, whether
7 you have muellerian duct inhibitory factor levels or
8 other parameters look at the potential for ovarian
9 neoplasia?

10 DR. DERE: Okay. Dr. Braunstein, we do
11 not have MIF levels or we do not have ovarian volumes.
12 What we have looked at ovaries in the GGGZ study which
13 enrolled over 100 women over a one year period of
14 time, and we saw no change. In women assigned to
15 raloxifene there were two cysts seen in the women who
16 were randomized to HRT. Furthermore, we have done a
17 number of transvaginal ultrasound and have not had any
18 comments as far as ovarian pathology on those. And
19 we've had a very, very small number of ovarian cancers
20 reported in the study that were equally distributed
21 between the placebo and the raloxifene groups.

22 Dr. Cohen, I'm not sure if there are other
23 points that I failed to mention.

24 DR. COHEN: I think basically that was the
25 point from a clinical standpoint. Just one other

1 mention that raloxifene does decrease the levels of
2 follicle stimulating hormone in post menopausal women
3 to a degree which is half as much as estrogen. In the
4 H study we looked at that at baseline and three years.
5 And raloxifene does not change estradiol levels while
6 doing that.

7 DR. BRAUNSTEIN: Yet the LH levels went
8 up?

9 DR. DERE: And LH levels were unchanged,
10 in the clinical studies LH levels are unchanged.

11 DR. BRAUNSTEIN: In the animal studies
12 they go up, right?

13 DR. DERE: Yes, in the animal studies they
14 go up.

15 DR. BRAUNSTEIN: The second question has
16 to do with the breast. In at least one animal model
17 there was some evidence of ductal hyperplasia, and I
18 wonder if you've had an opportunity to look at any
19 breast tissue from women who have been on raloxifene
20 to see what the histologic changes might be?

21 DR. DERE: We are currently doing a marker
22 study in women, but we do not have those data
23 available.

24 DR. DERE: Okay. And the last question I
25 have concerns post menopausal sexual function in women

1 on raloxifene versus women on estrogen or premarin
2 rather than raloxifene versus placebo.

3 DR. DERE: And there were no differences
4 for libido or dispermium, for example, and reported
5 side effects in either our HRT or ERT versus
6 raloxifene databases.

7 ACTING CHAIR MOLITCH: Dr. Azziz or Dr.
8 Krook, do you have any questions?

9 Another question from Dr. New?

10 DR. NEW: I just can't find it in the
11 documents, but in the preclinical data, I believe it
12 showed that raloxifene does cross the blood brain
13 barrier. Is that right?

14 DR. DERE: Yes.

15 ACTING CHAIR MOLITCH: Dr. Feldman?

16 DR. FELDMAN: I have three questions also.
17 The first is, would you please address the apparent
18 lack of efficacy at the distal radius?

19 DR. DERE: Raloxifene in the, let me just
20 review the forearm results very, very briefly, and we
21 can show slides if necessary. In the Phase II study,
22 in the N study, raloxifene did have a significant
23 effect versus a calcium and vitamin D placebo group at
24 the ultra distal radius, and the increase was about
25 2.9 percent. I don't remember if those data are in

1 your briefing document, but that difference was
2 significant.

3 In the F study there was also a
4 significant difference at the ultra distal radius
5 between raloxifene treated women and the calcium
6 supplemented placebo. The raloxifene group had no
7 change and the placebo group had a decrease of about
8 two percent. It's important when we look at other
9 forearm studies in our prevention studies really to
10 note the following:

11 This F study that I just mentioned has the
12 greater proportion of women who had a forearm study,
13 and this was slightly over 300 women of the roughly
14 600 women who enrolled in our trials.

15 In the G study there were only a little
16 over 200 or about one-third of the cohort who had a
17 forearm study. And because different machines were
18 used in the forearm, we could not pull the data.

19 I speculate that the reason is because of
20 the coefficient variation of the measurement and the
21 relatively small number of women that were evaluated
22 at the distal forearm, we did not see a difference, a
23 significant difference.

24 DR. FELDMAN: Would you explain what you
25 think that might mean in terms of fractures and

1 biology, if in fact distal radius is not benefited?

2 DR. DERE: Sure. We await the results of
3 our fracture study, which we're looking at incident
4 vertebral and non vertebral fractures. I think of
5 note was a recent abstract published at American
6 Society of Bone & Mineral Research which correlated
7 effect on total body bone mineral density or total
8 body bone and mineral content, and a decreases in the
9 number of different non vertebral fractures. So we
10 would hope to see that over time with the more ongoing
11 MORE study that we would see a decrease in the number
12 of risk fractures, but at this time we await our data.

13 Based on what we've seen in the literature
14 from this abstract and from what is observed with
15 current estrogen users that was published on various
16 places, but probably most recently by Colley and
17 colleagues from the SOFT study, current estrogen use
18 should decrease wrist fractures.

19 DR. FELDMAN: Estrogen, not raloxifene?

20 DR. DERE: Estrogen was published, that's
21 correct.

22 DR. FELDMAN: I'd like to go back to the
23 point Dr. New raised on the breast cancer issue.
24 Could you reiterate the actual number, absolute number
25 of breast cancers in the placebo versus the

1 raloxifene, the current up to date numbers?

2 DR. DERE: Yes. I would have to refer to
3 Dr. Cohen, but overall there were 49 in the overall
4 that were reported after one month, and 25 that were
5 reported after 18 months. For the latter figure 17
6 were assigned to the placebo group, eight assigned to
7 the raloxifene group. In the former number overall
8 there are 26 in the placebo group, 23 in the
9 raloxifene groups, and it's important to remember the
10 randomization is about 2.2 to one.

11 Is that right, Frank:

12 DR. COHEN: It's 26 versus 23, 26
13 placebo, 23 raloxifene, that's overall, that's all
14 cases even the ones in the first month. After one
15 month it's 25 versus 20. And then the numbers you
16 gave for after 18 months are correct, and previously
17 I gave you the incidents rates per thousand patient
18 years.

19 DR. FELDMAN: So that we're talking about
20 a difference of there, four, five cases of breast
21 cases?

22 DR. DERE: No, let me just reiterate.
23 First of all, as far as the randomization goes, over
24 twice as many patients are randomized to raloxifene as
25 to placebo. Therefore, one would expect with 26 cases

1 of placebo assigned women, you would expect 52 or
2 about 55 because of the randomization. On raloxifene,
3 if the relative risk were one.

4 By contrast there are only 23 in the
5 raloxifene group, so if you're going to talk about the
6 difference, in that way the difference would be about
7 33 breast tumors.

8 DR. FELDMAN: That's the theoretical
9 difference, but the absolute difference is three cases
10 or five cases?

11 DR. DERE: Yes, the absolute difference
12 with this 2.2 to one randomization is three cases.

13 DR. FELDMAN: Okay. The last point is
14 some comparison, if we have any data on it, between
15 raloxifene and tamoxifen. A great deal here has been
16 in comparison to "estrogens," but this a SERM and we
17 have one SERM that's been used for a number of years,
18 tamoxifen, and perhaps the similarities there are even
19 greater than to estrogen. So can you tell us
20 something about either the bone issue or the breast
21 cancer issue?

22 DR. DERE: Okay, let's me just refer to
23 some historical data on the clinical perspective
24 because we do not have direct clinical data, and then
25 I will ask Dr. Termine to address the differences from

1 a pre clinic, molecular preclinical setting.

2 As you may know there are data published
3 with tamoxifen in post menopausal women and in these
4 smaller two year studies tamoxifen does maintain and
5 preserve bone mineral density and lower LDL
6 cholesterol. In pre menopausal women, for which
7 raloxifene is not indicated, tamoxifen causes some
8 decrease in BMD.

9 At the preclinical level, Dr. Termine?

10 DR. TERMINE: At the preclinical, first of
11 all they are different structures. The side chain
12 sticks out in a different place. We've got two people
13 here that know the most about tamoxifen, Craig Jordan
14 and Steve Goldstein, and let me ask them both to
15 address your question.

16 ACTING CHAIR MOLITCH: Maybe if we're
17 going to do that in any detail, maybe we should
18 reserve that for this afternoon.

19 DR. TERMINE: Sure. They are very
20 different, the structure relationships are not
21 identical. Donald will talk about the differences in
22 molecular biology level, and when I talked to the
23 folks that did the crystal structure work, they tried
24 to crystallize hydroxytamoxifen and tamoxifen and were
25 not able to do so because of the differences. And

1 we'll cover that later I'm sure in great depth.

2 ACTING CHAIR MOLITCH: Thank you. I think
3 a lot of the questions that were discussed now
4 probably would have also been discussed this
5 afternoon, so I think we've made some progress in this
6 regard.

7 Why don't we take a break for 15 minutes
8 before the FDA presentation. We are due back here
9 then at 11:15.

10 (Whereupon, at 10:58 a.m., a break until
11 11:18 a.m.)

12 ACTING CHAIR MOLITCH: If we could all get
13 seated, we can begin the next part of this morning's
14 session please.

15 We are going to continue this morning's
16 session with the FDA presentation. We have a number
17 of guest experts that are going to be supplementing
18 the FDA presentation. And to begin, Dr. Donald
19 McDonnell from Duke University is going to be speaking
20 with us and reviewing for us the selective estrogen
21 receptor modulators.

22 Mr. McDonnell?

23 DR. McDONNELL: Thank you very much, Mr.
24 Chairman.

25 What I'd like to do here today is to take

1 this opportunity to describe some of the advances that
2 have occurred in steroidal hormone action, and in
3 particular, and could I have the first slide please,
4 and in particular in estrogen action over the last 10
5 or 15 years. And to try in that framework then to try
6 and insert where the selective estrogen receptor
7 modulators fit, and maybe then describe some possible
8 mechanisms of action for these particular drugs.

9 QUESTION: Where are your slides?

10 DR. McDONNELL: I gave them to the lady.
11 I'm sorry. Well, this is a first. All right, will
12 the person who took my slides please give them back.

13 ACTING CHAIR MOLITCH: It's going to be a
14 faster presentation this way.

15 DR. McDONNELL: All right, it's not funny
16 now. I gave them to that lady.

17 ACTING CHAIR MOLITCH: If we do it without
18 slides, it will be faster.

19 DR. McDONNELL: Well, if there's any
20 slides that you find offensive, they're not mine.

21 So what I want to do then is basically
22 bring you back several years and look at classical
23 models of estrogen action. This model here is my
24 interpretation of a model that was presented in the
25 journal -- sorry, Scientific American back in the

1 early '70s by Bert O'Malley. And it was a simple
2 model and it says that estrogen receptor basically was
3 the conduit of all the signals of estrogen in the cell
4 and that the sole role of estrogen was to convert this
5 inactive receptor into an active receptor. So there
6 was a simple switch mechanism, and then the estrogen
7 receptor went on and did its job and altered the cell
8 phenotype.

9 In very simple terms then, what the
10 historical concept then of the role of ligand in
11 estrogen receptor action was, was something that would
12 shift the equilibrium from an inactive receptor in the
13 cell to an active receptor, and then very simply put
14 then anti-estrogens or compounds which would block the
15 access of estrogen to the receptor and competitively
16 inhibit the actions of that compound.

17 So there were some tenants then of this
18 classical models of estrogen action and one of them
19 was that the biological activity of an estrogen
20 receptor ligand is directly proportional to its
21 binding activity. It was a simple tenant. The second
22 it suggested that all estrogens are functionally the
23 same and when corrected for affinity were
24 indistinguishable. So that basically said that an
25 estrogen is an estrogen is an estrogen.

1 And I think that one of the tenants then
2 that was assumed also was that the estrogen receptor
3 works in a vacuum. And I think from some of the
4 presentations we heard this morning, and just from the
5 field in general, we know now that's a an over
6 simplification.

7 So I tried to go and find what I thought
8 was, if you want the slide that I attribute the birth
9 of SERMS to, and it comes back to one slide with one
10 piece of data that in my mind signals the era of this
11 new class of drugs, and that was a study that was done
12 by Love et al published in 1992 in New England Journal
13 of Medicine. In this study tamoxifen was being given
14 to women as adjuvant chemotherapy for breast cancer.
15 Now, remember the classical models were full in force
16 in those days and so I presume that Dr. Love presumed
17 that in these patients that tamoxifen would cause a
18 deterioration in bone quality and basically patients
19 would develop an osteoporotic condition.

20 I'm sure he was equally surprised when he
21 got the data that's presented here, because basically
22 what it showed was is that over a 24 month period that
23 women who were being treated with tamoxifen in the
24 adjuvant chemotherapy setting actually showed a
25 progressive increase in bone mineral density,

1 approximately one percent over the 24 months of the
2 study. Whereas a group of matched women who are not
3 taking tamoxifen basically showed a progressive loss
4 of bone.

5 So this basically I think, and to coin a
6 term, this really was SERM one. Tamoxifen really then
7 was the first tissue selective estrogen receptor
8 modulator because it exhibited antagonist activities
9 in the breast, but gave this paradoxical agonist
10 activity in the bone.

11 And so there are certain implications from
12 this observation. This observation has been coined
13 the tamoxifen paradox because what it says is, is that
14 the classical models of ER action must be incorrect.
15 The receptor cannot just be existing in two states,
16 active and inactive, because tamoxifen by those
17 classical models should have only exhibited antagonist
18 activity, and clearly it does not.

19 The second is that the classification of
20 compounds is agonist or -- it's tissue or cell
21 dependent. And I think that this can be even pushed
22 to the extreme by saying that I don't believe really
23 that there are any such things as pure antagonist per
24 se, they are just compounds with different degrees of
25 agonist activity. Because you'll find that even the

1 pure antagonists under some circumstances exhibit
2 agonist activity. So it's very much dependent upon
3 the cell context with which the compound is analyzed.

4 However, I think importantly though it
5 questions something that I don't think we know the
6 answer to yet, and the question is whether the
7 mechanism of action of estrogen is the same in all
8 cells. So in other words if estrogen and its receptor
9 function in one manner in the breast but function in
10 a different manner in bone, then you could possibly
11 understand why this compound could have this different
12 activity. So I think though from the pharmaceutical
13 perspective this tamoxifen paradox suggest that it was
14 possible to develop tissue selective estrogens.

15 So how can different estrogens working
16 through the same receptor manifest different biology
17 in different cells? Now, this again would have been
18 something that would have required us to diverge from
19 the classical models of estrogen action. And there
20 were some studies that were done in our group and
21 actually repeated by other groups which -- boy this
22 thing, does anybody have a hammer? There were studies
23 in our group and others which basically came up with
24 a plausible explanation for why tamoxifen could
25 exhibit cell selective agonist activity.

1 As Dr. Termine pointed out this morning
2 the crystallization of the estrogen receptor has been
3 a formidable task accomplished only recently. I'm
4 kind of embarrassed to say that we've been involved in
5 trying to do this for eight years as well without any
6 success. But in lieu of that we and others have used
7 an assay called an in vitro protease digestion assay.
8 This is an assay that basically looks overall
9 confirmation of the receptor protein as it changes in
10 the presence of a ligand by looking at accessibility
11 of different trypsin cleavage sites on the receptor.

12 And so as diagramed here what we
13 hypothesized was, is that the estrogen receptor would
14 have some sort of, this is a cartoon of a structure,
15 it would have a certain number of trypsin cleavage
16 sites that could be accessible in the April receptor.
17 Then if a conformational change occurred in the
18 receptor in the presence of estradiol the shape would
19 change and so would accessibility to trypsin. And
20 importantly what we hypothesized then was that
21 tamoxifen would basically drive the receptor into yet
22 a different structure altogether. So this is the
23 cartoon of what we hypothesized, and I'm going to show
24 you the data here to show that actually one the
25 reasons why tamoxifen gives tissue selective agonist

1 activity is because it drives the receptor into a
2 different conformation or a different shape, and this
3 is shown in this slide.

4 This is taking radiolabeled estrogen
5 receptor and chewing it up with a trypsin in the
6 absence of ligand. And what you can see is that the
7 intact receptor is rapidly degraded and then gone.
8 However, if you pretreat the estrogen receptor, this
9 radiolabeled receptor with estradiol and then you add
10 trypsin as the receptor, you see that you get
11 protection of about a 30 -- fragment.

12 This here acquaints to a gross
13 conformational change in the hormone binding domain of
14 the receptor. However, the most important and
15 significant result for the perspective of the
16 discussion today is that tamoxifen functioned like an
17 estrogen here, but it was different to estrogen
18 because what it did was, yes it did induce the
19 conformational change in the receptor, but as you see
20 it yielded a fragment of the receptor that was
21 slightly smaller than that with estradiol. We now
22 know that this is due to a very acute conformational
23 change at the very carboxyl terminus of the receptor.
24 Although not shown in this slide, though we've
25 published before, raloxifene is indistinguishable from

1 tamoxifen by this type of an assay.

2 So again summarizing the tremendous amount
3 of data gathered by our lab and others over the years,
4 we believe that the classical models which suggested
5 that receptors switched just between inactive and
6 active really don't hold any more, but rather that the
7 receptors in a continuum and that different ligands
8 interacting with the receptor can drive the receptor
9 into different confirmations.

10 And importantly then from the data you've
11 seen today and other data in the literature, there are
12 different biological consequences to each of these
13 structures. I want to reiterate the point, I believe
14 that these compounds are all estrogens, but they're
15 not identical. They drive the receptor to different
16 confirmations and drive a different set of genes
17 within the cell.

18 So how can this be? Well, some of these
19 insights came from work that came out of Pier
20 Shombone's lab, and I'm glad to say also from our lab,
21 following closely behind I think, was that estrogen
22 receptor didn't function the same way in all cells.
23 And that what I was telling you that was, that
24 estrogen receptor was driven into different
25 confirmations by different compounds, and now what I'm

1 going to tell you is how does the cell look back and
2 recognize these different conformations.

3 For the next two or three slides I'm going
4 to use tamoxifen as the model here, and the reason I'm
5 going to use tamoxifen was because we believed at the
6 time that if we could figure out how tamoxifen
7 manifested partial agonist activity in the bone, okay,
8 that we would understand then how SERMS as a class
9 worked.

10 So the estrogen receptor in cartoon
11 structure, in cartoons it's a linear molecule, but
12 basically there are two regions which I want to focus
13 on today, AF-1 or activation function 1, and AF-2,
14 activation function 2. Basically if you want, think
15 of these two AFs, activation functions, as two spot
16 welds that the receptor used to contact the
17 transcription apparatus. It's the way in which the
18 receptor transduces its information to the
19 transcription apparatus.

20 Maddy Zirkerman who was a post doc in my
21 lab had the hypothesis that maybe what was happening
22 was, is that estradiol was effective at delivering
23 both of these activation functions in the
24 transcription apparatus, but that maybe tamoxifen was
25 either inefficient at delivering these activations

1 functions or specifically delivered one.

2 So what she did was she reconstituted an
3 assay which is kind of a little bit of a legendary --
4 actually Ron Evans constituted this assay, we just
5 copied it, it's kind of a legendary assay now, it's
6 called the Cistrans assay. And basically what it
7 enables you to do is take an estrogen receptor
8 negative cell, introduce a vector that reduces
9 estrogen receptor and introduce some sort of a
10 tractable reporter system so that you can study
11 estrogen receptor in vitro.

12 And basically just to show you this is a
13 valid model, this is a CD1 cell that has been
14 transvected with estrogen receptor and estrogen
15 responsive promoter driving the Luciferase gene, and
16 you can see that, if you dial estradiol to the cells
17 that contained this system, you get activation of
18 transcription and converse the anti-estrogens will
19 block it. So this is the system then we use to study
20 estrogen action in vitro.

21 So what Maddy did was she resorted to a
22 little bit of molecular terrorism and created four
23 receptor constructs that I think are highly
24 illustrative for our discussion today. One was the
25 wild type receptor, one was the receptor where you

1 knocked out the TAF-2, on was the receptor where you
2 knocked out the TAF-1, and then a null receptor. And
3 rather than belaboring going through all the data,
4 what I want to tell you is that when you go into
5 different cells you get completely different
6 requirements on these activation functions.

7 So here is the liver cell, estrogen on the
8 wild type receptor is shown in green. Here is a
9 breast cell, estrogen is shown here in green also. It
10 may be a little bit difficult to see from where you
11 are. However, if you knock out the TAF-2, there is
12 absolutely no effect here on the estrogen receptor
13 potency in this cell. If you knock out TAF-1, the
14 receptor is dead. Now, interestingly the breast cell
15 doesn't care, it will take either AF-1 or AF-2. So
16 this basically said one, that Maddy was right, that
17 these activation functions are not always required in
18 the same way in the same cells, leading us to believe
19 of course then that the estrogen receptor wasn't
20 working the same way in all cells.

21 I'm going to summarize a lot of work in a
22 bit of English here by telling you that we know now
23 why tamoxifen functions as an antagonist. Tamoxifen
24 is a TAF-2 antagonist. It inhibits the activity of
25 TAF-2. There are no exceptions to this rule. And so

1 that means that in any context, any cellular context
2 where TAF-2 is required tamoxifen functions as an
3 antagonist.

4 Now, I've just shown you in this cell
5 line, and actually I didn't, I failed to report or
6 mention that the report that we're using here is a
7 bone promoter, the complement C3 promoter. In this
8 promoter you can see that clearly TAF-2 is not
9 required. And you can probably also guess that I'm
10 setting you up for the next slide which is we
11 anticipated then that tamoxifen would function as an
12 agonist in the environments where TAF-1 alone was
13 required for transcriptional activity, and clearly it
14 was.

15 So basically what we see here is this is
16 the TAF-1 agonist activity shown by estradiol, and by
17 comparison we have tamoxifen, nafoxidine and
18 clomiphene. And basically what you can see is that
19 they all yield partial agonist activity. And this may
20 address some of the questions that were raised this
21 morning as to why these classical compounds are not
22 100 percent efficacious, and I think it's because
23 they're not 100 percent efficacious, at least in this
24 assay there not also 100 percent efficacious because
25 remember what I said, not all estrogens are the same,

1 they do different things.

2 So that led us then to a very simple test
3 of a hypothesis. That was that tamoxifen exhibits
4 partial agonist activity in context where the AF-1
5 alone is required for transcriptional activity. I beg
6 your pardon, that was the observation. And the
7 hypothesis then was that the bone protective activity
8 of tamoxifen is related towards the ability to
9 function as an AF-1 agonist.

10 Well, this was a beautiful hypothesis that
11 stood in our lab for about two months and then was
12 attacked by an ugly band of facts. Because basically
13 what we did was we went back to our model where we
14 were able to show that tamoxifen manifested partial
15 agonist activity. So this is the bone promoter, the
16 complement C promoter in a liver cell looking at
17 agonist activity of estradiol, looking at agonist
18 activity of tamoxifen. And what you're going to see
19 here is that raloxifene which is shown here and a pure
20 anti-estrogen ICI 182780 are not functioning as
21 estrogens, they're functioning as inverse agonist,
22 they're functioning as pure antagonists.

23 So when models where tamoxifen was able to
24 manifest partial agonist activity, raloxifene does
25 not.

1 There is another compound in this that
2 we've found in our own screen of compounds, a compound
3 which is called GW5638 we basically got from -- to
4 study, and this compound also basically was dead in
5 these TAF1, TAF-2 assays.

6 And so what we were interested in doing
7 then was, was to see if these compounds here, which
8 were not AF-1 agonist, could they actually protect
9 bone. And so the only data I have is on the compound,
10 which we did ourselves, with GW5638, and just taking
11 it as a representative member, and this is a tamoxifen
12 derivative, a slightly different here, the carboxylic
13 acid group here, and this is a high affinity estrogen
14 receptor ligand, and guess what? When you go into
15 bone, this compound is just as protective as estrogen
16 in ovariectomized rats.

17 So basically this is just one slide
18 showing this data, this has already been published.
19 This is the bone mineral density in ovariectomized
20 rats -- I beg your pardon, in Sham operated rats.
21 This the bone mineral density in ovariectomized rates,
22 this is the bone mineral density in rats that have got
23 ovariectomy plus estradiol or increasing
24 concentrations of this GW5638.

25 So I think then that this data then was

1 disappointing from one respect, but also it was
2 intriguing from another. It did say that a
3 relationship existed between AF-1 activity and uterine
4 proliferation. I think we can make that statement
5 without any exceptions. Anytime you have AF-1 agonist
6 activity you have uterine proliferation. Raloxifene,
7 GW5638, they do not have agonist activity in this
8 assay. However, I think that this point here is the
9 point that I think we're going to take home today, in
10 that right now there does not appear to be a
11 relationship between the classical ERE agonist
12 activity and the ability to preserve bone.

13 Now, I'm going to show you in the last two
14 slides how I put all this together. So here is a
15 comparison of all the compounds that I can get
16 preclinical data for and looked at their ability to
17 protect bone and then looked at the various steps in
18 the estrogen receptor signal transduction pathway
19 that they accomplish. And so in blue here are all the
20 activities that are in common among those compounds
21 that protect against bone.

22 One thing that you're going to see
23 straight away here is that AF-1 or AF-2, which is the
24 classical agonist activity, does not appear to be
25 required for bone protection. The compound ICI 182780

1 is a compound that basically is not as good as
2 estrogen and actually has very complex effects in the
3 skeletal system, and maybe Dr. Turner will talk about
4 this later on.

5 However, if you look at all these
6 activities in common, the only thing that I can find
7 in common is that these compounds can activate the
8 receptor, work through the receptor and can deliver
9 the receptor to DNA. No, I'm not saying that the
10 receptor has to bind DNA, I'm saying that is an
11 activity that tracks with this.

12 My favorite model, which is not the same
13 as Dr. Termine's favorite model.

14 Next slide please. Oh, yes, John, could
15 you put the slide in please. Okay, is that the
16 transcription apparatus is set up in different cells
17 to recognize the receptor in different ways. And the
18 way I put this is that we know that different
19 estrogens drive the receptor into different
20 structures, and what I'd like to propose to you then
21 is that the transcription apparatus, that is the
22 promotor complex that is sitting in each cell is
23 positioned to recognize these completely differently.

24 I believe that the estrogen receptor in
25 the presence of raloxifene and tamoxifen works in the

1 classical pathway in that it binds to a ERE and drives
2 estrogen responsive genes. But what I believe is that
3 that is only permitted in some cells and the bone
4 cells or the cells responsible for bone protection
5 happen to be those.

6 I'm going to tell you why I believe that.
7 First of all this is a cartoon of what I'm saying, is
8 that the different compounds drive the receptor into
9 different structures and that these fit like a lock
10 and key. And so, say, that estrogen A can fit like a
11 lock and key into the transcription apparatus in all
12 of these cells, whereas estrogen B may give you say
13 for instance which may be tamoxifen for instance would
14 give you a restricted activity and then another
15 compound which is more restricted would have a very
16 restricted lock and key fit into this molecule.

17 The reason I believe this is because now
18 Bert O'Malley's group and our group and Pier
19 Shombone's group and Rosenfield's group and Evans'
20 group have all shown that the estrogen receptor and
21 steroid receptors in general don't work in vacuums.
22 They work in association with other proteins that
23 decorate this receptor, and importantly the expression
24 level and the relative expression level of these
25 different decorating factors change from cell to cell.

1 You can convert tamoxifen into a full
2 agonist or a full antagonist by altering not the
3 receptor, not altering the gene products, but by
4 altering the relative expression of these
5 transcription coactivators and corepressors. And so
6 I think that then what we're going to find out when
7 all is said and done is that estrogen drives the
8 receptor into different confirmations. This permits
9 a restricted association of the receptor with
10 different cofactors and it is the cell specific
11 expression of these cofactors that permit the SERMS to
12 function.

13 Remember what I said at the beginning, and
14 I'll reiterate again, not all estrogens are the same.
15 This is why I believe then, and I believe that the
16 mechanistic basis for this is entirely dictated
17 through the confirmation of the receptor and its
18 ability to interface with the transcription apparatus
19 in different cells. Thank you very much for your
20 attention.

21 ACTING CHAIR MOLITCH: Thank you very
22 much, Dr. McDonnell.

23 We're now going to have Dr. Hayes who is
24 going to be speaking to us on biomechanical
25 characterization.

1 Do you want to ask a question? Okay, Dr.
2 Cara has a question for Dr. McDonnell?

3 DR. CARA: Yes.

4 A question for you. It seems to me that
5 there are two very critical issues that we kind of
6 need to tease out in relation to raloxifene and its
7 affect on bone. One is whether or not it should be
8 considered an estrogen , vis-a-vis the FDA guidelines,
9 that require demonstration of fracture data. The
10 other is whether or not the sponsor needs to adhere to
11 those guidelines based on the temporal nature of their
12 application. But the first issue is an especially
13 critical one that I'm having difficulty with and that
14 is what is an estrogen.

15 DR. McDONNELL: That's the title of my
16 last grant.

17 DR. CARA: I'm sorry?

18 DR. McDONNELL: That's the title of my
19 last grant.

20 DR. CARA: So I'm hoping that you might be
21 able to clarify for me what an estrogen is. I mean I
22 have difficulty thinking that tamoxifen is an
23 estrogen, and yet, you know, by some people's
24 definition that it does interact with estrogen
25 receptor means that it is.

1 DR. McDONNELL: Yes.

2 DR. CARA: So do you have any sense of
3 what you would call and estrogen or non estrogen?

4 DR. McDONNELL: That's a very good point.
5 I think that the old hypothesis or the established
6 hypothesis what an estrogen is, is something that
7 basically exhibits estrogenic activity in the
8 reproductive system or mimics the actions of estradiol
9 in the reproductive system, okay, that's the classical
10 physiological definition.

11 However, I think that now since we've
12 expanded estrogen action beyond the reproductive
13 system into bone, breast and brain, that the
14 definition really kind of falls down a bit. And so I
15 basically consider estrogen as something that will
16 mimic the actions of estrogen in the organ with which
17 it's being studied. So for instance tamoxifen in the
18 bone is an estrogen because it mimics some of the
19 estrogen.

20 Now, is it a strong estrogen? No, it's a
21 weak estrogen. Is it going to do the same thing as
22 estrogen? Probably not. It's going to do a subset of
23 what estrogen does, but it's still an estrogen because
24 the phenotype is the same, but it may not be as strong
25 as estrogen. I mean I know that sounds a little bit

1 of a silly semantic argument, but that's probably the
2 best we can do right now.

3 ACTING CHAIR MOLITCH: Thank you.

4 Do you want to make a comment?

5 DR. HIRSCH: I'll comment on that briefly
6 in my presentation because now I think there is
7 evidence that suggests that the SERMS are actually
8 mimicking natural pathways, and that what we're
9 dealing with is that when we talk about estrogen we
10 tend to think of estradiol. Estradiol is not the only
11 estrogen. And that not all natural metabolites of
12 estrogen have the same effect of estradiol, and the
13 SERMS are mimicking those pathways.

14 ACTING CHAIR MOLITCH: Let's go on then to
15 our second discussion this morning from Dr. Wilson
16 Hayes who is from the newly combined Beth Israel
17 Deaconess Medical Center, who is going to be speaking
18 on the biomechanical characterization of osteodynamic
19 agents and preclinical studies.

20 DR. HAYES: Could I have the first slide
21 please. I've been asked this morning to briefly
22 summarize some of the mechanical characterization
23 procedures that we use in evaluating osteodynamic
24 agents such as those being discussed today.

25 Next slide. The fractures that are the

1 consequence of age related bone loss are clearly a
2 structural failure of bone. And as much as we can
3 focus on the biology and molecular biology of
4 osteoporosis and bone loss, we need to realize that
5 this is like the ceiling falling down, and we need to
6 understand not only the role that bone plays in these
7 structural failures, but also the role of loading
8 conditions. We tend however to focus on the fact that
9 age related bone loss changes both the density and the
10 architectural features of bone.

11 Next slide. But it's important to keep in
12 mind that perhaps 90 percent of age related fractures
13 of the hip and about 50 percent of age related factors
14 of the spine are associated with falls. And the
15 forces generated under these conditions can overwhelm
16 the load carrying capacity of the spine, and so we
17 need to keep in mind the changes that we can affect
18 with osteodynamic agents and the forces that can get
19 generated in such falls.

20 Next slide. What I'd like to do is very
21 briefly review a crucial point of bone biomechanics,
22 that of the difference between material and structural
23 properties of bone. I'll summarize for you very
24 quickly the biomechanical testing techniques that are
25 used in the field and were used in testing this agent,

1 and then give some typical results. In our
2 laboratory's case it's mostly from the experience with
3 elandronate in both the small animal, rat, and a large
4 animal, non human primate model.

5 When we test a bone in the laboratory we
6 can do a test on the whole bone at the organ level or
7 what the engineer's refer to as the structural level
8 of bone. And here the relevant information is
9 provided by a force deflection curve. And we
10 characterize failure by the ultimate load carrying
11 capacity of that structure. However, what we're
12 interested in, in determining mechanisms is what
13 changes occur with the material or bone tissue. And
14 there is we're doing a simple experiment in
15 compression. We simply divide by the cross sectional
16 area of a small specimen of bone and we plot instead
17 a stress/strain curve.

18 So we refer to this level of behavior, a
19 force deflection curve which represents the entire
20 structural behavior of the bone as the structural
21 level of behavior and report ultimate load. Or if we
22 can remove a small specimen of the material and thus
23 normalize out the geometric effects by dividing by
24 cross sectional area, we can plot a stress/strain
25 curve and thereby report the material behavior of

1 bone.

2 Next slide. So a force deflection curve
3 defines structural behavior since the specimen
4 geometry is included a stress/strain curve normalizes
5 out that geometric effect. What's important here is
6 that in long bones in particular geometric changes can
7 accompany drug treatment effects or aging, and so we
8 tend not to see changes with many of these agents when
9 we examine the structural behavior of whole bones.

10 Next slide. Typical tests we do in small
11 animals and in large animals is simply take vertebral
12 bodies, mount them in some way, either by cutting
13 across the ends or mounting them in end caps and
14 subjecting to compressive loads until they fail and we
15 report a structural failure level and ultimate load
16 carrying capacity.

17 Next slide. We typically plot a load
18 deflection curve, load displacement curve, and would
19 report the results as the slope of that curve or
20 stiffness and the ultimate load or load carrying
21 capacity.

22 Next slide. Typically however, if we're
23 interested in reporting what's going on at the tissue
24 level, we might normalize those results by determining
25 an area fraction of bone and dividing that ultimate

1 load carrying capacity by cross sectional area. This
2 is from rat vertebral bodies shown in longitudinal
3 cross section. what's been done in the studies that
4 have been presented to us here is it has been
5 normalized by a cross sectional area determined by an
6 elliptical approximation to the external diameter of
7 the bone.

8 Next slide. For characterizing the
9 structural behavior of whole bones, we tend to mount
10 bones in bending and load them to failure. That
11 represents a structural failure of bone.

12 Next. And then we can by appropriate
13 manipulations of those data in determining the
14 cortical area and the distribution of that area or the
15 moment of inertia of that area, we can make estimates
16 of the tissue level strength of that bone. What's
17 important to realize is that the moment of inertia
18 varies as the fourth power of the radius, and so with
19 aging the subtle changes that can occur in geometry
20 increase in periosteal and endosteal diameters
21 thinning of the bone, but a general radial outward
22 drift can create a cross that is much more efficient
23 in resisting bending, and therefore confound or mask
24 any structural changes when reported at the tissue
25 level.

1 Next. So let me report on two studies
2 done in our laboratory. They dealt with the
3 evaluation of elandronate in these biomechanical
4 methods. First a treatment model in the rat,
5 evaluated by both histomorphometry and biomechanics.

6 Next slide. These were rats that were
7 ovariectomized at six months, allowed to become
8 osteopenic and then treated over a period of one year,
9 next, with both low and high dose compared to vehicle
10 and non ovariectomized controls.

11 Next. As is quite typical in these
12 studies there are relatively subtle changes in bone
13 mineral density at the femoral mid shaft, with high
14 dose being, and control being different from
15 ovariectomized animals.

16 Next slide. But when one looks at the
17 structural data, the ultimate load carrying capacity,
18 because of the changes in cross sectional area and
19 moment of inertia, these differences tend not to be
20 significant and that's a fairly consistent finding.

21 So estrogen deficiency reduces bone
22 mineral density, but typically doesn't have a
23 significant effect on structural properties.
24 Treatment with high dose elandronate in this
25 particular study increased BMD but had no significant

1 effects on structural properties.

2 Next slide. This is what happens to
3 vertebral cross section with ovariectomy and vehicle
4 treatment, next, and that's to be compared with high
5 dose elandronate which is indistinguishable from
6 untreated, un-ovariectomized animals.

7 Next. And here one can see a dose related
8 response with the ultimate load carrying capacity of
9 the vertebrae significantly increased over
10 ovariectomized animals and indistinguishable from
11 controls.

12 Next slide. An important issue of the
13 safety of these agents is evidenced by a plot of
14 ultimate load versus area fraction or bone mineral
15 density. And we like to see as we have seen in some
16 of the data presented by the sponsor today that the
17 normal relationship between density and load carrying
18 capacity is maintained across these experiments.

19 Next slide. So a summary of this lumbar
20 vertebrate data, estrogen deficiency reduces the load
21 carrying capacity and the agent that you're looking at
22 you like to see bring it back to normal conditions.

23 Next. We also always try to evaluate a
24 large animal model. This was the effects of two years
25 of elandronate in a prevention model at low and high

1 dose in ovariectomized baboons evaluated by
2 histomorphometry, biochemical markers and
3 biomechanics.

4 Next slide. The experimental design is
5 shown here, next, and once again when looking at
6 vertebral cancellous bone, in this case small
7 specimens were removed and we could calculate the
8 strength of the bone as normalized by cross sectional
9 area and you can see the significant increase
10 ovariectomized vehicle treated animals with high dose
11 elandronate.

12 Next slide. And once again the
13 maintenance of the normal relationship between density
14 and vertebral strength across all experimental groups
15 including those treated by agent.

16 Next slide. So a single parallel
17 relationship between strength and the strength of
18 vertebral trabecular bone and density was maintained,
19 and the agent that you're looking at maintains these
20 normal strength density relationships.

21 Next. So we tend to focus in these
22 studies on the biomechanical consequences on bone
23 itself. And I would simply like to close with the
24 point that that shouldn't be our exclusive focus, that
25 as we evaluate fracture data we need to be aware, next

1 slide, that these fractures represent a delicate and
2 somewhat complex interplay between the load carrying
3 capacity of the bone which can be changed by these
4 agents, and the loads that are actually applied to the
5 bones which sometimes cannot. Thanks very much.

6 ACTING CHAIR MOLITCH: Any questions for
7 Dr. Hayes from the committee, the panel?

8 We'll go on to the third discussion this
9 morning, which is Dr. Russell Turner from the Mayo
10 Clinic who is going to discuss the interpretation of
11 preclinical studies.

12 DR. TURNER: Thank you. What I'll do is
13 make some brief comments regarding the interpretation
14 of the preclinical data, and when I get my slides, and
15 primarily what I'll be talking about is the rodent
16 model, the ovariectomized rat model and what we can
17 learn from it.

18 The ovariectomized rat model is a model
19 that is recommended in the FDA guidelines for studying
20 agents for osteoporosis, and this is an accepted model
21 for estrogen deficiency induced bone loss. And when
22 we look at this slide showing some micro CT images of
23 the rat bone one month following ovariectomy, the
24 osteopenia that occurs in the cancellous bone is quite
25 clear. It's not as obvious, but the rat also loses

1 bone from the endocortical bone surface, and thus
2 mimics the sights of bone loss that occurs in post
3 menopausal women or younger women who have had an
4 oophorectomy.

5 The mechanism of the bone loss appears to
6 be similar and possibly identical to what occurs in
7 humans. That is there is a net increase on bone
8 resorption that's associated with an increase in bone
9 turnover. And we can see there is increases in the
10 number of osteoclasts in both cortical and cancellous
11 bone surfaces, but because of the much number of these
12 bone resorbing sells on the trabecular surfaces we see
13 a more rapid loss of bone from that site.

14 Okay, now the issue of whether or not
15 raloxifene or SERMS in general should be considered to
16 be estrogens I think is a very important issue. And
17 I think it is very important to recognize that we're
18 not dealing with a single estrogen physiologically,
19 we're dealing with a number of different compounds.
20 That in the post menopausal woman the estrogens that
21 are in the highest circulating amounts are 16 hydroxy
22 estrone and 2 hydroxy estrone.

23 In vitro studies have shown that this
24 agent in fact has very low level of estrogen activity.
25 It binds with moderate high affinity to the estrogen

1 receptor and can block other estrogens from binding to
2 that receptor and thus it can function as an estrogen
3 antagonist. In contrast 16 hydroxy estrone has more
4 estrogenic activity. Well, in vito it turns out that
5 this agent has a profile of activity on target tissues
6 that is very similar to tamoxifen, in fact I would say
7 almost identical to taxmoifen in that it is a partial
8 antagonist in reproductive tissues, and it's nearly a
9 complete agonist on the skeleton and on the
10 cardiovascular system, at least in terms of
11 cholesterol levels.

12 Could I have the next slide? So from that
13 perspective it would appear that the SERMS are
14 mimicking some actions that can occur with natural
15 compounds, and from my point of view they should be
16 considered to be estrogens.

17 Now, although the rat model is in many
18 ways an excellent model, there are some limitations to
19 this model. Firstly, estrogen has effects on
20 virtually every aspect of bone metabolism including
21 bone growth. Now, the effects of estrogen on bone
22 growth are very relevant to peak bone mass, but are
23 not relevant to post menopausal osteoporosis, at least
24 not directly. And this is illustrated in this pair of
25 slides. This is an animal that's been ovariectomized,

1 this is a ovariectomized rat that has been treated
2 with estrogen for seven days, and one sees a lot more
3 bone just underneath the growth plate.

4 Now, this bone does not result because of
5 an increase in bone formation, but rather it results
6 because of an inhibition of bone resorption or
7 actually resorption of the calcified cartilage at the
8 growth plate. Now, if one were to look at this
9 sometime later we'd find a lot more bone in the
10 metaphysis, but it's by a mechanism that again is not
11 relevant to what occurs in an adult. So it's very
12 important when investigating or using the animal model
13 to focus on what's occurring in the adult.

14 Could I have the next slide? Okay, the
15 second limitation of the rat model is that it is a
16 very poor model for looking at cortical bone
17 remodeling. There's very little Haversian remodeling
18 occurring in the rat. Therefore, the FDA is wise in
19 requiring studies being performed in a large animal
20 model in which there is Haversian remodeling. The
21 difficulty with the large animal models is that none
22 have shown consistent responses to estrogen
23 deficiency. However, they're still very important
24 because they will allow you to identify any
25 abnormalities that might occur in the cortical bone.

1 So it's very important to look at these models,
2 investigate whether there's a deterioration of bone
3 quality.

4 Okay, finally I'll make a few additional
5 comments about some of both positive and negative data
6 related to raloxifene. In terms of the effects on the
7 rat skeleton raloxifene appears to be a pure estrogen
8 agonist in terms of bone volume. What we're comparing
9 is the ovary intact animals, here is ovariectomized
10 animals, and estradiol and raloxifene are equal in
11 terms of their ability to prevent cancellous bone
12 loss. But is the bone normal in appearance? And if
13 it were abnormal, could we identify it with the animal
14 models? Those are important questions.

15 Looking at the histomorphometry of the
16 bone it is very clear that there are no fibrosis has
17 occurred. And this is just showing an example of what
18 we'd be looking for, this is trabecular bone and we
19 have this layer of fibrotic cells that are present
20 adjacent to the trabecular. This occurs when you give
21 a rat continuous treatment with parathyroid hormone.
22 And so that type of abnormality is easily detected in
23 the animal model and is not present with any of the
24 SERMs including raloxifene.

25 This is a mineralization defect. This is

1 what occurs when a rat is flown in orbital space
2 flight. There is a defect in the ability to
3 adequately mineralize the bone. Again we do not see
4 this type of defect occurring with the SERMs.

5 Fluoride was mentioned earlier, the
6 mineralization defect that occurs with fluoride as
7 well as the defect in the mechanical properties of the
8 bone is easily observable in the rat model.

9 Finally this is just looking at some
10 mechanical testing of rats that have been given high
11 levels of alcohol for a prolonged period of time.
12 That also results in a defect in the mineralization of
13 the bone, and one can easily identify abnormalities in
14 the structure of the bone.

15 The last thing I want to mention is that
16 the rat model, at least in terms of looking at the
17 effects of ovariectomy and estrogen replacement has
18 been predictive. Dr. McDonnell rightly mentioned the
19 significance of the Love study in 1982 which showed
20 that cancer patients being treated with tamoxifen had
21 a higher bone mass than would be predicted. Well,
22 work that was done and published five years earlier by
23 two labs, one Dr. Jordan and one our's in the rat,
24 basically showed that very similar results in the
25 estrogen deficient animal, and so it's my belief that

1 these preclinical models are very, very good at
2 predicting the actions of pharmacological agents on
3 the skeleton at least regarding estrogen deficiency
4 induced bone loss.

5 ACTING CHAIR MOLITCH: Are there any
6 questions for Dr. Turner by the members of the panel?

7 Thank you very much.

8 I think we can now turn to the formal FDA
9 presentation. Dr. Kuijpers will be discussing a
10 review of the preclinical issues.

11 DR. KUIJPERS: You're going to get a
12 little break here because I need, what's it called, a
13 transparency, a slide shower. Is this working now?
14 Okay, I'll try to talk clearly anyway.

15 I wanted to dwell just for a few minutes
16 on the bone quality studies that have been done with
17 raloxifene by the sponsor. We've talked about this
18 already quite a bit this morning, so I don't want to
19 spend too much time on it. But basically I want to
20 concentrate on the long term bone studies that were
21 done in rats and monkeys. In rats there was a 12
22 months study, monkeys a 24 month study.

23 As shown in similar graphs before on other
24 bone sites, ovariectomy of rats at the zero month time
25 point has an effect on the bone mineral density. This

1 is a graph for the vertebral bone mineral density
2 which is decreased by ovariectomy over an extended
3 period of time. This decrease is then prevented or we
4 can say increased by either raloxifene or estradiol at
5 both optimal doses. In this study the Sham group was
6 also followed over the whole period of time.

7 If you look at two time points in the
8 study, six months and 12 months, and the effect of the
9 treatment, the ovariectomy and the treatment on the
10 vertebral bone strengths -- BMD and get the following
11 picture. Ovariectomy again decreases the strength of
12 the vertebrae at both six months and ten months, while
13 estradiol here and here and raloxifene increase
14 vertebral bone strength as compared to the OVX
15 control.

16 Significant effects were seen at six
17 months and the little asterisks mean that the values
18 are different from the OVX controls. Significant
19 effects were not seen at 12 months, although the same
20 trend in vertebral strength did appear.

21 A graph for the results, or plotting the
22 results this way, for the monkey study was shown also
23 this morning. This is a graph for the rat study where
24 we can plot vertebral BMD, in this case vertebral BMD
25 against vertebral breaking force, which is the force

1 needed to break the vertebrae in compression. This
2 looks like, as shown in this slide, there is a
3 correlation with a correlation coefficient of .39
4 which means the points are scattered around the line
5 a little bit, but there is, one can say, that part of
6 the effect on vertebral breaking force is due to an
7 effect on vertebral BMD or associated with an effect
8 on vertebral BMD.

9 If we look at the slope of this line you
10 can just make an aggregation of the line and then to
11 look at what the slope is, but what I did is just made
12 a quick calculation of, if you change the vertebral
13 BMD one percent, say for example, going from the 500
14 point to, that would be 505 which is a one percent
15 change, how much percent change is that going to give
16 you in vertebral breaking force? In this case it's .8
17 percent. That's what these two numbers mean. This is
18 for rat vertebrae.

19 Results of the monkey study, 24 month
20 treatment, monkeys ovariectomized at zero month time
21 point. Sham controls in this study gained quite a bit
22 of bone mass, about seven percent over the whole time
23 course of the study. Ovariectomized monkeys also
24 gained a little bit of bone mass, but quite a bit less
25 than the Sham control, so they did develop a relative

1 osteopenia.

2 Treatment of these monkeys, the OVX
3 monkeys, with premarin showed this result, BMD was
4 reversed back to Sham level. Treatment with
5 raloxifene, two different doses, raloxifene one and
6 five mgs per day also increased BMD as compared to OVX
7 with the effect of 5 MKD raloxifene being significant,
8 and the effect of premarin being significant. The
9 effect of the one mgs per kilogram per day dose
10 raloxifene was not significant.

11 In this study at the 24 time points, the
12 monkeys were -- and the bone was removed and tested,
13 biomechanical testing. Strength of the vertebrae at
14 the 24 month time point was as seen in this slide
15 controls ovariectomized animals premarin treated,
16 raloxifene low dose and high dose treated, there were
17 no significant differences between all the groups.

18 When corrected for the area of the
19 vertebrae, in other words if we divide the force
20 that's needed to break the vertebrae by the area of
21 the vertebrae, the only significance effect was seen
22 at the premarin group where the resulting parameter
23 which is called ultimate stress was increased.
24 However, the area, the determination of the area of
25 the vertebrae was, could have been more accurate.

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Just quickly breaking strength of femoral neck at 24 months Sham control, OVX control, premarin and two doses of raloxifene, no significant differences between any of them. However, again plotted in a correlation diagram there was a significant correlation between BMD and ultimate force needed to break the vertebrae. And in this case analogous to what I showed you for the rate data, a one percent change in BMD will give a two percent change in vertebral ultimate force.

I want to move on to some other data from the two year monkey study. One has some data on coronary artery atherosclerosis in the monkey study were treated for two years. The intimal area of the coronary arteries was measured and this is a parameter that's representing plaque size.

Sham controls are shown here. OVX controls here. Plaque size was increased. Effect of premarin is represented by this bar and raloxifene by these two bars. There was no significant differences between the raloxifene treated and the OVX controls, while the premarin treated had a decrease in plaque size. It needs to be said however that, if we divide this group, this premarin group up into subgroups

1 according to estradiol level in the serum, there was
2 also no significant differences between premarin and
3 OVX when we look at the monkeys with the lowest
4 estradiol levels. Nevertheless that does not change
5 there result that raloxifene was no different from
6 OVX.

7 I'm going to skip this for now, it's
8 probably the most interesting, but just briefly since
9 there has been no discussion of the animal
10 carcinogenicity data, I just want to show there are
11 two more findings. According to regulatory protocols
12 two more studies were done, one in mice, one in rats.
13 The mice were treated with raloxifene for 21 months,
14 rats were treated for two years, and tumors were
15 diagnosed at the end of the treatment period. In this
16 table is shown the results from the mice study. In
17 the female mice there was one positive tumor finding
18 in the ovary. In the male mice there was a positive
19 finding in the testis and the prostate.

20 The findings, the incidents of the tumors
21 are shown in these rows. And the doses at which the
22 tumors appeared are expressed in this table only as
23 multiples of human, expected human, exposure at the 60
24 mgs per day dose. So for example, let's say here
25 there is an exposure of .3 times the human exposure,

1 in this case there was a positive finding, for example
2 in the instances where animals with ovarian
3 neoplasias.

4 And the ovarian tumors and the mechanism
5 of the formation of the ovarian tumors it's not
6 unlikely that these tumors are caused by a indirect
7 effect, I mean to say an effect of raloxifene on
8 pituitary gonadotropin levels in the serum of these
9 mice, which are increased due to anti-estrogenic
10 action, simple action of raloxifene. In other words
11 raloxifene may cause these tumors indirectly and not
12 via a direct effect on the ovary. The sponsor has
13 supporting data for that.

14 The rats, the positive tumor findings in
15 the females were also in the ovary, however the
16 incidents was not as high, one, one and eight in the
17 various dose groups, and it was really only
18 significant above the control and the dose group
19 that's had an exposure of more than 400 times the
20 human exposure level. Thank you.

21 ACTING CHAIR MOLITCH: Dr. Kuijpers, does
22 the Agency have any conclusions based upon your
23 analysis?

24 DR. KUIJPERS: No.

25 ACTING CHAIR MOLITCH: No.

1 Are there any questions from of the panel
2 here for Dr. Kuijpers?

3 DR. HIRSCH: Yes.

4 Could you just give a summarizing
5 statement of what the positive findings were? I'm not
6 sure I could follow all the details --

7 DR. KUIJPERS: The positive --

8 DR. HIRSCH: -- interesting details --

9 DR. KUIJPERS: I'm sorry?

10 DR. HIRSCH: I said I'm not sure I could
11 follow all the many interesting details you've
12 presented, and I wonder if you can give us a summary
13 statement.

14 DR. KUIJPERS: Yes. With respect to the
15 bone quality studies, a summary would be that it looks
16 like raloxifene has a positive effect on both BMD and
17 bone strength. The effect wasn't always statistically
18 significant, which might have several reasons, but we
19 don't know which one. It could be sample size, it
20 could be accuracy of measurements.

21 Let's see what else did I show. The tumor
22 findings, the tumor findings in the mice perhaps at
23 first site would raise concern, and we still don't
24 know what -- we cannot exclude what the mechanism is.
25 In the mice the ovarian tumors mainly because like I

1 said by an increase in the OH levels, in the OHC
2 levels of these mice, and there are indeed data that
3 show that treatment with raloxifene of mice for one or
4 two months increases these levels up to fivefold in
5 the highest dose group. That's basically all there
6 is.

7 ACTING CHAIR MOLITCH: Dr. Kreisberg?

8 DR. KREISBERG: I seem to sense, unless I
9 misunderstood it, some inconsistency with the
10 information that you presented and the discussion that
11 we had earlier this morning from Dr. Dere concerning
12 artherogenicity. It seems to me that the implication
13 was that the indirect markers of artherogenicity were
14 improved and whatever basic information the firm had
15 on artherogenicity was in the direction of being
16 protective. Whereas you demonstrated no protection
17 from raloxifene in an animal model of atherosclerosis,
18 was that a primate model?

19 DR. KUIJPERS: This was the primate model
20 in which also the bone parameters were assessed. Yes,
21 it was a two year study.

22 DR. KREISBERG: I wonder if you would put
23 that slide back up for a moment. Well, forget about
24 it.

25 DR. KUIJPERS: I can find it.

1 DR. KREISBERG: Well, everything is
2 dissimilated there.

3 DR. KUIJPERS: Oh, this is gone, yes. It
4 makes it hard.

5 DR. KREISBERG: Could you tell me a little
6 bit about the model, is this the typical primate model
7 of dietary induced atherosclerosis?

8 DR. KUIJPERS: As far as I know it's a
9 model that has been used by a group in North Carolina.

10 DR. KREISBERG: Okay, I am familiar with
11 that.

12 DR. KUIJPERS: Okay. I just don't know
13 the details, I don't know that many details about it.
14 The sponsor mentioned some results on the aortic
15 cholesterol compound in rabbits where raloxifene
16 decreased the content -- OVX controls, those data,
17 those seems to go in different directions, but I don't
18 have an explanation.

19 DR. KREISBERG: Well, I think the primate
20 model is more relevant to the human than is a rabbit
21 model, although I may be wrong --

22 DR. KUIJPERS: Perhaps, yes.

23 DR. KREISBERG: -- and it seems to me, do
24 you know how many animals were involved?

25 DR. KUIJPERS: In this study there were

1 between 20 and 25 animals per dose group. And in
2 these animals LDL levels were increased compared to
3 the OVX controls, but HDL levels were not changed.

4 DR. KREISBERG: You said the LDL levels
5 were increased in the raloxifene treated group, did I
6 understand that correct?

7 DR. KUIJPERS: Let's see, I made a note
8 somewhere, which I probably can't find right now.

9 DR. KREISBERG: Okay.

10 DR. KUIJPERS: I know the HDL Levels were
11 not changed as compared to the OVX controls.

12 DR. KREISBERG: Well, we --

13 DR. KUIJPERS: LDL levels, I'll have to
14 look it up, what the LDL levels were. No, it's not
15 here. The LDL levels were increased in the OVX
16 controls and were decreased by premarin and raloxifene
17 treatment.

18 DR. KREISBERG: So the drug produced the
19 desirable changes in the lipids that we were told --

20 DR. KUIJPERS: Yes.

21 DR. KREISBERG: -- but nonetheless there
22 was evidence anatomically that there was more
23 atherosclerosis?

24 DR. KUIJPERS: That there was no change as
25 compared to OVX, no significant change.

1 DR. KREISBERG: Right. But there was no
2 protection relative to the conjugated estrogens that
3 were used?

4 DR. KUIJPERS: The data suggest that there
5 wasn't.

6 DR. KREISBERG: Okay.

7 ACTING CHAIR MOLITCH: Dr. New?

8 DR. NEW: In the non human primate was
9 there any --

10 DR. KUIJPERS: What was the question?

11 DR. NEW: -- in the non human primate, the
12 monkey --

13 DR. KUIJPERS: Right.

14 DR. NEW: -- was there any evidence that
15 ovariectomized animals showed a significant difference
16 from the Sham?

17 DR. KUIJPERS: In what --

18 DR. NEW: Well, I mean I don't know
19 because I thought that we were told by Dr. Turner that
20 large animals do not show signs of estrogen deficiency
21 when compared to mice who do show estrogen deficiency.

22 Russell, were you including cynomolgus
23 monkeys in that?

24 DR. TURNER: I was referring to the level
25 of consistency, that individual studies have shown

1 bone loss in the primate, but not all studies have
2 shown bone loss. This study did not show bone loss
3 possibly because the fact that the animals were still
4 increasing in bone mass. In other words the controls
5 increased in bone mass during the experimental period.
6 There was a relative osteopenia that was statistically
7 significant, but it wasn't a true loss, a loss meaning
8 from your starting point decreasing.

9 DR. NEW: So isn't there an estrogen
10 effect?

11 DR. TURNER: On what parameter?

12 DR. NEW: Well, you give it to me.

13 DR. TURNER: There was an estrogen effect
14 on bone mass because the animals that were
15 ovariectomized had a lower bone mass, but it was not
16 because of a loss, it was a failure to form as much
17 bone. And then the treatments, both raloxifene and
18 the premarin, both had tended to normalize it back to
19 the Sham operated animals, and in raloxifene I think
20 the dose response was seen there was two different
21 treatments.

22 DR. NEW: I need to know also the
23 mechanism by which you say that ovarian tumors were
24 increased was a mechanism by which there is elevated
25 LH levels owing to the estrogen deficiency. Does LH

1 injections produce tumors in mice ovaries? I don't
2 think that's true.

3 DR. KUIJPERS: There are animal models,
4 other animal models or studies done in mice where for
5 example ovaries are removed and the estradiol levels
6 in the serum drop causing an inhibition of the normal
7 negative feedback on pituitary secretion.

8 DR. NEW: Let me make myself clear. I
9 don't deny that the LH levels rose --

10 DR. KUIJPERS: Right.

11 DR. NEW: -- what I'm querying is whether
12 the relationship between elevated LH levels and tumors
13 exist?

14 DR. KUIJPERS: I don't know if anybody
15 knows.

16 DR. BRAUNSTEIN: As I recall there are
17 tumors that occur in the estrogen knockout mice where
18 you'll get some ovarian tumors in that setting. So
19 again suggestion that a high LH is stimulating it.

20 DR. NEW: But certainly mice have been
21 given LH for a long time, and I don't know of any
22 increased incidents in ovarian tumors. Do you know
23 about that, Glenn?

24 DR. BRAUNSTEIN: In humans?

25 DR. NEW: No, in mice.

1 DR. BRAUNSTEIN: No.

2 ACTING CHAIR MOLITCH: Dr. Cara?

3 DR. CARA: Just a follow up to Dr. New's
4 question regarding the non human primate studies.
5 Does the fact that bone mineral density did not
6 decrease in the ovariectomized animal really
7 invalidate that study? I mean can you still draw any
8 significant conclusions from that?

9 DR. TURNER: I think the principal
10 conclusion that you can draw is that none of the
11 treatment arms, either raloxifene or with the
12 premarin, had any detrimental effects on the
13 mechanical properties or of the structural properties
14 of the bone, rather growing bone. You can't claim a
15 protective effect on bone loss when there is no bone
16 loss. You can evaluate whether or that there was an
17 detrimental side effects, and that's especially
18 important to do in terms of was there any
19 abnormalities that could have occurred in cortical
20 bone remodeling.

21 ACTING CHAIR MOLITCH: Any other questions
22 for the panel?

23 Dr. Kuijpers, just to be sure that we
24 understand exactly your analysis, can we get you to
25 conclude whether you had any major disagreements with

1 how the sponsors interpreted their data, were there
2 any problems that the FDA found with the preclinical
3 submissions? I'm not sure I could gather from your
4 presentation if we should be focusing on some
5 particular discrepancies that the agency found.

6 DR. KUIJPERS: Well, the discrepancies are
7 mainly in the extent and significance of the effects,
8 the physical significance of the effects. That's not
9 a good answer, right? I'm sorry?

10 DR. CARA: You said that there are
11 differences in your interpretation of the effects.
12 What are the differences?

13 DR. KUIJPERS: No, I'm saying that my
14 evaluation or our evaluation differs in our
15 conclusions with respect to statistical significance.
16 I mean, if there is, for example, no statistically
17 significant effect on bone strength at a particular
18 bone site. That suggests that there was no
19 detrimental effect, but it doesn't give us much
20 information whether there was a positive effect
21 either. This, for example, is a case in the monkey
22 study.

23 DR. CARA: So, if I'm interpreting what
24 you're saying correctly, your conclusion is that the
25 preclinical data do not show any beneficial effect in

1 terms of bone architecture, bone strength, bone
2 mineral density in the two species that were tested

3 DR. KUIJPERS: No, that would not be my
4 conclusion. In the rat study, especially long term
5 rat study, there were significant positive effects on
6 MBD and they were associated with significant effects
7 at certain time points on bone strength.

8 In the monkey there was significant effects
9 on BMD, and there were effects that you would expect
10 if BMD is a predictor of bone strength, but those
11 effects were not specifically significant. They were
12 only specifically significant when you look at them in
13 the correlation diagram.

14 DR. CARA: But we heard that there was no
15 significant effect on bone mineral density in the
16 monkey?

17 DR. TURNER: Oh, what I was commenting on
18 was no bone loss --

19 DR. CARA: Right.

20 DR. TURNER: -- and therefore you cannot
21 talk about whether you had a protective effect on bone
22 loss. There was an effect on the rate of gain of
23 bone.

24 DR. CARA: Sure.

25 DR. TURNER: Okay, as is shown in that

1 diagram there, but that type of change is not what
2 you're expecting to see in a post menopausal woman.

3 DR. CARA: Right.

4 ACTING CHAIR MOLITCH: Does the sponsor
5 wish to discuss any aspect of the FDA presentation?

6 DR. FRANCIS: Yes. My name is Paul
7 Francis. I'm a toxicologist with Lilly, and if I
8 could take an opportunity to address Dr. New's
9 question about the hormonal mediation of the ovarian
10 tumors. In mice they are known to be quite
11 susceptible to ovarian tumor development, and because
12 of this the mechanisms underlying this effect have
13 been quite well studied and published and been very
14 well understood at this time.

15 And it's known that through a variety of
16 mechanisms, if that hypothalamic pituitary ovarian
17 axis is disturbed and produces chronic elevations and
18 serum LH levels, then ovarian neoplasia does develop
19 in mice. And if I could have slide A50 I can show you
20 some data that we generated in mice given raloxifene
21 that demonstrates significant elevations in
22 luteinizing hormone concentrations.

23 DR. NEW: I guess my question though was
24 forget about raloxifene, some of the LH mice, do they
25 get tumors?

1 DR. FRANCIS: I haven't seen a study where
2 they've been given LH, but there are many studies
3 where they have produced chronic elevations in LH and
4 ovarian tumors do arise. This response was observed
5 with tamoxifen in a study.

6 DR. NEW: But then how do you attribute
7 the tumor to the LH rather than the raloxifene or the
8 tamoxifen since you're giving both, because the LH
9 rises in response to the drug administered, so how do
10 you attribute the ovarian tumor to the rise of LH or
11 to the drug? I mean I don't know how you dissemble
12 that.

13 DR. HIRSCH: Well, before you answer it,
14 also forget about LH and just tell me if raloxifene
15 causes ovarian tumors in mice, whatever mechanism,
16 just forget the mechanism, is that absolutely a fact?

17 DR. FRANCIS: Well, the data we have is
18 that raloxifene has no genotoxcity or potential
19 genotoxicity. You might suggest that that would be an
20 alternate mechanism for ovarian tumor development. I
21 guess we rely on the mechanistic data published that
22 says, if you get LH levels, you get ovarian tumors. We
23 have produced that, and it's a difficult experiment I
24 think to administer raloxifene to ovary intact
25 animals.

1 DR. HIRSCH: The question is whatever the
2 mechanism, forget mechanism, raloxifene does cause
3 more ovarian tumors in mice markedly on page 83,
4 highly statistically significant, is that true?

5 DR. FRANCIS: That is correct.

6 DR. HIRSCH: Okay. That's all I wanted to
7 know.

8 ACTING CHAIR MOLITCH: Any other comments
9 from the sponsors?

10 DR. JORDAN: Dr. Craig Jordan, Director of
11 the Breast Cancer Program at Northwestern University.

12 I've spent most of my career looking at
13 tamoxifen for the past 25 years. I can confirm that
14 tamoxifen does produce ovarian tumors in mice. This
15 was submitted to the FDA back in 1977 when they
16 inspected this information. However, with millions of
17 women years experience with tamoxifen there have been
18 no recorded rises in ovarian cancer with pre
19 menopausal women or post menopausal women. Obviously
20 the post menopausal women are relevant here because
21 raloxifene is only destined for post menopausal women.

22 DR. HIRSCH: What were they given
23 tamoxifen for?

24 DR. JORDAN: The treatment for breast
25 cancer. It's the standard therapy for breast cancer.

1 DR. HIRSCH: So these are a very unusual
2 group of individuals who already have a malignancy.

3 DR. JORDAN: And higher risk for breast
4 cancer. I think one of the other things is that
5 tamoxifen because of concerns about the toxicity is
6 probably the most investigated breast cancer drug and
7 has been almost thrashed looking for toxicological
8 concerns, and the ovary was one of them.

9 DR. KAUFMAN: Yes, Dr. Ray Kaufman,
10 cardiovascular research at Eli Lilly. I had some
11 comments to make concerning the cardiovascular effects
12 observed in the primate model. Okay, yes that was an
13 important study on the effects, cardiovascular effects
14 of raloxifene, and we have followed that up as
15 indicated, analysis of the estradiol tertiles in that
16 study to get a better perspective on the effects in
17 relation to blood levels in the model.

18 If I could have slide 26 please. This
19 would be in A, carousel A, number 26. What we will
20 are the mean coronary plaque data plotted versus the
21 various drug treatment groups from the Clarkson model.
22 These data are mean averages, direct means, they are
23 not means that are back transformed from the log
24 transformed values. They are the straight means
25 coming out of the study with groups of approximately

1 20 except we have split out the estradiol groups in
2 tertiles.

3 So again the coronary area as a function
4 of the treatment groups ovariectomy, low dose
5 raloxifene, high dose raloxifene. And then the
6 conjugated equine estrogen group is split into the
7 tertiles of low, mid and high estradiol levels.
8 Important note right off the bat is to note the high
9 degree of variability seen in this model. These are
10 standard errors for groups of about 20 on this side,
11 rendering the model insensitive to detect effects in
12 this intermediate effect zone of say 30 to 50 percent
13 reductions.

14 Secondly, the doses of raloxifene were
15 designed to produce clinically relevant blood levels.
16 In contrast with the estradiol note the estradiol
17 blood levels produced by the conjugated equine
18 estrogen. So of 99 at the lower tertile up to 260 in
19 the highest. These are considerably higher than the
20 Sham levels and those produced clinically at .65 mgs
21 of premarin.

22 Note that the highest tertile was the one
23 that was significant as mentioned by Dr. Kuijpers. As
24 you move back to the lower tertiles which approach
25 clinically relevant blood levels for conjugated equine

1 estrogens you lose that significance. And in fact you
2 can see there is really no difference between these
3 various four groups on the left.

4 Power analysis would suggest that to get
5 effects in this range would require between 80 and 100
6 animals per group which is of course prohibitive for
7 these types of studies.

8 DR. KREISBERG: I'd like to, if I could,
9 I'm not sure that that's a fair analysis of the data,
10 that's sort of a post hoc approach to it by getting
11 subgroups divided by tertile of estradiol. And it
12 seems to me that we have accepted all of the data from
13 this particular group of investigators based on the
14 type of analysis that was done of the estrogen group
15 as a whole.

16 Now, admittedly the estrogen group as a
17 whole consists of subgroups, some of which are more
18 protected and other of which are not, but in the
19 totality of it this, if this is compared to previous
20 publications from this group of authors, it clearly
21 demonstrates that the use of conjugated estrogens in
22 this model at a dose that would be comparable to what
23 would be used in a post menopausal women was
24 protective against coronary atherosclerosis and the
25 doses of raloxifene that you used were not.

1 DR. KAUFMAN: I think the question is of
2 course of comparability to that being used in the
3 clinic, and I think that the estradiol tertile
4 analysis helps to shed light on whether or not we have
5 a comparability or not. Again the average values were
6 167 picograms per ml. versus the clinically relevant
7 levels achieved of around 50 to 60 picograms per ml.

8 And furthermore we can go into, we have
9 other models showing activity relative to estrogen
10 when estrogen is run at clinically relevant blood
11 levels in models where we have lower variability where
12 we can see effects of raloxifene. And we can either
13 go into that now or we can discuss that this
14 afternoon.

15 DR. KUIJPERS: I'd like to add one little
16 detail maybe. The levels of raloxifene in these
17 studies were also about two to four times higher than
18 the expected exposure to humans.

19 DR. KREISBERG: Are we talking about doses
20 or are we talking about blood levels of raloxifene?

21 DR. KAUFMAN: Blood levels. The blood
22 levels at the low dose was approximately that of the
23 60 mgs, and of course we had a higher dose in there
24 too which raised it to approximately three to five
25 times higher.

1 DR. KREISBERG: I don't agree with your
2 analysis.

3 DR. TERMINE: We can discuss that this
4 afternoon, Dr. Kreisberg because I think there are
5 many, you know, side issues with respect to that. But
6 I think with respect to the bone, I think we need to
7 address whether that model really is adequate to
8 discuss bone safety. And I'd ask Dr. Lindsay to talk
9 about that.

10 DR. LINDSAY: I wanted to address really
11 the monkey study because I think that in addition to
12 the comments that Dr. Termine made, the monkey study
13 and the other toxicologies that have been presented by
14 the sponsor tell us that this compound is safe in
15 terms of the quality of the bone. And of course the
16 FDA guidelines require that safety to be sure in
17 preclinical models. So I think it's important that
18 the committee realize that in addition to getting a
19 pharmacological effect on the skeleton in the monkey
20 despite the lack of bone loss in addition to bone
21 quality was normal.

22 ACTING CHAIR MOLITCH: Thank you very
23 much.

24 I think due to the hour we'll divide up
25 the FDA presentation and do the clinical presentation

1 after lunch, and then we'll continue into the general
2 discussion at that point. So we will break now and
3 return from lunch at 1:35.

4 (Whereupon, at 12:44 p.m., the meeting was
5 adjourned to reconvene this same day at 1:39 p.m.)

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A-F-T-E-R-N-O-O-N S-E-S-S-I-O-N

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12:39 p.m.

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ACTING CHAIR MOLITCH: Can we all sit down please so we can get started. We'll begin this session this afternoon, let's begin the session this afternoon please with Dr. Coleman from the FDA. Dr. Coleman will present the clinical review.

DR. COLEMAN: Can you hear that? No? Yes? It's okay? Okay. I'd like to begin my discussion with a quick review of the FDA guidance document as it pertains to the appropriate endpoints for drugs seeking prevention of osteoporosis indication.

After that brief comment I'll move on and discuss some issues related to efficacy, focusing on bone mineral density from one of the three prevention trials study H, and also look at the effects of raloxifene on cardiovascular endpoints, lipids and some parameters of coagulation.

And then finally finish up with a safety discussion, in particular look at bone histomorphometry in human, venous thromboembolism and

1 breast and uterine cancer.

2 The osteoporosis guidance document that
3 was put together by the Division of Metabolic and
4 Endocrine Drugs outlines two approaches. The approach
5 for estrogens seeking a prevention of osteoporosis
6 indication, bone mineral density is the appropriate
7 endpoint. For non estrogens bone mineral density is
8 the appropriate endpoint for a prevention indication.

9 If sufficient, if there is fracture data
10 from a treatment trial which demonstrates efficacy
11 there was a slightly different path for estrogens and
12 non estrogens, and we've heard quite a bit earlier
13 about the debate of whether or not raloxifene is an
14 estrogen, and I suspect that debate will continue for
15 some time.

16 The next two slides simply lists the
17 studies that I will be mentioning during my
18 presentation. Of the three prevention trials,
19 obviously discussing H, I think, is the study you are
20 all interested in hearing about and I will present
21 that shortly. Studying GGGK is a treatment of
22 osteoporosis trial, and I mention this because this is
23 a source of much of the safety data that I'll be
24 discussing, and I'll get back to that study later in
25 the talk. Other two studies that I'll mention, GGGY

1 and GGGM, it's the cardiovascular surrogate endpoint
2 study and a bone histomorphometry study.

3 Now, for study H, again this is one of the
4 three prevention trials. We saw the other trials
5 earlier today, and this trial again is slated to go
6 potentially for five years and we have two year
7 interim data at this point. This study randomized 619
8 post menopausal women, one of four groups in equal
9 fashion, placebo, raloxifene 60 a day, raloxifene 150
10 a day, and premarin .65 a day, and they all were
11 instructed to take supplemental calcium.

12 Primary endpoints in this trial were the
13 change in lumbar spine and total hip BMD. These were
14 measured at approximately six month intervals over the
15 first two years. And I will be showing you these data
16 only.

17 The patient population of the all four
18 groups were well matched at baseline. The mean age
19 was 53 years, primarily caucasian women. All these
20 women have had a hysterectomy to get enrolled into the
21 trial, and it had been about nine years on the average
22 since that surgical procedure. You'll note that a
23 significant number of women were osteopenic at
24 baseline with a T score of minus 1 to minus 2.5. That
25 gives you some sense of the risk for these women.

1 The next few slides show you the bone
2 mineral density data. This slides shows the mean
3 percentage change in lumbar spine DMD for patients who
4 completed two years of the trial. And about 70
5 percent of patients in each group completed. The
6 percent change is shown along the (y) axis, time in
7 months is shown along the (x) axis. This marks the 24
8 month time period. Placebo shown in red, raloxifene
9 is in yellow and green, and premarin is shown in
10 blue.

11 If you look at the placebo line, you'll
12 see a rather steady fall in bone mineral density as
13 one would expect. By the end of two years that mean
14 loss was about 1.5 percent.

15 In contrast the two raloxifene doses had
16 a small increase and then a slight tapering off from
17 the 18 month to 24 month time period. They ended up
18 about .5 or .6 above baseline. This difference was
19 statistically significantly greater than that seen
20 with placebo.

21 And it's quite obvious that the premarin
22 group had the greatest response. They had a 3.8
23 percent increase in L spine BMD by the end of two
24 years, and this increase was statistically significant
25 compared with both doses of raloxifene and with

1 premarin.

2 If we look at the hip data which are shown
3 on the next slide, again mean percentage change in
4 total hip BMD for completers, this is a two year time
5 point. It's the last point we have for data. In this
6 particular case the placebo group in red had a slight
7 increase at the six month period, and then a steady
8 decline towards 24 months. So their change from
9 baseline was only minus .3 percent.

10 The two raloxifene doses had an increase.
11 In the 150 group there was this rather odd reduction
12 from 18 months to 24, and there was a slight decline
13 in the 60 mgs group from 18 to 24. They ended up at
14 the exact same spot, about .7 percent above baseline,
15 and this difference was significant compared with
16 placebo. Once again premarin did the best, they went
17 on to about 2.3 percent, and this was significant
18 compared with all other treatment groups.

19 Because these are interim data it will
20 certainly be interesting to see what pattern these
21 lines follow over the next few years. We can pretty
22 much be assured that placebo will continue to go down.
23 I'm not so sure with raloxifene. There's a little
24 oddity here, it's gone up and down. This may
25 stabilize and maintain a position like this. We would

1 not obviously want to see it go down. But that's a
2 good question and we won't know that for some time
3 yet. Premarin does not appear to be heading down, it
4 appears to be heading towards a plateau, but again
5 with further data we'll see where these lines are
6 heading.

7 The final slide is another analysis of the
8 BMD data, but done in a different manner. It shows
9 the percentage of patients with an increase of BMD of
10 greater than zero percent, or in other words any
11 increase in bone mineral density by the end of two
12 years.

13 If we look at the lumbar spine column, the
14 placebo group had 32 percent of these patients have an
15 increase in lumbar spine BMD. In contrast the 60 mgs
16 raloxifene had a 53 percent increase, and a 62 percent
17 increase in the 150. And these were significantly
18 greater than the placebo response. And as you would
19 expect from the mean data premarin subjects, 83
20 percent of the premarin patients had an increase in
21 lumbar spine BMD by the end of two years, and that was
22 significant compared to raloxifene and placebo. And
23 I won't to go over the hip because the hip is
24 basically the same pattern.

25 Therefore, when we're talking about the

1 effect on lumbar spine and hip BMD, we can say that
2 raloxifene was significantly better than placebo, and
3 premarin was much better than raloxifene and placebo.

4 At this point I'd like to discuss some
5 features of the cardiovascular surrogate endpoint
6 study, GGGY. This was a six month study, randomized
7 390 post menopausal women to one of four groups,
8 placebo, raloxifene 60, raloxifene 120, and hormone
9 replacement therapy, .65 of premarin with continuous
10 2.5 of provera. The primary endpoints were lipids
11 including Lp(a) and some parameters of coagulation,
12 fibrinogen and plasminogen activator, inhibitor or
13 pai.

14 These groups worked were fairly well
15 matched at baseline. The mean age was 59 years. They
16 were primarily caucasian. A fair number still were
17 smoking and drinking. And the average number a year
18 of post menopausal was 11. It was slightly higher in
19 the HRT group 13.

20 The next three slides show the lipid and
21 parameter data, and this slide shows the median
22 percent change. Medians are shown because these data
23 were skewed. Median percent change in total
24 cholesterol, LDL cholesterol, HDL cholesterol, and
25 triglycerides. And the legend, placebo shown in red

1 and white squares, 60 mgs raloxifene in white, and 120
2 in yellow, and HRT in blue.

3 If we look at total cholesterol placebo
4 did not do much at all, it went up slightly. There
5 was about a seven percent reduction with both doses of
6 raloxifene. That was significant compared with
7 placebo. The four percent reduction in HRT was also
8 significant compared with placebo. And all three
9 active treatment groups were the same.

10 A similar pattern with LDL cholesterol.
11 A slight increase with placebo, about 11 percent
12 reduction with both doses of raloxifene. And about a
13 12 or so percent reduction with HRT. Again all three
14 active treatment groups were superior to placebo but
15 not different from one another.

16 HDL, all groups has an increase in HDL.
17 However, the only significant improvement was between
18 HRT versus placebo. That was about a 12 percent
19 increase in HRT. The raloxifene groups were not
20 significant compared with placebo.

21 And finally triglyceride levels were, as
22 you can see were markedly elevated with HRT, about 20
23 percent, and this was significant compared with
24 placebo. And not much happened at all with raloxifene
25 and triglyceride levels.

1 The final slide has to do with, I showed
2 two parameters of coagulation, fibrinogen and
3 plasminogen activator inhibitor. Most people would
4 agree that most situations a reduction in either one
5 of these parameters would suggest a benefit from a
6 cardiovascular standpoint.

7 Fibrinogen levels were reduced by 12, 13
8 percent in the two raloxifene doses, and that was
9 significant compared with placebo. No response in the
10 HRT group. PAI activity went down on placebo, but it
11 went down much more so on HRT, about 30 percent, and
12 this was significantly greater than placebo. No
13 action with PAI activity with raloxifene.

14 Therefore, in conclusion compared with
15 placebo raloxifene had modest beneficial effects on
16 total cholesterol, LDL cholesterol and fibrinogen, and
17 a minor beneficial effect on Lp(a). Compared with
18 raloxifene HRT had larger beneficial effects on HDLC,
19 Lp(a), and PAI activity, and a modest detrimental
20 effect on triglyceride levels.

21 Let's shift from efficacy to safety. The
22 particular issues I want to discuss are bone
23 histomorphometry, venous thromboembolism and breast
24 and uterine cancer. Study GGGM was a bone
25 histomorphometry study that provided six month data

1 from 51 post menopausal women who were randomized in
2 equal fashion to raloxifene 60 mgs a day or premarin
3 .65 mgs a day. About half of the 51 women had a
4 valuable iliac crest bone biopsies at baseline and
5 endpoint. Many didn't have sample sizes that were
6 adequate. Many women refused to have the second
7 biopsy.

8 The primary endpoints were bone formation
9 rate and activation frequency which is a marker of
10 bone remodeling or bone formation. The two groups
11 were well matched. Mean age of 64 years. They were
12 all caucasian, 18 years post menopausal women, and
13 even at this age they still know how have a good time.
14 Their number were drinkers and smokers.

15 Okay, this slide, this gives you a
16 reference for what kind of BMD changes were seen over
17 a six month period. This shows three skeletal sites,
18 lumbar spine, femoral neck, and total body. Regarding
19 lumbar spine premarin had a significantly greater
20 increase compared to raloxifene was statistically
21 significant. Both groups had an increase in femoral
22 neck, but the differences, the difference was not
23 statistically significant. And total body was
24 increased to a greater extent with premarin than with
25 raloxifene.

1 The next slide shows the primary endpoint
2 variables. Bone formation rate, bone volume shown
3 here, and activation frequency shown here. Again,
4 this is simply a marker of bone formation, and this is
5 a marker of bone remodeling. You'll note the ends are
6 relatively small, and again I told you a lot of the
7 women didn't complete the second biopsy.

8 If we look at bone formation rate, the
9 first thing I would like to point out is the baseline
10 values. These values were statistically different
11 from one another. The premarin group had a much
12 larger baseline bone formation rate compared to
13 raloxifene. Nevertheless when you looked at the
14 change from baseline premarin had a significant
15 reduction from baseline in bone formation rate, 31
16 percent. And there was a non significant reduction in
17 the raloxifene group. Now, we get back to the
18 baseline differences.

19 If you analyze the differences using these
20 baseline values as co-variates in the model, there is
21 no statistically significant difference between these
22 two. If we look at activation frequency, a similar
23 pattern arises. The premarin group had a much larger
24 baseline value compared with raloxifene. And again
25 there was a significant reduction in activation

1 frequency in the premarin group, but not in the
2 raloxifene group. However, this difference wasn't
3 significant when the baseline variables were included
4 in the statistical model.

5 Of some importance regarding bone quality,
6 at least from a histological standpoint, none of the
7 biopsy samples were reported to have mineralization
8 tox defects or -- toxicities, mineral fibrosis or
9 woven bone. And my conclusions from this are limited.
10 There were fairly small sample sizes of roughly 10 or
11 11 in each group. The duration of exposure was
12 relatively short, six months. The baseline
13 differences in the primary variables can be handled
14 from a statistical standpoint, but still add some
15 element of difficulty when you're trying to interpret
16 it. And there was no placebo comparator.

17 But nevertheless we can say that premarin
18 significantly decreased bone formation rate and
19 turnover. And again this is just confirming what is
20 known about this drug. Raloxifene was not associated
21 with any abnormalities in bone quality even though
22 there was a fairly small number of samples.

23 Shifting a little bit, and before I get
24 into the venous thromboembolic data and the breast and
25 uterine data, I want to remind everyone about study

1 GGGK. As we heard earlier this was an ongoing three
2 year osteoporosis treatment trial that randomized
3 nearly 8,000 women with osteoporosis to placebo,
4 raloxifene 60, raloxifene 120. The mean age was 67
5 years. And the primary objective of this study is to
6 look at the incidents of new -- fractures.

7 The study is of value to us here now
8 because it provides two year interim safety data from
9 serious adverse events. And those include deaths,
10 venous thrombosis and cancer. These events have been
11 unblinded, we know what treatment arms these patients
12 were in. But otherwise, other than this, this study
13 remains blind. The sponsor investigator and the
14 patients are not aware of their treatment allocation.
15 So, for example, we don't know what the absolute
16 dropout rates are per treatment arm at this point.

17 Now, on to venous thromboembolism or VTE.
18 This encompasses three clinical entities, deep venous
19 thrombosis or DVT, pulmonary embolus or PE, and
20 retinal vein thrombosis or RVT.

21 The next slide shows you the number of
22 cases. As of September 22nd '97 there have been 55
23 cases in patients taking raloxifene or placebo, 45 on
24 raloxifene, 10 on placebo. These are not accurate
25 numbers, but they just give you a general sense of the

1 breakdown. By far DVT has been the most commonly
2 reported event, followed by PE, and retinal vein
3 thrombosis a fairly small number. Importantly there
4 have been no fatalities reported from any of these
5 events.

6 Now, I return back to GGGK, the study I
7 just mentioned. This shows a time to event for VTE.
8 But shown along the (y) axis are the number of
9 patients without a VTE, without a VTE versus time and
10 months along the (x) axis. If we look at the placebo
11 group shown here in blue, you can see that it's fairly
12 steady, not much going on, dips down a little bit, but
13 it's fairly steady, low incidents of VTE.

14 In contrast to raloxifene doses 160, 120
15 and 60, you see a rather rapid accumulation of VTEs
16 during the initial months of treatment followed by a
17 gradual but steady accumulation of events out to 24
18 months. The other important message from this graph
19 is that the risk for VTE does not appear to be
20 appreciably different between the two raloxifene
21 doses. And the sponsor alluded to that earlier.

22 I can show you the absolute and relative
23 risk for all patients in the placebo controlled
24 trials. This does not pertain just to study K. But
25 what's shown here are placebo patients on this side,

1 raloxifene 60 mgs. I'm showing 60 mgs because this is
2 the dose that is proposed for marketing and we just
3 said there is not a dose response effect.

4 If we look at all the VTE categories, this
5 would be DVT, PE and retinal vein thrombosis, the
6 absolute risk or the background risk from the placebo
7 group is 1.4 events per thousand patients per year.
8 This risk is elevated to 3.7 events per thousand
9 patients per year for patients taking 60 mgs of
10 raloxifene. That gives you a -- of 2.5 with a
11 confidence interval over 2.5 to 5. And it's the same
12 ballpark if you break it down by other entities.

13 I think the most important message from
14 all these data shown on this slide, let's see it, this
15 shows the risk for VTE during the first year of
16 treatment. And if you break it down by months one
17 through four, the relative risk during that first four
18 months is 6.7 with a 95 percent confidence interval of
19 1.2 to 39.

20 For the remainder of that year the
21 relative risk is 1.8 with a 95 percent competency
22 level of .6 to 5, and in fact that is not even
23 statically significant. Thus raloxifene without
24 question significantly increases the risk for VTE, and
25 this risk is greatest during the initial months of

1 treatment.

2 I'd like to spend a few minutes now
3 talking about breast cancer and raloxifene. We heard
4 the sponsor, we saw data presented earlier about
5 breast cancer and raloxifene which would have to be
6 considered favorable. I'd just like to remind
7 everyone that their preliminary results in that a lot
8 of those cases, if not most of those breast cancer
9 cases are coming from study K which as I mentioned is
10 an ongoing study which is still for the most part
11 blinded. We don't have any absolute numbers for
12 patients who dropped out, and we don't have
13 assignments to treatment groups that are accurate at
14 this point.

15 Other study design issues that I'd like to
16 mention, in none of the osteoporosis trials that I'm
17 aware of breast cancer was not specifically -- the
18 study was not specifically designed to test the
19 hypothesis that raloxifene reduces the risk for breast
20 cancer. It was not a primary objective for these
21 studies. In addition, we have no intent to treat
22 data. We don't have any follow up on patients who
23 dropped out of these trials or who were withdrawn from
24 these trials. That could potentially be important
25 information, we just don't have it right now. And

1 when considering an endpoint such as breast cancer
2 risk reduction, I think on average two years of
3 exposure is relatively short term.

4 Some other issues that I'd just like to
5 mention, and some of these are clearly speculative.
6 One has to do with dose response. The animal data
7 with raloxifene suggested the drug inhibits breast
8 cancer cell growth in a dose dependent manner. Now,
9 if that's the case, it will be of interest to see what
10 the incidence rates for breast cancer are in the women
11 in the trials taking different doses of raloxifene.
12 And the largest exposure I think at this point would
13 be between 60 mgs and 120 mgs. I don't know if a
14 doubling of dose would account for different effect on
15 the risk, but it is something I think that's
16 interesting and it should be teased out eventually.

17 The second issue has to do with the
18 ability to extrapolate from one population to another,
19 and this really has two different comments about this.
20 There have been some recent papers which suggest that
21 women with osteoporosis, particularly women with low
22 bone mineral density maybe at a lower risk for breast
23 cancer than say same age women who don't have
24 osteoporosis or have a higher bone mineral density.
25 And it's been speculated that their overall exposure

1 to estrogen may account for that. I know of two
2 papers that looked at that.

3 So on the one hand you could say the
4 results in this population of women in study K who may
5 be at lower risk than average for breast cancer, can
6 you extrapolate the findings in that population to the
7 average woman outside the trial.

8 The other issue is we don't know, to my
9 knowledge, what the baseline risk for breast cancer
10 was in the women who were enrolled in the osteoporosis
11 trials. To my knowledge they didn't have that
12 information available when the participants started in
13 the trial. And certainly a drug that may reduce the
14 risk for breast cancer, you would like to see what
15 effect it has in a woman who was at high risk for
16 breast cancer because she may stand to benefit the
17 most from that type of agent.

18 And the last comment is very speculative
19 and I feel people may throw things at me for this one,
20 but it has to do with resistance, in particular
21 tamoxifen resistance. As you know tamoxifen is a
22 widely used SERM to treat breast cancer, and it's been
23 shown in vivo and in vitro models that you can take
24 some breast cancer cells, expose them to tamoxifen for
25 a long period of time, often high doses, and

1 eventually you'll get this resistance whereby the
2 cells are no longer inhibited by tamoxifen. And then
3 in some cases you even can get a promotional effect
4 where the tamoxifen actually starts to promote the
5 breast cancer like an estrogen would.

6 I don't know if this would be relevant to
7 raloxifene because these chemicals are different in
8 some ways. I don't know what the clinical relevance
9 of this is, I'm not an oncologist, but I was intrigued
10 when I read a report recently, well it was a couple of
11 years ago actually, when they stopped the long term
12 tamoxifen trial from the NSABP. Women were taking
13 tamoxifen. These women had breast cancer. They were
14 taking tamoxifen for five years. Half continued
15 tamoxifen and half went on placebo, and the Study
16 Safety Board stopped the study when they realized that
17 the women who were continuing to get tamoxifen had a
18 higher incidents of new cancers among other things.

19 And Jeff Abrams from the NCI was quoted in
20 that article as saying "Well, it's possible we know in
21 animal models that these cells can become resistant to
22 tamoxifen, and then actually become stimulated like
23 estrogen." Now, it's clear that speculation, but I
24 thought that was an interesting comment and I would
25 think we should all think about how this could

1 possibly fit in with raloxifene and with a population
2 of women who may not be at high risk for breast cancer
3 and may take the drug for prolonged periods of time.
4 Clearly this won't be answered at a minimum until we
5 have more study.

6 And finally before I finish up I wanted to
7 talk about the endometrium. In preclinical studies
8 using the rat uterine, rat uterus as a model, looking
9 at weight, the rank order was as follows: Estradiol
10 clearly caused the greatest increase in uterine
11 weight, followed by tamoxifen. And raloxifene was
12 admittedly far behind the others, very little effect.

13 And in the clinical trials there were some
14 attempts to look at the effect of the drug on the
15 uterus. One was by using ultrasound looking at
16 uterine thickness. And in several of the trials there
17 was no evidence that raloxifene increased uterine
18 thickness any different than placebo.

19 In study GGGZ about 40 women or so
20 received 150 mgs a day of raloxifene for a year, and
21 about 40 or so women received hormone replacement for
22 a year. These women had biopsies, endometrial
23 biopsies at baseline and endpoint, one year. In no
24 case was hyperplasia diagnosed. That is reassuring
25 and because of the sample size that allows us to say

1 that raloxifene probably doesn't increase the
2 incidents of hyperplasia by say 20 percent over HRT,
3 and even that may be a little bit understating it.

4 But if the drug really has no effect on
5 hyperplasia above HRT, you probably have to study a
6 couple of thousand women in each arm to test that
7 appropriately. But anyway, these numbers are not
8 worrisome.

9 Of course the greatest interest is with
10 endometrial cancer data, and as of September '97 there
11 have been 12 cases of endometrial cancer in the
12 placebo controlled trials. Four patients were
13 assigned to raloxifene and four were assigned to
14 placebo. And when you adjust for difference
15 exposures, the absolute risk was .46 per thousand for
16 raloxifene treated patients, and .76 per thousand for
17 placebo patients, so the relative for raloxifene
18 versus placebo was .60 with a fairly wide confidence
19 interval of .16 to 2.2, yes, I think it was 22.
20 Anyway, this clearly does not suggest that thus far
21 this drug is increasing the risk for endometrial
22 cancer.

23 And finally the last slide pales in
24 comparison to the last side I saw over there, but we
25 have a limited budget and I had to go with the basic

1 balance. You had no choice, I had to go with that.
2 I tried to summarize what I have discussed and what
3 we've heard here today, and again to try to summarize
4 the risk benefit in this manner I think it overly
5 simplistic. But on the risk side for raloxifene, the
6 drug clearly increases the risk for VTE. Now, there
7 were no cases of deaths reported thus far from any of
8 these events, but I would not be at all surprised if
9 eventually a woman will get a PE and die. It's almost
10 undoubtedly going to happen.

11 Hot flashes are increased by the drug.
12 Leg cramps are increased by the drug. Those are not
13 life threatening.

14 And on the benefit side the drug clearly
15 maintains bone mineral density above placebo over a
16 two year period, a two year period I'd emphasize. And
17 the drug also had beneficial effects on some of the
18 lipitic fractions. And if you believe in surrogates,
19 you would believe that those may lead to reduced risk
20 for heart disease eventually.

21 Now, with respect to breast cancer and
22 uterine cancer I won't say anymore than the drug did
23 not increase the risk for either one of those cancers
24 over a two year period in a fairly large number of
25 women.

1 And I will finish with the question of the
2 day, and that is fracture. What effect with
3 raloxifene have on fracture risk? I believe that
4 within the next six to 12 months we will have some
5 data whereby we can at least begin to analyze that
6 question. I think I'll stop on that note.

7 ACTING CHAIR MOLITCH: Thank you, Dr.
8 Coleman.

9 Before we begin our discussion, before we
10 begin our general discussion on these aspects, we'll
11 hear from Dr. Sobel, the Director of Division of
12 Metabolic and Endocrine Drug Products, who will have
13 a few words to say to us. Dr. Sobel is going to talk
14 to us.

15 DR. SOBEL: Hello, okay, can you hear me
16 now? Hello, okay. My job is to give a charge to the
17 committee. Listening to the very probing questions I
18 think the committee is self-charged on this, but let
19 me just go over some of the brief regulatory
20 considerations.

21 When the company first came in, it is true
22 we agreed that this probably would be treated as an
23 estrogen, and that carries with it all the subsequent
24 liberalities in regard to estrogen. If you read the
25 guidelines, the bone mineral density evaluation for

1 estrogens is two years rather than three years. And
2 if it is considered a true estrogen this can be
3 extrapolated without the need for fracture data to be
4 a fracture preventative.

5 But I think both we and the company have
6 evolved with all this new information coming in over
7 the last several years, and where this fits on the
8 line of a true estrogen, so to speak, is a bit more
9 nebulous than it was at the outset.

10 I think that the committee is going to
11 have to use these thoughts in outlining, in giving the
12 answers to questions. In my most recent communication
13 with Lilly as far as labeling, Lilly has agreed to
14 this indication, "Evista is indicated for the
15 prevention of osteoporosis in post menopausal women.
16 The effects of Evista on fracture risk are not yet
17 known." I think that captures pretty well what we
18 really do know in a more definitive way.

19 So just to conclude on what your
20 background thinking should be is, there should be a
21 strong background in your mind about the place of this
22 drug in the estrogenic range, the estrogenic
23 continuum, and to use these ideas in working within
24 the guidelines as far as what we've expressed in our
25 regulatory document on the guidance to the treatment

1 of post menopausal osteoporosis. Certainly many parts
2 of that guideline were fulfilled in regard to the
3 preclinical testing where the bone histomorphometry
4 and bone strengths seem to follow the path of an
5 estrogen. And certainly the clinical material we have
6 on histomorphometry is very encouraging.

7 I just want to make one final point, and
8 that's looking toward the future with the committee.
9 I think we're at the beginning of a new era of
10 selective estrogen receptor modulators, and I think we
11 can all realize that we're not making generalizations
12 at this point. As they come down from the companies
13 over the next several years, we anticipate this will
14 happen, we will have to approach this in a very
15 probing case by case, on a cash by case basis as we've
16 done today, trying to explore fully all the elements
17 of preclinical data and physiologic demonstrations and
18 the issues of either breast and endometrial sparing
19 and bone selectivity.

20 It is not an easy field, and this is the
21 charge to the committee, that in your answers to your
22 questions you're going to have to make some judgements
23 along this regulatory line. Thank you.

24 ACTING CHAIR MOLITCH: Thank you, Dr.
25 Sobel.

1 I think we'll now open up for general
2 discussion. And I think that one of the things that
3 concerned a number of members of the committee and
4 that were brought to the fore was the discussion by
5 the FDA was rather the selective dipping into the data
6 of GGGH this morning with the expansion of the bone
7 mineral data this afternoon, and I think that we'd all
8 like to hear from Lilly about their feelings on the
9 effects of raloxifene versus premarin and the effects
10 on bone mineral density, perhaps a little bit more
11 elaboration of the explanation that was given this
12 morning.

13 DR. DERE: Thank you, Dr. Molitch.

14 And I thank Dr. Coleman for his review of
15 our clinical data.

16 I think the key thing to focus our
17 attention, the indication of prevention of
18 osteoporosis are the clinical observations to date in
19 two year, full two year interim analyses of over 1700
20 post menopausal women who were evaluated with BMD as
21 a primary endpoint.

22 To refer back to Dr. Termine's
23 presentation, raloxifene is estrogen-like in the bone.
24 Subsequently you have heard presentations from Dr.
25 McDonnell and Dr. Turner and Dr. Hayes to talk about

1 the importance of the preclinical models and the
2 importance of bone strength testing. And from each of
3 the discussions raloxifene acts like estrogen in the
4 bone.

5 If we look at the totality of these two
6 year interim analyses with F, G and H, raloxifene
7 treatment does what one would expect for a skeletal
8 antiresorptive agent. Raloxifene maintains bone
9 mineral density in the total body, and it maintains
10 bone mineral density in key regions such as the spine
11 and the hip.

12 Furthermore, in the presentation from Dr.
13 Cohen, to fully evaluate the value of a preventive
14 agent, it is important for us to look at the safety
15 profile. And in an extensive safety database,
16 raloxifene is associated with one serious side effect,
17 venous thromboembolic disease, to less serious side
18 effects, hot flashes and leg cramps. And raloxifene's
19 safety database thus far demonstrates that it does not
20 increase the risk of either uterine cancer or breast
21 cancer, and it does not increase uterine bleeding or
22 breast symptoms. So given that overall perspective,
23 the overall risk benefit or benefit risk, raloxifene
24 has demonstrated a favorable benefit/risk profile.

25 I don't know if the committee had any

1 specific questions, further questions, of our team on
2 GGGH, but I'd be very happy to try to answer those.

3 ACTING CHAIR MOLITCH: I started off with
4 a specific question about the relative effects on bone
5 mineral density of premarin versus raloxifene and how
6 do you interpret that data. And particularly I was
7 quite impressed with the final paragraph on page 53 of
8 the way that you interpreted this data. So I'd like
9 to see if we can get some further clarification on
10 this.

11 DR. DERE: Okay. I will ask one of our
12 clinical experts, Dr. Robert Lindsay, to give a
13 clinical perspective on the H data. But first I would
14 like to review some key aspects of the H study.

15 First of all in comparison with F and G,
16 the H sub population of patients did show some
17 differences as highlighted by Dr. Coleman. The
18 baseline BMD of these patients was higher than those
19 seen in the F and G studies. Whereas in the F and G
20 studies the baseline BMD was approximately T score of
21 minus 1. The baseline BMD of the H study was minus
22 .7.

23 The second point as I alluded to earlier
24 this morning, when you look at an important marker of
25 bone resorption, c-telepeptides, or in the H

1 population in contrast to what was seen in the F and
2 G populations, this bone resorption marker was at the
3 mean of pre menopausal women which suggested that
4 women had less bone resorption, significantly less
5 bone resorption than was seen in the F and the G
6 patients. One can speculate that that might be due to
7 the higher previous use of estrogen or hormone
8 replacement therapy in these over 600 women.

9 The self-reported use of HRT was 40
10 percent in this group, and lower in the F and G
11 studies, but that is speculation. And as we know from
12 clinical practice, use of ERT or HRT is highest in
13 women who have undergone prior hysterectomy.

14 Now, based again on biochemical markers in
15 trying to explain the quantitative differences between
16 the raloxifene and the conjugated equine estrogen
17 group, one could look at the response of this
18 biochemical marker for bone resorption and see that
19 with the raloxifene group there was a decrease from
20 the premenopausal mean into the lower range of pre
21 menopausal women. And by contrast there was a greater
22 suppression by conjugated equine estrogens, suggesting
23 that it decreases bone resorption to below what you
24 would see in pre menopausal women, and that is a
25 possible cause for the quantitative difference over

1 two years on bone mineral density at the lumbar spine
2 and the hip.

3 I think with that, after highlighting the
4 differences between the two groups and highlighting
5 the potential reason for the quantitative difference,
6 which is a greater suppression of bone resorption by
7 conjugated equine estrogens, I'll turn the mic over to
8 Dr. Robert Lindsay.

9 DR. LINDSAY: Thank you, Mr. Chairman and
10 ladies and gentlemen.

11 I think that there is a tendency for us to
12 get hung up on percentage points when it comes to
13 looking at bone density results, especially in
14 prevention studies that perhaps is a safe track.

15 If you look at the total hip measurements
16 in study H, then those stand out as being the ones
17 that are different from the other studies. Clearly
18 there is a lesser response to raloxifene at the total
19 hip, on page 60 of the briefing document, than there
20 is in either of the two prevention studies.

21 In deference to Dr. McDonnell, that's
22 probably Murphy's Law of clinical experimentation. If
23 you do enough studies, sooner or later there is one of
24 them that doesn't quite fit with the rest of the
25 database.

1 As Dr. Coleman correctly pointed out
2 however, the key issue is the number of people who
3 don't lose bone. And I view Dr. Coleman's analysis in
4 a somewhat slightly different fashion because I took
5 into account in my analysis the variability and the
6 measurement technology in bone mass measure. And if
7 you do that, that sort of brings your cutoff point
8 down from zero to about one percent. Then on average
9 the same number of people lose bone. The 60 mgs
10 raloxifene group, that's about 20, 25 percent, has to
11 do with prevention with agents such as alendronate,
12 whereas as in Dr. Coleman's analysis HRT comes out to
13 be a little bit better, closer to 90 percent.

14 So it clearly is a difference, and it's
15 got exaggerated I believe by the differences between
16 the studies in the raloxifene treated group rather
17 than being a major difference between what we see with
18 premarin and raloxifene in the H study.

19 DR. CUMMINGS: Dr. Steve Cummings. I
20 wanted to comment just a bit about the relationship
21 between bone density changes and the changes in
22 fracture risk that are seen with antiresorptive agents
23 including estrogen and alendronate and others as well.

24 In general the magnitude of the change in
25 bone density that one sees will substantially

1 underestimate the change in fracture risk that's been
2 seen so far with every agent that has been studies
3 including estrogen, including alendronate, including
4 tidrinate, and calcitonin. So that when looking at
5 this data one I think needs to see that in a context
6 of all antiresorption drugs. The tend to
7 underestimate it by a factor of four or five. And
8 it's also quite variable.

9 In the studies analyses we've done it's
10 very difficult to estimate how much of a reduction
11 you'll get quantitatively based on the bone density
12 changes, but in general there are reductions and they
13 are generally underestimated by the changes in bone
14 density.

15 ACTING CHAIR MOLITCH: Other questions of
16 the panelists?

17 Billy, Dr. Feldman?

18 DR. FELDMAN: It seems a major question is
19 how we extrapolate the BMD data to the fracture data.
20 And since this is a SERM which really is not an
21 estrogen, although we've talked about that and whether
22 it is or it isn't, it seems to me there is a bit more
23 of a question, and I would really like to hear how the
24 Lilly people respond to this comment.

25 We think the benefit of estrogen on

1 fracture is probably not just an effect on bone. In
2 fact even bone has multiple tissues within it. You've
3 got the precursor cells that may come from hematologic
4 source, you've got the osteoblast, you've got the
5 osteoclaots. We also have potential effects on
6 muscle, on nerves, on the brain, on balance, on many
7 things. So fracture is really very complicated.

8 And I just am concerned about whether we
9 can extrapolate from BMD to fracture in this new
10 category of drugs. It's not merely only raloxifene,
11 it's the ones that will be coming down the road. So
12 I'd like to hear how Lilly responds.

13 DR. DERE: Dr. Feldman correctly
14 highlighted the fact that there are non BMD reasons
15 that result in fractures.

16 As Dr. Cummings stated, the data from both
17 alendronate in the FIT study and from calcitonin in
18 the PROOF study showed that in the spine that BMD is
19 not necessarily, or underestimates the effect, or BMD
20 changes underestimate the effect in decreasing
21 fracture risk. I know Dr. Cummings has published on
22 the fact that for hip fractures there are a variety of
23 features, there is BMD, but there is also the impact,
24 potential impact, of falling. So that compounds such
25 as tranquilizers or sedatives that increase fall risk

1 increase fracture rate.

2 Furthermore, from the EPIDOF study which
3 has been published from France in looking at over 6500
4 patients, bone turnover appears to be in itself, by
5 itself, an independent risk factor, potential
6 independent risk factor for hip fracture.

7 What I can state about raloxifene really
8 relates to Dr. Cohen's presentation on clinical
9 safety. From our observations to date raloxifene
10 appears to be well tolerated and safe. There are no
11 apparent negative cognitive effects or effects that
12 would potentially negatively impact balance.

13 I briefly refer to the potential CNS effects
14 this morning, which are preliminary and that we are
15 evaluating in current clinical trials.

16 I think Dr. Cummings has additional
17 comments.

18 DR. FELDMAN: Can I just make the point
19 that we are saying that as a SERM some tissues it's an
20 agonist, in other tissues it's not, including the
21 brain. I'm not saying that a SERM will necessarily
22 make balance worse, I'm saying that an estrogen may
23 have many effects that are fracture preventative
24 besides BMD which may be absent in a SERM. And any
25 given SERM will be different than a different SERM.

1 So I'm concerned about BMD alone based on the fracture
2 preventative evidence for estrogens.

3 DR. CUMMINGS: That's a good point. There
4 is a lot of belief that estrogen for example, estrogen
5 use improves neuromuscular function and reduces the
6 risk of falling. And actually the evidence on that is
7 really not very substantial, and as far as I know it's
8 not been shown in a randomized trial that estrogen
9 reduces the risk of falls.

10 In our own studies, in the study of
11 osteoporotic fractures, we've looked at endogenous and
12 exogenous use of estrogen and the rate of falling and
13 have not found any association between either
14 endogenous or exogenous use of estrogen in
15 neuromuscular function or the risk of falling. So if
16 estrogen works, I mean to the degree that estrogen
17 works on reducing the risk of hip fracture, from
18 observational studies it probably is through bone
19 density and something else.

20 I think right now in the bone field the
21 leading theory is that it works by reducing resorption
22 of bone, which may in and of itself have bone
23 strengthening effects. And if that's true, then to
24 the extent that an agent also reduces the resorption
25 of bone, you'll have an increase in bone strength

1 that's independent of bone density, and that's been
2 shown as well alluded to by the EPIDOF study in
3 particular.

4 So this raloxifene has effects on bone
5 resorption, to decrease resorption and to maintain
6 bone density, and I would suspect that qualitatively
7 then it will be similar in its actions to estrogen.
8 Whether it reduces falls or increases, we don't know
9 that yet, that's under study. But estrogen as far as
10 we know does not.

11 ACTING CHAIR MOLITCH: Dr. Azziz?

12 DR. AZZIZ: Leaving aside for a second the
13 BMD issue, I have some concerns about safety that I'd
14 like the company to address. Although the molecular
15 data clearly shows that there may be two different
16 types of estrogen receptors and so on, the clinical
17 behavior of the drug doesn't show us that it is a pure
18 type of molecular agent. There certainly is an
19 increase in certain affects, DPT and so on that don't
20 pertain to that.

21 With tamoxifen it took a long time to
22 determine that actually tamoxifen stimulated the
23 endometrium. And obviously one of the main impacts of
24 this drug, or at least marketing impact from what we
25 see, is the fact that it is not a stimulant to the

1 endometrium and to breast tissue. And the company has
2 said that they have demonstrated that it has not
3 increased the risk of endometrial cancer or breast
4 cancer, but I differ in the interpretation. They
5 haven't demonstrated that it doesn't increase it at
6 all. In fact they haven't demonstrated any
7 significance of any sort.

8 The number that they have presented are
9 far too small to do this. And to illustrate this I'll
10 just mention the endometrial data, which bothers me
11 significantly. They've studied a drug whose marketing
12 potential is that it spares the endometrium. Yet
13 there is only one study that has been performed by the
14 company in which they systematically have studied the
15 endometrial pathology by doing an endometrial biopsy
16 before and, in this case, 12 months after treatment,
17 and that is GGGZ. It is a very small study. There's
18 46 patients in one arm, 38 patients in the HRT arm,
19 and there is no statistical way to determine that they
20 have decreased the incidents of endometrial
21 hyperplasia as a precursor to endometrial cancer.

22 And my question is, why if the main target
23 and the main objective of this was not only to
24 decrease BMD but to decrease osteoporosis, but to do
25 so sparing the uterus and the breast? Why did the

1 company never study this systemically and only produce
2 a study with 84 biopsies before and after treatment,
3 which is minuscule compared to the size of patients
4 treated in this study? Because they effectively have
5 not proven that this drug does not stimulate
6 endometrial hyperplasia above and beyond the
7 background rate.

8 DR. DERE: I'll first have Dr. Steven
9 Goldstein address this.

10 DR. GOLDSTEIN: Dr. Azziz, I think myself
11 I'm a gynecologist from New York University School of
12 Medicine, and I've done a lot of work with tamoxifen
13 and transvaginal ultrasound. And I too had originally
14 shared your concern that perhaps this drug was in fact
15 tamoxifen like. And you're correct that it took ten
16 years from this body's approval of tamoxifen until
17 it's first reports of uterine malignancy showed up in
18 the letters to the editor.

19 But the reason for this was not because it
20 took ten years for these things to develop, because
21 the incidents was so low that no one appreciated the
22 clustering. The first prospective studies with
23 tamoxifen appeared around 1990. Patrick Nevin did one
24 in Brussels where he followed 36 women for a total of
25 three years. Only half of the women maintained

1 atrophic endometrium. There was a 25 percent
2 incidents of polyp formation in the first year alone.
3 There was a 43 percent incidents of proliferation.

4 David Gall in Northshore Hospital in Long
5 Island, a gynecologic oncologist did a prospective
6 study on tamoxifen were in one year 18 percent of
7 women developed hyperplasia.

8 This drug, raloxifene, you're correct was
9 studied for one year in the Z study. There was no
10 increase in endometrial thickness, there was no
11 proliferation, let alone no hyperplasia. In the
12 control group who got continuous combined HRT, there
13 was a 30 percent incidents of proliferation. There
14 were no discontinuations for uterine bleeding.
15 Clearly this drug is not tamoxifen-like, especially
16 even at one year of study.

17 And I learned today from Dr. McDonnell
18 that it wouldn't be expected to be because it lacks
19 AF-1 agonistic activity and he taught me today, and so
20 I'm glad I came here from New York, that I should not
21 expect any uterine proliferation which we have failed
22 to see.

23 DR. AZZIZ: I appreciate those comments.
24 I don't agree. I think that we're misinterpreting the
25 data. I mean Dr. McDonnell's data this morning was a

1 beautiful explanation of molecular. But clearly the
2 tissues are heterogeneous in their receptors, and you
3 do not have pure receptors and pure organs.

4 The problem with this issue is, if we use
5 bone mass, BMD, as a surrogate for fracture, we always
6 use endometrial hyperplasia as a surrogate for
7 endometrial cancer. Clearly we're not going to be
8 able to test in any reasonable amount of time the
9 incidents of endometrial cancer, but yes we are going
10 to be able to test endometrial hyperplasia.

11 And again the question is, why was this
12 study not implemented on a much larger basis? That's
13 one. Two, there is a problem with GGGZ data. A 31
14 percent incidents of proliferative endometrial
15 biopsies in patients who received continuous estrogen
16 progesterone basically goes against everything that's
17 been published from the PEPI study, from the HER study
18 and so on and so forth. It is almost impossible to
19 get that degree of proliferation. Which tells me that
20 the data is even then too small to make even that kind
21 of conclusion because obviously there are great
22 variations in the data.

23 DR. GOLDSTEIN: Dr. Azziz, it's
24 interesting that you interpret it that way. One
25 interpretation that I give to that is the fact that

1 perhaps there may have been a slight degree of
2 overreading. And if there were some overreading of
3 proliferation, the fact that there is zero percent
4 proliferation in the raloxifene group is that much
5 more powerful of a predictor.

6 DR. AZZIZ: I disagree. I think the data
7 was just too small to make conclusions, which is the
8 key.

9 I'd like to make one more comment that I
10 think that they have. The other one is that most of
11 these patients have had transvaginal sonography, or
12 abdominal sonography to look for endometrial
13 thickness. That is still a highly unreliable marker
14 of endometrial hyperplasia. And in fact of the
15 endometrial cancers that were diagnosed, they all were
16 diagnosed in patients who had a previous normal
17 "endometrial thickness by sonography in this study."
18 So today we cannot yet use endometrial thickness,
19 which is why I am a stickler for endometrial biopsies
20 as proof positive of the protective effect on
21 endometrium.

22 DR. JORDON: Dr. Jordan, Northwestern. Of
23 the people here in the room I am the scientist
24 responsible for drawing attention to tamoxifen and
25 endometrial cancer. We published a paper in 1988

1 demonstrating that tamoxifen produced an increase in
2 endometrial cancer growth, but not as much as
3 estrogen.

4 And we warned the clinical community that
5 they should start screening tamoxifen treated patients
6 to see if the preexisting disease was starting to
7 grow. So there was a target site specificity.
8 Tamoxifen was controlling the breast, but it could be
9 causing the growth of endometrial cancer in that same
10 patient.

11 We've accumulated a huge amount of data
12 about tamoxifen and it certainly is a very rare
13 occurrence. There's probably about 500 cases in the
14 literature of 8 or 10 million women years of
15 experience with tamoxifen. And everybody has
16 certainly been looking for that.

17 What I wanted to point out was that
18 raloxifene is very different in these models.
19 Raloxifene can inhibit tamoxifen stimulated
20 endometrial cancer growth in our models. We published
21 that in 1990. Raloxifene can inhibit tamoxifen
22 stimulated uterine weights in rats. It is very
23 different, it will switch things off. Whereas
24 tamoxifen has what I've always called an estrogenic
25 tickle to be able to switch things on inside the

1 uterus.

2 What is being found with looking at the
3 endometrial thickness with tamoxifen is that the
4 stromatal cells have given a false positive in many
5 instances, and that people have gone in to have a look
6 at biopsies of tamoxifen treated patients. But this
7 doesn't seem to be happening with raloxifene. There
8 seems to be a very, very thin endometrial strip by
9 comparison to tamoxifen. That seems to have a very
10 unusual pathology inside the uterus. And there is a
11 lot of debate about the relevance of measuring the
12 strip because of the unusual histology. Thank you.

13 ACTING CHAIR MOLITCH: Dr. New?

14 DR. NEW: I would like the question that
15 I asked further answered, and perhaps you can do it,
16 Dr. Goldstein. How many studies using estrogens, with
17 or without progesterone, have produced statistics that
18 you could compare to raloxifene with respect to the
19 incidents of endometrial cancer in the first year? In
20 other words compare the 12 month experience of
21 raloxifene. We've just had it for tamoxifen, let's
22 have it for estrogens. Can you give me that data?

23 DR. JORDON: I'm not sure I can give you
24 full one year of --

25 DR. NEW: Or two years then.

1 DR. JORDAN: -- I can tell you about
2 breast cancer, but I can't tell you about endometrial
3 cancer. I thought you asked about breast cancer.

4 DR. NEW: I did this morning, and then I
5 go around --

6 DR. JORDAN: Now, you've changed, okay.
7 I can do the answer for breast cancer very easily. I
8 will defer to my gynecological colleague for the
9 estrogen, I'm not an estrogen administrator.

10 DR. GOLDSTEIN: I don't think there's any
11 question that unopposed estrogen causes uterine
12 proliferation, and uterine proliferation in some women
13 will become hyperplastic, and hyperplasia in some
14 women will become cancer. I could not quote you a
15 statistic or a study, but I think that this body is
16 well aware of that, and we've lived through an era
17 where women took unopposed estrogen, developed
18 carcinomas in the endometrium.

19 We all as clinicians have patients who
20 have discontinued their progesterone and developed
21 well developed differentiated adocarcinoma. So I'm
22 not sure I -- well, if someone here has more data than
23 I do.

24 DR. DERE: I think we could refer your
25 question, Dr. New, and I will refer you to a paper

1 that was published using a case control methodology in
2 the Lancet. I think the lead author was Dr.
3 Beresford, and it is in your briefing document. And
4 in that particular paper, looking at endometrial
5 cancers, there was an increase relative risk of about
6 fourfold, and I believe it was after five years with
7 unopposed estrogen replacement therapy. In women who
8 were on HRT, depending on the duration of the
9 progesterone use there was also, there was also an
10 increased risk over five years, and the relative risk
11 was about 2 to 2.5.

12 I'll refer now to my more learned
13 colleagues with other studies such as PEPI and Dr.
14 Steve Cummings first and then Dr. Leo Pluf from Lilly.
15 Thank you.

16 DR. NEW: If I can just, I've announced
17 that a pediatric endocrinologist, and I can tell you
18 that in girls age three who develop sexual precocity
19 owing to some estrogen producing tumor or poisoning or
20 what have you, you can demonstrate an endometrial
21 stripe within six months.

22 DR. CUMMINGS: The PEPI trial demonstrated
23 that with estrogen alone it was about a third that
24 developed endometrial hyperplasia over the duration of
25 I think that was a three year trail.

1 DR. NEW: Just say it again, I didn't
2 hear?

3 DR. CUMMINGS: About a third developed
4 hyperplasia over the course of that trial. With the
5 combination it was very low, it was on the order of
6 zero to one percent with combined treatment. Let's
7 see, and over the long term the risk of endometrial
8 cancer increases with duration and dose, so that the
9 relative risks exceed ten by the time you're beyond
10 about five years of therapy. Is that the information,
11 what you needed to hear?

12 DR. NEW: I guess the dilemma is, and I
13 suspect it faces the whole committee, is that you have
14 data that extends over two years. The tumor data,
15 both endometrial and breast, are over a period of 12
16 months. So the question is, can you say anything
17 about a 12 month study? And perhaps the only thing
18 you could say about a 12 month study is if you
19 contrast it to what is known as a cancerogenic agent,
20 namely estrogens.

21 DR. CUMMINGS: Go ahead.

22 DR. COHEN: Yes, Fred Cohen, I'm with
23 Lilly.

24 The data you saw in the endometrial and
25 breast cancer work through 30 months of study, that's

1 through September 22nd, 30 months, not 12 months.

2 DR. NEW: Oh, I'm sorry.

3 DR. COHEN: The 12 month data refers to
4 the study GGGZ, which is a 12 month study. That's the
5 study Dr. Azziz was referring to.

6 And there were systematic biopsies on the
7 two smaller studies, but based on your comments I
8 don't think showing you those results are going to
9 satisfy you more than the Z study would.

10 DR. AZZIZ: While you're up there, Dr.
11 Cohen, could you, and I'm sorry to interrupt for a
12 second, maybe you could answer the question that I
13 posed earlier, that we went off on this tamoxifen
14 thing, and I just brought that up as an example, why
15 was a more systematic study of endometrial pathology
16 not done earlier in the process of studying, most of
17 the women chosen didn't have a uterus and so on and so
18 forth, that's my question?

19 DR. COHEN: I wish I could speak to that
20 personally, but I wasn't around when the studies were
21 designed. I will say that the rationale was based on
22 our extensive preclinical testing, and the prior
23 probability of a low chance of seeing endometrial
24 proliferation during raloxifene. It was felt that it
25 would be more appropriate and certainly easier to

1 conduct very large studies with non invasive testing
2 than to conduct equally large studies with repeated
3 invasive measures such an endometrial biopsy.

4 All of our studies that we showed today in
5 which women had a uterus were followed with serial
6 TVUs, transvaginal ultrasound, performed every six
7 months. And we did follow up on endometrial
8 thicknesses which were increased or symptoms of
9 bleeding with biopsies, so when clinically indicated
10 we did perform those. Other than that I couldn't.

11 DR. PLUF: Leo Pluf, gynecologist and a
12 U.S. affiliate.

13 A couple of points. Number one, as was
14 pointed out on the preclinical data, the behavior of
15 raloxifene is very different than that of tamoxifen
16 and estrogen. Number two, in the clinical data, if we
17 look at another parameter of urogenital track, which
18 is a vaginal maturation index, there is a dramatic
19 difference. Estrogen is clearly a stimulator on VMI.
20 Tamoxifen, there is also evidence that it is a
21 stimulator on VMI from other studies. Whereas
22 raloxifene did not have any stimulatory effect on the
23 vaginal epithelium.

24 At the level of the evaluation of the
25 uterus. Again, I came in very late on this, but one

1 of the problem is that the data with tamoxifen shows
2 the endometrial thickening, but that's really
3 reflecting sub endometrial thickening, and that's what
4 seen on ultrasound. At the same time the endometrial
5 lining in the majority of women on tamoxifen is also
6 atrophic. And I would remind everyone again that the
7 so-called risk of endometrial cancer with tamoxifen is
8 under dispute. Some of our gynecologic oncology
9 colleagues are suggesting that this is a high risk
10 group of women because of the breast cancer. And so
11 that, you know, there's not a true increase in the
12 risk of endometrial cancer, there's an increase in
13 overall endometrial lesions.

14 In assessing a drug like raloxifene the
15 problem is an endometrial biopsy is clearly the
16 classical standard to assess estrogen stimulated. But
17 the lesions that are seen in tamoxifen treated women
18 are focal lesions, and so an endometrial biopsy might
19 return atrophy and yet might falsely reassure you. So
20 we try to be as prudent as possible while taking into
21 account patient compliance on all those issues.

22 And in the large scale studies it was a
23 combination of ultrasound endometrial thickness and
24 patient self-report of any abnormal vaginal bleeding.
25 So we assess both overall endometrial thickness with

1 anything above five millimeter as trigger, any change
2 in endometrial thickness over time, and any patient
3 self-report of vaginal bleeding or anything else to
4 trigger a biopsy. And in those cases the biopsies
5 were very reassuring, again showing no proliferation.

6 And we did, you are right, we did detect
7 endometrial cancer. And the incidents of endometrial
8 cancer detected in the placebo group is very much what
9 we expect based on the population. So we have good
10 evidence that we've monitored appropriately.

11 We are in addition doing additional
12 studies with saline infusonography plus endometrial
13 biopsy because we feel that's an even better way. In
14 other words just an endometrial biopsy might not even
15 give us the answer, so we're not in progress with
16 those studies and we'll have those results soon. But
17 I think up to now given the very special nature of
18 these drugs, we've ruled out as appropriately as
19 possible, and that data is not just GGGZ, but really
20 the combination of A, F, G, Z and the other studies.
21 So we're looking at well over 1500 women studied and
22 followed appropriately. Thank you.

23 ACTING CHAIR MOLITCH: Dr. Braunstein?

24 DR. BRAUNSTEIN: I was a little confused
25 about one of the statements. In Dr. Termine's

1 presentation he showed a chart comparing estrogen to
2 raloxifene, and on there he said that with vaginal
3 epithelia cells the two drugs worked in the same
4 direction. But you just said that there is no effect
5 on vaginal epithelia cells?

6 DR. TERMINE: Those were biopsy specimens,
7 and then put in vitro and studies as you would a skin
8 biopsy, and that was worked on in Canada. And
9 basically what they looked at was things like collagen
10 synthesis and classical type responses, and they
11 seemed to be about the same. The problem with all of
12 those cell culture experiments is that you need to go
13 to higher doses with estrogen or raloxifene then you
14 would expect to see in vivo, but nevertheless the
15 magnitude of the changes in vaginal epithelia in
16 culture were the same. That's a culture experiment,
17 it's not a person, a people experiment, it's just
18 looking at specific responses.

19 DR. BRAUNSTEIN: What about the effect on
20 uterine cells and culture?

21 DR. TERMINE: That has not been done. The
22 only uterine cells that have been studied are the
23 ishikawa endometrial carcinoma cell. And the ishikawa
24 endometrial carcinoma cell is a paper published by the
25 NIH and an Israeli group. What they've demonstrated

1 that there was with raloxifene no stimulation of those
2 cells. Tamoxifen stimulates them. Estrogen
3 stimulates them. If you give a combination of
4 raloxifene with estrogen, or a combination o
5 fraloxifene with tamoxifen, raloxifene reverses the
6 estrogen and the tamoxifen stimulation in those
7 endometrial carcinoma cells. That's the only onset --

8 ACTING CHAIR MOLITCH: Dr. Cara?

9 DR. CARA: To switch topics a little bit,
10 I'm going to get back to the charge of the committee,
11 and I have a question for Dr. Sobel, if you don't
12 mind.

13 In reading through the draft of the
14 guidelines for treatment and prevention of post
15 menopausal women osteoporosis, the guidelines for
16 treatment are fairly straight froward, whereas the
17 guidelines for prevention are a little bit more hazy.
18 And the only thing that I can really find that alludes
19 to the prevention in any concrete manner is that if
20 the drug has been approved for the treatment of
21 osteoporosis, then bone mineral density may serve as
22 an appropriate efficacy endpoint in trials of
23 prevention. Is that in fact it?

24 DR. SOBEL: In regard to estrogens.

25 DR. CARA: Well, I'm talking about in all

1 prevention trials.

2 DR. SOBEL: Which page are you on?

3 DR. CARA: I'm looking at page nine of the
4 draft guidelines. This is for both estrogen and non
5 estrogen.

6 DR. SOBEL: Unfortunately my copy has
7 blank pages there. We treat our committee better than
8 ourselves.

9 DR. TROENDLE: Well, I was just saying
10 that the idea there was that it was very difficult to
11 do a long enough and big enough prevention trial in
12 the population that would be necessary for that. And
13 therefore we said that we would accept only the bone
14 mineral density, if they had shown fracture effect in
15 a treatment population, in a population of severely
16 affected.

17 DR. CARA: Well, the point I'm trying to
18 make is that the guidelines for prevention are really
19 quite vague, even in the draft guidelines. And it
20 raises an issue though that I can't help but ask the
21 sponsor, it appears to me based on several allusions
22 that you've made to ongoing studies that you will
23 probably have fracture data within the next six to 12
24 months. And I'm wondering why we're not just waiting
25 to hear about that data rather than having you request

1 approval at this time?

2 DR. DERE: We have a large ongoing
3 fracture study that's been referred to previously that
4 has over 700 women. This group has completed its
5 second year, and it's a three year study with a one
6 year extension period. The reason for our current
7 application is that we have in our opinion based on
8 the preclinical and the clinical evidence met the
9 criteria set forth in the draft guidelines as being
10 estrogen-like in the bone. And we have data from
11 three separate studies demonstrating that raloxifene
12 maintains, acts like an estrogen and maintains bone
13 mineral density in a prevention population.

14 DR. SIRIS: I just wonder if I could make
15 a comment about the guidelines. I think, Glenn, you
16 and I were here when we went through the process of
17 trying to develop guidelines. And my memory, which
18 may not be totally accurate, was something like this,
19 we were very concerned when we developed the
20 guidelines about whether or not bone mineral density
21 could in fact be a surrogate for fracture.

22 And one of the reasons for the great
23 concern was because there had been experiences with
24 drugs like fluoride and there were the so-called three
25 year fracture data on itidrinat that suggested that

1 even though bone density was going up with some drugs,
2 that foreign, so-called foreign substances might not
3 be perfectly safe at the level of the skeleton.

4 And the feeling was that with physiologic
5 drugs, particularly with estrogen where the question
6 of question to bone quality was not so striking, in
7 other words if there was a bone density benefit or a
8 bone density preservation with a drug that was either
9 estrogen or estrogen-like, that there was little
10 likelihood of deleterious effects on bone quality that
11 might mislead you into thinking it's something that
12 made bone density go up, but nonetheless the quality
13 was poor.

14 And for that reason partly, I believe,
15 calcitonin in the nasal spray was approved. In a
16 slightly different context calcitonin was approved
17 because they had two year data showing bone density
18 benefit. And a long track record is a physiologic
19 agent that was not going to be any problem with the
20 quality of the bone, and the drug was able to be
21 approved with the expectation that fracture data would
22 follow.

23 So I think that the guidelines as I
24 remember reading them were that, if your estrogen, in
25 other words, if your drug works like estrogen at bone,

1 if the mechanism is estrogen at bone, bone density
2 data showing a preservation of bone mass different
3 from placebo was sufficient to be approved for
4 prevention. That's my remembrance of it.

5 DR. CARA: But the whole rationale for
6 that is that the efficacy of estrogen as a treatment
7 of the post menopausal osteoporosis has been clearly
8 established, so that --

9 DR. SIRIS: Well, interestingly -- yes, I
10 was going to say interestingly there are virtually --
11 well, there really are very, very few controlled,
12 randomized control trials showing that estrogen
13 prevents fractures.

14 Bob Lindsay and Lila Noctigall did studies
15 many, many years ago that were small, randomized
16 control trials showing that in women without
17 osteoporosis there were fewer fractures, and that was
18 based primarily on x-rays, excuse me, on height
19 changes in Bob's study as I recall, Bob, correct me if
20 I'm wrong, and most of those height changes were felt,
21 about 80 percent of them were felt to be related to
22 reduction and change in vertebral height.

23 There's really only one randomized control
24 trial, which was a one year study that Lufkin did with
25 transdermal estrogen, and established osteoporosis.

1 Most of the data on fracture efficacy with estrogen is
2 based upon observational data that is not randomly
3 controlled.

4 So again I think, as I remember the
5 guidelines, a big part of the problem was really the
6 safety side of it more than the efficacy side of it.
7 If you preserve bone and you're safe, bone density is
8 a surrogate.

9 DR. CARA: Well, the other way to
10 interpret your comment is that we really need fracture
11 data.

12 DR. SIRIS: No, I would say just the
13 opposite. My perspective on this would be that, if
14 you believe, based upon the comments that have been
15 made today, that raloxifene acts as an estrogen at
16 bone, and if you believe that the preservation of bone
17 density associated actually with a small increase in
18 bone mass in more than two-thirds, in 76 or so percent
19 of the patients shows a preservation of bone mass,
20 then I'm a little biased, but I would interpret that
21 as saying based upon the guidelines that the drug can
22 be approved for prevention, but certainly not for
23 treatment until treatment data are acquired.

24 DR. CARA: I think your points are valid.
25 The problem is that in the guidelines as they're

1 stated, the only thing that I can see alluded to
2 prevention is the issue related to being able to use
3 bone mineral density once efficacy for treatment has
4 been established.

5 DR. SIRIS: Well, I believe if another
6 were to come along, some other brand of estrogen were
7 to come along, bone density data would be sufficient.
8 And the question is the SERM in that same category?
9 And you'd need clarification I think from the agency
10 as to whether that interpretation is correct or not.

11 DR. CARA: The other question that I have
12 is that you're raising the issue that raloxifene has
13 estrogen-like effects on bone. What is the -- I'm
14 having difficulty with the degree of response to
15 raloxifene and how that relates to its "estrogen
16 effects." And my concern is that a substance that
17 shows about somewhere around, you know, 20 percent of
18 the response of estrogen, I mean can that be
19 considered an estrogen effect. And maybe some of the
20 other panelists can answer that question.

21 ACTING CHAIR MOLITCH: Dr. McDonnell,
22 would you like to comment?

23 DR. McDONNELL: I'd kind of like in an
24 around about way just to address that. The first
25 thing I want to do is to make sure that some of my

1 comments this morning are not taken out of context.
2 The first thing that I want to say is that when the
3 FDA guidelines were first established, it was the
4 FDA's position as well that all estrogens were the
5 same. That is not their position now. That's the
6 first thing.

7 The second thing is I made it clear, at
8 least I thought I made it clear and I apologize that
9 I did not, I do believe that tamoxifen, I do believe
10 that estrogen, or sorry, tamoxifen and raloxifene are
11 estrogens. However, I did iterate the point that not
12 all estrogens are the same. Even among the steroidal
13 estrogens Dr. Turner showed us this morning, that even
14 among the steroidal estrogens, they're not the same.
15 And so I don't think it's possible to extrapolate and
16 say that raloxifene is estradiol, it's not. It's an
17 estrogen and not estrogens are the same.

18 DR. CARA: So what you're saying then, if
19 I'm interpreting your response, is that the guidelines
20 really need to be updated because the --

21 DR. McDONNELL: I firmly believe that, and
22 I believe that I'm on record with Dr. Woodcock as
23 having said that, that guidelines do not reflect the
24 biology of estrogen as it stands in 1997.

25 DR. CARA: So the fact that a substance is

1 simply estrogen like doesn't mean that they should
2 necessarily fit the criteria for the guidelines, if
3 you will?

4 DR. McDONNELL: Well, you know, I think
5 that clearly Dr. Termine pointed out one issue this
6 morning which I think, you know, is a preclinical
7 observation that under some circumstances that
8 raloxifene can activate a raloxifene response element
9 that estradiol does not. That's an activity that is
10 attributed to raloxifene that's not attributable to
11 estradiol. That clearly says that there's one aspect
12 where those things act completely differently.

13 And Dr. Turner talked about 2 hydroxy
14 estrone this morning, which is -- modification, and
15 yet it works as a mixed agonist. But yet by the
16 definition in '94 it would have been an estrogen, and
17 it's clearly not.

18 ACTING CHAIR MOLITCH: We seem to be
19 spinning wheels here and going around and around on
20 the same subject. Can we move along to another topic
21 perhaps that's of concern?

22 Dr. Braunstein?

23 DR. BRAUNSTEIN: First of all, just an
24 historical perspective, the bone mineral density
25 versus fracture requirements were really because of

1 the experience of fluoride which increase bone mineral
2 density tremendously but led to poor quality bone.

3 My conclusion from all this really is
4 that, if we were going to look today at estrone,
5 estriol, estradiol or the different components of
6 premarin individually, we'd be having the same type of
7 discussion.

8 Raloxifene as far as the bone is concerned
9 has been referred to estrogen-like. I'd like to refer
10 to it as estrogen-like because I mean it does the
11 same thing as premarin only not as well. But as far
12 as the bone is concerned it acts like an estrogen and
13 I think that's how we should consider it.

14 Having said that I would like to have the
15 FDA comment on why the biostatistician suggested that
16 there is no difference in efficacy between 60 mgs
17 versus 30 mgs, whereas the company feels with their
18 statistical analysis that there is a difference
19 between 60 and 30.

20 DR. LI: I am not a primary reviewer, but
21 from what I'm reading because from each study
22 separately you cannot find statistical significance.
23 What the company did is -- combine the two studies.

24 ACTING CHAIR MOLITCH: Dr. New?

25 DR. NEW: I just would like to point out

1 that our experience now with many drugs will probably
2 elicit the same discussion, as Dr. Braunstein has
3 indicated. And in fact you can add to the list of
4 dehydroepiandrosterone which doesn't bind to the
5 estrogen receptor, but acts as an estrogen.

6 And in fact I'd like to clarify something
7 that was related to me by Dr. Labrie during the break.
8 The reason that the monkey is not a good model is that
9 the monkey has very high DHEA levels, and therefore
10 when you remove the ovaries you're de-estrogenizing
11 the animal, the animal still has lots of DHEA which is
12 adrenal in origin, and has both the androgenic and the
13 estrogenic effect left, and that therefore mutes the
14 whole effect that you're trying to study on the bones
15 and other tissues.

16 But there are all sort of mimics that
17 enter estrogen receptors, and we see this all the
18 time. Digitalis compounds enter the estrogen
19 receptors and can even produce breasts in men. So
20 that we have to just define estrogens I guess more by
21 their actions than by anything, and this is going to
22 be true for other drugs.

23 I just would like to get from the sponsors
24 the answer to what seems to be this query on the dose.
25 Can you answer that, what Dr. Braunstein asked, the

1 30/60 mgs problem?

2 DR. DERE: As the FDA scientists have
3 stated, that when you individually look at studies F
4 and G there are not statistically significant
5 differences for the 60 mgs dose versus the 30 mgs
6 dose. However, as we have reviewed this morning,
7 studies F and G are identical. They have identical
8 entry criteria.

9 So we pooled data from F and G to get a
10 better understanding from 1143 patients rather than
11 the roughly 550 or 600 in each group, to look at
12 potential differences and to try to explain or meet
13 what we understood the criterion to be of lowest
14 maximally effective dose. So it is pooled data, but
15 the entry criteria for the studies and the
16 characteristics of the study population are very
17 similar.

18 DR. CARA: I'm sorry, your statistician
19 was going to show some data regarding the raw data in
20 comparing plasma levels to biological effect.

21 DR. ALLENHEILIGEN: I'm Sandy
22 Allerheiligen from Eli Lilly and I'm a
23 pharmacokineticist.

24 DR. CARA: I'm sorry, a
25 pharmacokineticist.

1 DR. ALLENHEILIGEN: That's all right,
2 there was some confusion in the ranks.

3 DR. CARA: I apologize.

4 DR. ALLENHEILIGEN: Thank you.

5 What we had done because of the
6 variability of raloxifene we wanted to if rather than
7 just looking at dose, if we used an analogous approach
8 to what Dr. Shah showed you this morning and looked at
9 plasma concentrations, and I can have first screen 73
10 please, let's go back to that slide I showed this
11 morning and I'll talk you through that and then we can
12 do additional information, if you'd like.

13 Okay, what we did because we were
14 interested in looking at the concentration response so
15 that what we've modeled in this case, looking both at
16 spine on the left and hip on the right, we looked at
17 the change in the rate of increase in bone mineral
18 density versus the plasma concentrations. This was
19 pooled studies from F and G which were, as Dr. Dere
20 explained, are the same entry criteria. But we also
21 included the H study because this gave information on
22 a broader base and allowed us to look at
23 concentration.

24 What you see is that the EC50 or the
25 concentration that gives half the maximal response is

1 about 200 picograms per ml. Ideally though to achieve
2 the maximum response or the lowest dose to achieve
3 that maximum response, we want concentrations that
4 occur around that elbow, concentration response curve.
5 You'll note that the 60 mgs dose does achieve that.

6 And some patients on the 30 mgs dose also
7 achieved that. However, the 30 mgs dose has women who
8 have concentrations below the EC50. As I stated this
9 morning, there are women, approximately ten percent of
10 the women receiving 30 mgs have concentrations at
11 study state less than 50 picograms per ml., so one
12 fourth of the EC50.

13 On that basis we chose the 60 mgs dose
14 because it's guaranteed or much more likely to achieve
15 that maximal effect while having much fewer women down
16 in the lower range of the EC50.

17 DR. CARA: You were going to show the raw
18 data?

19 R. ALLERHEILIGEN: Well, can I have slide
20 71. I don't know exactly what you mean by raw data.
21 That is the predicted concentration. And we also
22 looked at time course of progression of raloxifene,
23 modeling the change in BMD over time. And you'll
24 notice that the placebo decreases over time as
25 expected from all of the other presentations today.

1 What's most notable is that the 60 and 150
2 mgs doses are indistinguishable, but as time goes on
3 you see more and more patients of the 30 mgs dose
4 below the 60 mgs, okay.

5 ACTING CHAIR MOLITCH: Dr. Sherwin?

6 DR. SHERWIN: I just had a -- is this on?

7 ACTING CHAIR MOLITCH: Yes.

8 DR. SHERWIN: Study H, getting back to
9 study H, how many patients before they got into this
10 aspect of the study were on estrogen therapy, were all
11 of them on it, was that a requirement?

12 DR. DERE: No. In study H 38 percent of
13 women enrolled in the study overall reported using HRT
14 in the past.

15 DR. SHERWIN: Okay. Now, of those 38
16 percent, how did they line up with the different
17 treatments, premarin drug, placebo?

18 DR. DERE: Oh, the distribution was about
19 36 percent to about 41 percent among the four
20 different treatment therapy arms, so it was well
21 within the range.

22 DR. SHERWIN: Okay.

23 ACTING CHAIR MOLITCH: Dr. Davidson?

24 DR. DAVIDSON: I have a couple of
25 questions. You know, maybe from the sponsor of the

1 FDA and anybody can answer, why is there a difference
2 in bone mineral density at 18 and 24 months? And have
3 you done any studies in any patients because I
4 understand you have data after 24 months. Do you have
5 anything to tell us after 24 months, or any reasoning
6 for why there is a decline?

7 DR. DERE: Our next analysis will be at
8 the three year time point, and those data are not
9 available yet. There is no statistically significant
10 difference between the 18 and the 24 month time points
11 although the curve, as Dr. Coleman showed, did trend
12 downward. But between those two points there were no
13 statistically significant differences. And we do not
14 have data from our three year evaluations.

15 DR. DAVIDSON: And my second one, why were
16 radius excluded from the H study, measurements, any
17 particular reason?

18 DR. DERE: Yes, we did subsets of patients
19 in the F and G studies that I have stated, and we did
20 not measure it in age.

21 DR. DAVIDSON: Are you planning to do some
22 in that area?

23 DR. DERE: We do not, we are not planning
24 on doing three year measurements because we don't have
25 baseline measurements in H. As I stated previously,

1 we have the F and G data. We'll be doing three year
2 measurements in the F and G studies also.

3 DR. DAVIDSON: Thank you.

4 ACTING CHAIR MOLITCH: Dr. Feldman?

5 DR. FELDMAN: Dr. Coleman at the end of
6 his presentation raised the possibility of resistance.
7 Can you tell us anything about the breast cancers that
8 developed in the raloxifene group, were they estrogen
9 receptor positive, were they tumors that might be
10 sensitive or aggressive or different than the tumors?

11 DR. DERE: Yes, I will have Dr. Cohen
12 respond to that?

13 DR. COHEN: Yes, we do have some data.
14 Just so you know, we have an oncology advisory board
15 and two of the member, well three of the members of
16 the board are here today, Dr. Morrow, Dr. Jordan and
17 Dr. Norton.

18 They reviewed each case of breast cancer
19 and they were blinded to therapy when they did so.
20 During the review of each case they reviewed all of
21 the pertinent information, clinical history,
22 mammogram, biopsies, everything that we had, including
23 estrogen receptor status. And actually I can show you
24 some data on the estrogen receptor status based on the
25 last look they had of the data which was just a few

1 weeks ago.

2 If I could have three blue 17 please?
3 Okay, this is the overall analysis, all cases of the
4 breast cancer, all 49 cases are included. As you can
5 see there were 17 cases that had ER positive breast
6 cancer in the overall. And the majority of those were
7 on placebo, with the relative risk between raloxifene
8 and placebo of 0.15. This suggests that raloxifene
9 inhibited ER positive breast cancer as you would
10 expect if raloxifene were acting through the estrogen
11 receptor to inhibit the growth or prevent the
12 appearance of breast tumors.

13 And as time goes on, after 12 months,
14 after 12 months the relative risk goes down, and after
15 18 months the relative risk goes down further.
16 Unknown cases tend to behave as ER positive. And in
17 fact that makes sense, if you look in the placebo
18 group, 13 of the 16 were ER positive. So if you
19 consider that most of these will behave as ER
20 positive, whether they are or not. Also, you see with
21 the ER positive over time risk reduction which is
22 progressive

23 So these added some biological
24 plausibility to statistical association we were
25 seeing. Perhaps Dr. Norton might have some further

1 comments about these.

2 DR. NORTON: Yes. I just want to clarify,
3 and I'm Larry Norton from Memorial Sloan Kettering,
4 that the trial that's been alluded to is a trial of
5 adjuvant therapy with tamoxifen where patients with
6 primary breast cancer are treated surgically with
7 surgery and radiation and then receive five years of
8 tamoxifen as a preventative for the recurrence of
9 their breast cancer. At that point they were
10 randomized to another five years or to placebo, so it
11 became a comparison of ten years versus five years.
12 This is by the NSABP.

13 The conclusion of that trial presented
14 ASCO a couple of ASCOs ago, was that ten years was not
15 superior to five years, indeed that there was a trend
16 for the patients receiving ten years of tamoxifen to
17 have a higher recurrence rate from their primary
18 breast cancer compared to the five years. It was very
19 slight and it may not be maintained over time.

20 The firm conclusion was that ten years was
21 not superior in terms of preventing recurrence of that
22 breast cancer. However, that did not specifically
23 address the issue of the carcinogenicity of tamoxifen
24 on the normal breast epithelium. In that regard my
25 colleague Dr. Jordan has some data to show that in

1 fact that there is no evidence of carcinogenicity of
2 tamoxifen to the contralateral breast with prolonged
3 exposure.

4 DR. JORDAN: Jordan, Northwestern. If I
5 could have this slide on please? Thank you very much.
6 It was brought up this morning a couple of times that
7 there were concerns about the duration of
8 administration of tamoxifen, and this in fact could be
9 deleterious. But as Dr. Norton has pointed out, this
10 is the recurrence of metastatic breast cancer,
11 micromastices around a patient's body.

12 This is not what what we're talking about
13 here. Raloxifene is not being used as a treatment for
14 breast cancer. What we're talking about is the
15 occurrence of primary breast cancers in these women
16 that are being treated on a osteoporosis trial.

17 What you were shown this morning is that
18 the raloxifene was maintaining a low incidents of
19 breast cancer. It was the same during the first year,
20 but during the second year there was actually more in
21 the controls than there were in the raloxifene. So
22 you couldn't see anything in the first year.

23 I'm putting this slide up here because
24 this is data from randomized clinical trials on
25 contralateral breast cancer. So this isn't

1 recurrences of the breast cancer around a woman's
2 body, this is breast cancer of the breast in these
3 clinical trials. So this is primary breast cancer.
4 And as you can see, if you give a duration of
5 tamoxifen of one year, you don't have any recurrent
6 reduction in primary breast cancer, just as we've seen
7 with raloxifene.

8 But with two years, that was the NATO
9 trial, you're getting about a 25 percent decrease.
10 Five years it's about 25. And the NASBP in their
11 trail of extending past fives where they were looking
12 at the recurrence of the disease also noted that they
13 were getting now a 35 percent decrease. There is no
14 evidence from the clinical trails at the moment with
15 anti-estrogen that you're seeing premature drug
16 resistance.

17 And that's really what I want to point
18 out. Is that Dr. Coleman pointed out some of our
19 preclinical studies on tamoxifen stimulated breast
20 cancer, that ultimately that might produce a problem
21 with raloxifene. What we found is that raloxifene is
22 no cross resistant with tamoxifen. Tamoxifen is far
23 more estrogenic than raloxifene, so I don't see it as
24 a cross resistant problem in the development of early
25 resistance with this agent.

1 DR. FELDMAN: I'm sorry, but so much data
2 came out that I didn't get the simple answer. In the
3 cancers on raloxifene, leave out tamoxifen for the
4 moment, are they more aggressive, are they more
5 estrogen receptor negative so that even though the
6 incidents may be lower the prognosis is not as good
7 for those patients? That's what I'm trying to find
8 out.

9 DR. JORDAN: Here is the situation. If
10 you are an ER positive patient, you would expect a
11 response to an anti-estrogen, and this is what one
12 sees the ER positive patients having their disease
13 controlled.

14 Now, the concern that was expressed 20
15 years ago with adjuvant therapy, but you shouldn't use
16 adjuvant therapy with an anti-estrogen because what
17 you're going to do is bring out more aggressive
18 disease. That was proven not to be true, you see
19 survival advantages. So I see that what you will
20 ultimately have is longer term therapy with raloxifene
21 which will control the appearance of the majority of
22 the disease and the ER negative disease that would
23 have come out anyway will not be controlled, I
24 wouldn't say.

25 ACTING CHAIR MOLITCH: Dr. Krook?

1 DR. JORDAN: It will be a true minority.
2 So 80 percent will be controlled and the other 20
3 percent will not be controlled, but they would have
4 occurred anyway.

5 ACTING CHAIR MOLITCH: Dr. Krook?

6 DR. KROOK: Stay up a second, if you
7 would.

8 DR. JORDAN: Sure.

9 DR. KROOK: One of the issues is, that I
10 look at is, as I look at the data I can firmly say
11 that there is no increased incidents. And I look at
12 the Kaplan Meire curve on the sponsor's book at 101,
13 page 101, and I look at that we're better than 98
14 percent cancer free at 36 months. And I think the
15 point of what's trying to be said by the sponsor is
16 that there is no increased incidents. But at this
17 point, looking at the studies, would you have seen.

18 I don't think there is anything to suggest
19 that it is a potential breast cancer preventative at
20 this time with what I see.

21 DR. JORDAN: I think that this is an
22 experiment that is hypothesis driven. So this trial
23 was set up primarily to look at the preservation of
24 bone quite correctly.

25 DR. KROOK: A question to you, would you

1 be comfortable giving this drug to ladies who have had
2 a breast cancer in the last six months?

3 DR. JORDAN: This is not going to be
4 approved for breast cancer, it isn't quite --

5 DR. KROOK: No, I'm just asking the
6 question to you, that's all.

7 DR. JORDAN: If I could find the right
8 dose with breast cancer.

9 DR. KROOK: Okay.

10 DR. JORDAN: Larry would, he's an
11 oncologist.

12 DR. NORTON: I treat these patients, so I
13 actually personally wouldn't have any problem with it
14 at all from everything that I have seen. This looks
15 like a potent anti-cancer drug, and I see no evidence
16 of cancer stimulation from it. I see no evidence of
17 cancer causation from it. It seems to have all the
18 biological characteristics of a therapeutic anti-
19 estrogen, and I don't think I'd have any problem with
20 that at all.

21 DR. KROOK: I realize that's a
22 hypothetical question --

23 DR. NORTON: Right.

24 DR. KROOK: -- the data is not in and the
25 trials haven't been done. But at least as I look at

1 this and I look at the letter which was dropped on us
2 from a patient advocate, at least there is some
3 suggestion in there that perhaps the studies have been
4 done, and I don't believe they have been done yet,
5 although some of us may feel we're safe.

6 DR. NORTON: You're totally right, except
7 that when I look at the trials that I've seen, and
8 were I to design a cancer prevention trial, these are
9 the trials I would have designed. You know, that you
10 could have slipped the endpoints of the trail for bone
11 endpoint to cancer endpoint, you know, on selected
12 patients, randomly allocated and followed with
13 endpoint, in this case mammography and physical
14 examination like you do in a prevention trial.

15 So that, you know, although it wasn't
16 billed primarily as a cancer prevention trial, were I
17 to design a cancer prevention trial, I don't know how
18 I would design it any differently.

19 DR. NEW: May I ask you to stay at the
20 microphone for a moment?

21 DR. NORTON: Sure.

22 DR. NEW: I just came from a conference
23 that Dick Senton ran in Virginia --

24 DR. NORTON: Right.

25 DR. NEW: -- and the information given.

1 The title of the conference was "Women who have breast
2 cancer who take estrogens." And the data that came
3 out of that conference from the CDC and other people
4 was that taking estrogen did not increase the
5 recurrence of breast cancer.

6 DR. NORTON: Well, that's actually -- you
7 mean patients with a personal history of breast cancer
8 subsequently taking hormone replacement therapy?

9 DR. NEW: Yes.

10 DR. NORTON: The data isn't all that
11 clear, largely because we don't have randomized
12 perspective information on it. Retrospectively
13 looking back on series we can't see patterns.

14 The one thing that does emerge is that the
15 distribution of cancer in the metastatic site is often
16 different. You have more metastatic sites in the
17 individuals who have been exposed to estrogen in that
18 setting. But the numbers are fairly small. Without
19 randomized trial, in other words that we have a
20 paucity of randomized perspective evidence in people
21 with a personal history of breast cancer randomized to
22 estrogen, pегesterone, hormone replacement therapy, or
23 not to be able to make that comment.

24 ACTING CHAIR MOLITCH: Dr. Feldman?

25 DR. FELDMAN: Well, since we are talking

1 about estrogen-light, one of the main reasons that
2 physicians might choose to use this drug is because
3 patients can't or won't take estrogens, and perhaps
4 the main reason would be the breast cancer issue.

5 So that's why I asked about breast cancer
6 and the ones that are coming out. What can we ensure
7 our patients from the data you now have? It seems
8 like we really can't tell them anything about breast
9 cancer except some hopeful data, but I think that's a
10 crucial issue. The data seem to show that estrogen
11 itself, estrogen-heavy, if you will, is going to be
12 better for bone and better for cardiovascular. One of
13 the selling points here is that this would not have
14 the breast cancer risk.

15 But that's my question, how much do we
16 know at this point, is it all preliminary, is it too
17 preliminary to have us consider that?

18 DR. NORTON: Well, I mean I can just say
19 personally, I mean I'm here just as a breast cancer
20 clinician. I don't see any hint here that this is a
21 breast carcinogen, from what I've seen. Clearly, if
22 the statement is that there is no evidence that
23 there's an increased breast cancer in taking this drug
24 for this period of time, I can't think of a safer
25 statement based on what I've seen.

1 But that because of the biological actions
2 of this drug, because we know what we know about this
3 anti-estrogen and tamoxifen, I wouldn't bet against
4 this drug in terms of having a significant breast cancer
5 prevention affect long term. When I see the slide
6 that you just saw where the longer you take it, the
7 lower your incidents is, that is rather impressive.

8 If the drug were just acting to suppress
9 preclinical breast cancers that would pop up a little
10 bit later if you're on the drug or not, you wouldn't
11 expect to see the fact that the longer you take it,
12 you'd expect that after taking it for two or three
13 years that you'd get a catch up of those cases, and
14 they're not catching up.

15 So, you know, if I had to put my money
16 down now about whether this was a breast cancer
17 preventive agent, at least for this duration of
18 exposure, I would bet in favor of the drug right now.

19 In terms of longer term exposure, you have
20 to decide, you know, how long term. You know, are you
21 happy with five years, ten years, 15 years data. The
22 patients will have to be monitored carefully if there is
23 any change. Obviously you're going to have to note
24 that, and I'm confident that that's going to be
25 followed very carefully.

1 DR. FELDMAN: Well, you're using the term
2 "bet," you would "bet." I think we are faced with
3 what's been proven.

4 DR. NORTON: Well, what's been proven is
5 clear, we have a p value here that's very significant,
6 that there are fewer breast cancers in patients taking
7 this drug. All that this committee, as I understand,
8 is being asked to do is conclude that there is no
9 higher incidents of breast cancers on the drug. And,
10 you know, everything light is odds as we all know. I
11 mean I think this is as secure a thing as I've ever
12 seen.

13 DR. KROOK: Larry, before you leave I'd
14 guess I would take you to task and say I don't think
15 you can say there is a p value here when there is --
16 I mean looking at this graph, we're still up in 98
17 percent, I don't think we know that. I don't think
18 you can --

19 DR. NORTON: Yes, well there is a p value
20 though. And p value takes, as I understand
21 statistics, p value takes the total number and the
22 numerator and the denominator to into account, and you
23 can't -- a p value is a p value --

24 DR. KROOK: Yes.

25 DR. NORTON: -- and even though the

1 incidents is low, if you have a p value you have to
2 believe it.

3 DR. KROOK: I agree with that I guess. A
4 second question to you, since you have had experience
5 on people who have taken tamoxifen and people who have
6 taken this drug, the issue of vasodilatation, commonly
7 called hot flashes, which in my experience in
8 metastatic breast cancer, or perhaps the tamoxifen
9 trail even is perhaps equal to a one in three, one in
10 four discontinuation. Have you seen the same degree--

11 DR. NORTON: Well, you see the same data
12 that I see. Discontinuation for that reason is very
13 low here, hot flashes do occur.

14 DR. KROOK: In this drug?

15 DR. NORTON: With this drug, yes. And it
16 looks fairly similar to what one would see actually
17 with premarin, from what we've seen, I mean with, you
18 know, with --

19 DR. KROOK: -- less, equal or more?

20 DR. NORTON: Yes, huh, with placebo, with
21 placebo as we see here. Discontinuation was 2.2 I
22 think for placebo and was actually a little less I
23 think with this drug, so obviously the hot flashes are
24 not a major problem.

25 ACTING CHAIR MOLITCH: Dr. Kreisberg?

1 DR. SIRIS: Could I just make one comment?

2 As somebody who takes care of lots of women who are
3 worried about osteoporosis, I don't think anybody is
4 implying that raloxifene is going to go out there, if
5 it's approved, and replace estrogen.

6 As an endocrinologist I still recommend
7 estrogen as my first choice to every woman I see
8 because I believe it's going to give her both bone and
9 cardiovascular benefit.

10 The problem is, as we stated earlier,
11 there are great many women who simply do not tolerate
12 it because of the bleeding and because of the breast
13 tenderness. Elderly women in particular, older women
14 in particular will get significant breast tenderness
15 and will not take it. Resumption of menstrual
16 bleeding is a significant distress for a great many
17 women who were relieved that they finally went through
18 menopause and don't have to do that anymore. And then
19 I give them something when their bone density has got
20 a T score of minus 1 that gives them their periods
21 back. Many women will not tolerate this. And
22 alendronate as good as it is, is not the total
23 solution either.

24 I think one has to recognize that if a
25 woman is afraid of breast cancer because her older

1 sister had it or because her grandmother had it, and
2 if she's got an LDL cholesterol that isn't perfect,
3 that is a little on the high side and she's 54 or 55
4 years of age, and she doesn't have hot flashes,
5 menopause was not a problem, a drug like raloxifene
6 will in my opinion preserve her bone density. I am
7 convinced by the data that it is very, very unlikely
8 that she's going to bleed. It's very, very unlikely
9 that anything bad is going to happen in her uterus.
10 And I don't think that I'm going to give her breast
11 cancer over at least the short term.

12 Estrogen may give you an increased risk of
13 breast cancer over the long term, and we'll just have
14 to learn how it goes with raloxifene, but the
15 preclinical data are extremely reassuring. I see
16 raloxifene as another option, and it's an option for
17 a substantial number of women in whom there will not
18 be a loss of bone and in whom there will be the added
19 benefit of perhaps a ten percent reduction in LDL
20 cholesterol, which I see as a very fine thing. If I
21 can give them estrogen, I will, but if I can't, I
22 think raloxifene offers a lot of the benefits.

23 ACTING CHAIR MOLITCH: Dr. Kreisberg?

24 DR. NORTON: I just can't help it, I have
25 to say it, because I see patients with breast cancer

1 so I also see their families, and this is a major,
2 major problem for them. That estrogen clearly would
3 be indicated for a number of them for a lot of good
4 reasons, they're terrified to take it for a lot of
5 very good reasons. And not to have a drug like this
6 as an option for them I think would, you know, would
7 do them a disservice.

8 ACTING CHAIR MOLITCH: Thank you, Dr.
9 Norton.

10 Dr. Kreisberg?

11 DR. KREISBERG: I think this is a fine
12 drug. And for the purpose that you're proposing it,
13 and that is for prevention of bone loss, this seems
14 perfectly reasonable.

15 Dr. Siris has already alluded to something
16 that bothers me, and that is she assumes because there
17 is a ten percent reduction in LDL cholesterol that
18 this drug is cardio-protective. And I actually don't
19 believe that she's unique in this regard, I think many
20 physicians are going to conclude that this drug has a
21 desirable profile with regard to cardiovascular risk,
22 and that's going to be an additional reason to use it.

23 Now, things in medicine in the past have
24 been perfectly logical, but completely wrong. And I
25 think that we need to be careful in extrapolating from

1 the surrogates to the protection against
2 cardiovascular disease. And in fact in looking at the
3 data that was included in the agency's book, there is
4 that one primate study that actually shows that
5 raloxifene was no different than placebo in the
6 ovariectomized primate.

7 And in the rabbit study which is also
8 included in the book, there is a modest reduction in
9 lipid accumulation in the aorta with raloxifene, but
10 nowhere near the same extent as was seen with estrogen
11 in that particular preparation. And I think it's yet
12 to be proven that this drug is cardio protective, and
13 I think we need to be very careful that we don't
14 imply, let the physicians read between the lines here
15 that this is a cardio protective drug.

16 DR. DERE: We agree with you, Dr.
17 Kreisberg, that this is the age of outcomes, and it is
18 important to see clinical outcomes. We will be very
19 carefully evaluating our large fracture study because
20 looking at myocardial events is a secondary endpoint
21 of that study and we do have centralized ECG reading
22 to look at silent events. Furthermore, as I had
23 briefly alluded to this morning, we are planning a
24 secondary prevention study that we are calling the
25 ROOT study to specifically address this point and to

1 demonstrate that raloxifene improves cardiovascular
2 outcomes.

3 ACTING CHAIR MOLITCH: Dr. Illingworth?

4 DR. ILLINGWORTH: To extend the metabolism
5 questions a little bit further, is there any data on
6 gall stones, any increase in gall stones?

7 DR. DERE: There was no increase in gall
8 stones compared with placebo.

9 DR. ILLINGWORTH: Second question, have
10 you looked at vascular reactivity, brachial artery
11 activity which improves with estrogen, premarin, does
12 it improve with this?

13 DR. DERE: We did evaluate brachial
14 reactivity in the Y study in a small subset of
15 patients. Unfortunately in that study both or neither
16 HRT or raloxifene 60 mgs or 120 mgs had an effect.

17 DR. ILLINGWORTH: Okay. And thirdly, in
18 terms of your listed side effects, hot flashes, leg
19 cramps and venous thrombosis, I mentioned this before
20 but perhaps I got Dr. Brunzell's comments or views,
21 you plan to study patients with hypertriglyceridemia.
22 I would make the point that by analogy with conjugated
23 equine estrogen or oral estrogens, this drug given to
24 somebody with unrecognized hypertriglyceridemia could
25 promote a major increase in triglycerides, and

1 therefore I would welcome John's thoughts on this.

2 DR. BRUNZELL: One of the
3 contraindications for estrogen replacement therapy is
4 baseline severe hypertriglyceridemia, because these
5 women will often get much higher triglyceride levels
6 and get pancreatitis. I think that same consideration
7 has to be done with raloxifene and I think that at
8 some level somebody is going to have to find out if
9 you have a triglyceride of 1000, are you still as
10 unresponsive to raloxifene and increasing your
11 triglycerides. If it's 200, I would agree.

12 ACTING CHAIR MOLITCH: Are there any other
13 comments?

14 Dr. Critchlow?

15 DR. CRITCHLOW: Just a quick question on
16 the safety database. Are data from the GGGK data
17 study included in that, or is it only the serious AEs
18 that are pulled from there?

19 DR. DERE: The serious adverse events
20 including the GGGK or large fracture study.

21 DR. CRITCHLOW: And that includes the PEs
22 and the --

23 DR. DERE: Yes, yes, because --

24 DR. CRITCHLOW: -- DVTs, whatever?

25 DR. DERE: -- PE, DVTs result in

1 hospitalization which is one of the criterion for
2 serious adverse events. They are included in the
3 database.

4 DR. CRITCHLOW: And that includes the
5 breast cancer?

6 DR. DERE: And carcinoma is another
7 category.

8 DR. CARA: Dr. Kreisberg?

9 DR. KREISBERG: I know that you're
10 recommending less than the maximum dose that you
11 tested. I wonder if you've looked at interactions
12 with other agents that may alter blood levels of
13 raloxifene. For instance there has been recent
14 interest in the interaction between ethanol and
15 estrogen with much higher estrogen levels in women who
16 use alcohol than women who do not. I wonder if that
17 carries over to raloxifene?

18 DR. DERE: In our population
19 pharmacokinetics database there are a number of
20 concurrent medications that were evaluated with
21 raloxifene. A cholestyramine decreases circulating
22 raloxifene levels because it interferes with the
23 enterohepatic circulation. There is no effect from
24 say smoking or alcohol, or commonly used medicines
25 such as H1, H2 blockers, antibiotics.

1 DR. KREISBERG: But you've not actually
2 done a study in which you have administered alcohol to
3 look at, specifically you have adjusted for it in a
4 statistical sense?

5 DR. DERE: Correct.

6 DR. KREISBERG: Okay.

7 ACTING CHAIR MOLITCH: Dr. Hirsch?

8 DR. HIRSCH: Just a brief comment, not so
9 much a question as a comment. I would imagine an
10 important area for future research would be this
11 wonderful estrogen receptor promoter, this protein.
12 And it would seem likely with a different tissue
13 distributions of this or different activity of it,
14 that the molecular genetics of this might lead to an
15 understanding of what polymorphisms there could be
16 between people and the distribution. If that ever
17 came to pass, that would be a very, very important
18 index of how the drug could be best used and most
19 effectively.

20 ACTING CHAIR MOLITCH: Are there any other
21 comments?

22 Yes, Dr. Feldman?

23 DR. FELDMAN: I wonder if the sponsor
24 could identify who they would think are the ideal
25 patients for this drug, or is that premature? I mean

1 we've heard certain areas that it may not be as good
2 as estrogen, or it may be better than estrogen, some
3 areas that are not yet known, and it just would help
4 me to think about it if I understood who they thought
5 would be the ideal people to receive the drug should
6 it be approved.

7 DR. DERE: I think it's better, you
8 probably don't want to look at all the subset analyses
9 that we've done, so I will refer this to actually a
10 clinician who will give you her opinion.

11 Dr. Siris?

12 DR. SIRIS: If I had somebody with a
13 comfortable menopause who wasn't having hot flashes,
14 who was 53 or 54 years of age and who had a borderline
15 low bone density with risk factors for osteoporosis,
16 such as a mother for osteoporosis, in other words the
17 sort of person whom I believe prevention is
18 appropriate, I think there would be some of those
19 women who would prefer raloxifene, which I could tell
20 them will preserve their bone mass, to estrogen
21 because of the absence of menstrual periods with
22 raloxifene, because there won't be any breast
23 tenderness.

24 This would certainly apply to women who
25 have tried estrogen and didn't like it by the way.

1 And certainly for those women who are genuinely so
2 afraid of breast cancer for reasonable or unreasonable
3 reasons, that they simply will not accept estrogen,
4 then I think a drug such as raloxifene is an
5 appropriate choice.

6 Now, Dr. Kreisberg, I take your point
7 very, very seriously, and I agree with you, but I
8 guess if my LDL cholesterol could come down 11 percent
9 with a drug that would also not give me periods and
10 protect my bones, even though it might not prevent me
11 from having an MI, I probably would consider taking it
12 because I think we still don't know for sure how
13 estrogen works in terms of its cardiovascular benefit.

14 So I think there are a subset of women,
15 there are some women who are going to say all I really
16 care about is bone, and that woman I am very
17 comfortable giving her alendronate at the 5 mgs dose.
18 And I talked to you at that meeting too, and I do use
19 a lot of that. But I think having the three choices
20 really makes a huge difference. There are some women
21 who come to menopause with lots of menopausal
22 symptoms, they can't concentrate, they have hot
23 flashes, they feel awful. Estrogen is wonderful for
24 them.

25 There are some women who come to menopause

1 feeling terrific, they've been liberated, but they
2 have a low bone density. Estrogen is not wonderful
3 for many of them if they get side effects. So I think
4 there will be a substantial subset of women for whom
5 this is appropriate.

6 ACTING CHAIR MOLITCH: I think that seems
7 to be a perfect lead-in to the final questions that
8 the FDA has posed for the panel, and I think we should
9 proceed to those questions at this point. The first
10 question that has been proposed.

11 "Is raloxifene effective in decreasing the
12 loss of bone mineral density in post menopausal
13 women?"

14 And as usual we'll go around the table.
15 We'll start to my right with Dr. Cara, who will be the
16 first one to cast a vote on question number one?

17 DR. CARA: In regards to the efficacy in
18 terms of decreasing the loss of bone mineral density,
19 my answer is yes, I think that raloxifene is effective
20 in decreasing the loss in bone mineral density. My
21 concern is that the degree of efficacy is one in which
22 there's still some concern. I mean I don't know that
23 the degree of effectiveness is really truly, is
24 clinically significant.

25 DR. CARA: Dr. Hirsch?

1 DR. HIRSCH: I would say the same, I
2 agree. The answer is yes, but I think it's a
3 promissory note as to how this will relate to fracture
4 data in the future.

5 DR. CARA: Dr. Critchlow?

6 DR. CRITCHLOW: I agree it appears
7 modestly effective in decreasing the loss of BMD. I
8 also just would like to state that as far as I can
9 tell the three year data should be almost available.
10 The two year data were as of September '96. I feel
11 the three year data would be available shortly, and I
12 have some concern that perhaps we ought to wait six
13 more months to look at the three year data. But the
14 short answer is modestly effective.

15 ACTING CHAIR MOLITCH: Dr. Illingworth?

16 DR. ILLINGWORTH: Yes, I agree with the
17 previous speakers' yes. I still a little concerned
18 that the downturn with a longer of treatment, which I
19 think over this study period looked at compared to
20 placebo, yes.

21 DR. NEW: Yes.

22 DR. SHERWIN: Yes with the same caveats as
23 the other speaker.

24 ACTING CHAIR MOLITCH: I will also say yes
25 with the same caveats.

1 Mr. Kreisberg?

2 DR. KREISBERG: Yes.

3 ACTING CHAIR MOLITCH: Dr. Davidson?

4 DR. DAVIDSON: Yes. I would like to
5 emphasize that, you know, even though there are long
6 term studies in other countries with special
7 populations that, you know, because African-Americans
8 and Asian-Americans, and Latino-Americans living in
9 the U.S. under differing conditions, that study should
10 be performed in the U.S. populations of minority
11 origin. I would also like to recommend that in
12 hysterectomized females, you know, a future study
13 look also at radius, you know, bone densities. But my
14 answer is yes.

15 ACTING CHAIR MOLITCH: Dr. Braunstein?

16 DR. BRAUNSTEIN: My answer is yes also.
17 And I would just comment that we see that same
18 downturn with other antiresorptive agents, for
19 calcitonin had exactly the same type of curve. I
20 think that what happens is that you get an initial
21 decrease in resorption while formation continues, then
22 there is a subsequent decrease in formation and
23 everything heads down. But there's still going to be
24 a significant difference between the placebo and the
25 treated group.

1 ACTING CHAIR MOLITCH: Dr. Azziz?

2 DR. AZZIZ: Yes, modestly.

3 ACTING CHAIR MOLITCH: Dr. Krook?

4 DR. KROOK: Yes, as the question is
5 written.

6 ACTING CHAIR MOLITCH: Thank you.

7 We'll take question number two.

8 "The sponsor is proposing to market the 60
9 mgs dose of raloxifene. Do you believe that this is
10 the most appropriate dose?"

11 And we'll start with you, Dr. Krook?

12 DR. KROOK: My answer would probably be no
13 because looking at the data I'm not sure that it's not
14 a dose they can use. I mean I think it's a reasonable
15 dose, but I'm not sure it's the most appropriate dose.
16 So my answer would be no to that based on that and
17 from what I've seen. I don't know that a 10 or 150 is
18 better or worse.

19 ACTING CHAIR MOLITCH: Dr. Azziz?

20 DR. AZZIZ: My answer is yes, as a
21 statistical usage of the dose.

22 ACTING CHAIR MOLITCH: Thank you.

23 DR. BRAUNSTEIN: Yes.

24 DR. DAVIDSON: Yes.

25 DR. KREISBERG: yes.

1 ACTING CHAIR MOLITCH: Yes.

2 DR. SHERWIN: Yes with a caveat that for
3 certain groups it will be important to assess for
4 other ethnic groups, the dose.

5 DR. NEW: Yes.

6 DR. ILLINGWORTH: Yes.

7 DR. CRITCHLOW: I'm going to say no, that
8 30 might be appropriate for some people.

9 DR. HIRSCH: yes.

10 DR. CARA: I don't know. I haven't seen
11 any data that really indicate that it's truly the most
12 appropriate dose. What I've seen is that there is a
13 great deal of variability in terms of plasma levels in
14 biological in fact regardless of the dose that you
15 give. And, you know, some patients might get
16 appropriate response with 30 mgs.

17 ACTING CHAIR MOLITCH: So is that an
18 abstain?

19 DR. CARA: No, it's a no.

20 ACTING CHAIR MOLITCH: Okay, thank you.

21 We'll start again with you, Dr. Cara on
22 question number three.

23 "Is the use of raloxifene associated with
24 normal bone quality."

25 DR. CARA: From what I've heard from the

1 histological studies, my answer would be yes.

2 DR. HIRSCH: Same.

3 DR. CRITCHLOW: Yes.

4 DR. ILLINGWORTH: Yes.

5 DR. NEW: Yes.

6 DR. SHERWIN: Yes.

7 ACTING CHAIR MOLITCH: As of two years,
8 yes.

9 DR. KREISBERG: Yes.

10 DR. DAVIDSON: Yes.

11 DR. BRAUNSTEIN: Yes, but the data is very
12 limited.

13 DR. AZZIZ: Same thing, yes with that
14 caveat.

15 DR. KROOK: Yes.

16 ACTING CHAIR MOLITCH: Okay, now we'll
17 move on to question number four.

18 "For a drug with raloxifene's apparent
19 mechanisms of action on bone, are data on bone mineral
20 density sufficient to judge approve-ability for the
21 prevention of post menopausal osteoporosis, or are
22 fracture data required?"

23 So a yes would mean that the data is
24 sufficient with just bone mineral density.

25 Dr. Krook?

1 DR. KROOK: I would vote yes based on with
2 what I've read in the guidelines.

3 ACTING CHAIR MOLITCH: Dr. Azziz?

4 DR. AZZIZ: Since the guidelines are
5 guidelines only, I say no. I think we should use
6 vector data.

7 ACTING CHAIR MOLITCH: Thank you.

8 DR. BRAUNSTEIN: Yes, but I would
9 definitely require the Phase IV study for fracture
10 data.

11 DR. DAVIDSON: Yes, with the same caveat.

12 DR. KREISBERG: I'm not sure how to answer
13 that because they haven't demonstrated prevention of
14 post menopausal osteoporosis, they demonstrated
15 protection of bone mineral density or prevention of
16 loss of bone mineral density, and I think that's what
17 we're talking about right now.

18 ACTING CHAIR MOLITCH: I'm sorry, I didn't
19 hear a yes or a no?

20 DR. KREISBERG: No. You're very
21 perceptive.

22 ACTING CHAIR MOLITCH: Or an abstain?

23 DR. KREISBERG: I abstain.

24 ACTING CHAIR MOLITCH: My answer is yes.

25 Dr. Sherwin?

1 DR. SHERWIN: I guess yes. I mean
2 obviously it's crucial to have the long term fracture
3 data. You know, I think we would be foolish if we
4 didn't insist upon that.

5 DR. NEW: Yes, with the same proviso.

6 DR. ILLINGWORTH: Yes, with exactly the
7 same reservations. We need fracture data, but I think
8 the mechanism is the same as with estrogens that has
9 been convincingly shown.

10 DR. CRITCHLOW: I have the same provisos,
11 but I'm going to vote no.

12 DR. HIRSCH: No.

13 DR. CARA: No, and my reason for saying no
14 is twofold. I don't think that the drug is very
15 efficacious, as I was alluding to before, but I think
16 there has been a lot of hype about some of the
17 secondary endpoints that have made it appear very
18 glitzy and very attractive in some cases. But in
19 terms of its true efficacy, I have my doubts. I think
20 we need fracture data.

21 ACTING CHAIR MOLITCH: Well, then this
22 leads us to the final question.

23 "Taking into consideration the overall
24 benefits and risks of raloxifene, do you recommend
25 that this drug be approved for marketing for the

1 prevention of post menopausal osteoporosis?"

2 Mr. Cara?

3 DR. CARA: No, I don't think we know enough
4 about long term efficacy?

5 DR. HIRSCH: Same thing. I think this is
6 an extraordinary drug. It opens a whole new line of
7 very important investigation, but I don't see the
8 instantaneous rush to do this as a major life-saving
9 measure at this moment, and I think one can wait at
10 least for the fracture data. So on that basis I say
11 no.

12 ACTING CHAIR MOLITCH: Dr. Critchlow?

13 DR. CRITCHLOW: I'm going to say no on the
14 basis of the two studies were designed as three year
15 studies, the data should be available shortly. I
16 might change my vote subsequently, but at this point
17 I would say no.

18 ACTING CHAIR MOLITCH: Dr. Illingworth?

19 DR. ILLINGWORTH: I would say yes based
20 upon the beneficial changes observed, and the fact
21 that the trial is ongoing and looking at fracture
22 data, and it gives ladies one more option for
23 prevention.

24 DR. CARA: Dr. New?

25 DR. NEW: Yes. And I'm very persuaded by

1 the elegant presentation of Dr. Siris as a clinician
2 who takes care of women in whom the fear of breast
3 cancer is so large. And the options that remain to
4 those women are options which require estrogen which
5 is known to be toxic, although effective, and
6 alendronate which is not toxic, but also not very
7 effective.

8 DR. SHERWIN: How can I top that? I would
9 say yes, mainly because I do feel that there are a lot
10 of women who are not taking estrogens at this point in
11 time who need an option.

12 ACTING CHAIR MOLITCH: I will say yes as
13 well.

14 Dr. Kreisberg?

15 DR. KREISBERG: yes.

16 DR. DAVIDSON: I will say yes as well.
17 You know, there are people that cannot afford to take
18 estrogens and, you know, this will be another option.
19 And I think patients and physicians should be able to
20 have options.

21 DR. BRAUNSTEIN: I'll say yes also, but I
22 must say that I disagree with what Dr. New said. I do
23 think alendronate is effective.

24 DR. AZZIZ: I'll say no along with the
25 fact that the fracture data isn't available. It's

1 only modestly effective, and there are other drugs
2 such as alendronate which is as modestly effective as
3 this drug.

4 DR. KROOK: As an internist who practices
5 oncology, but as an internist I vote yes.

6 ACTING CHAIR MOLITCH: Is there a final
7 vote, Ms. Reedy?

8 EXECUTIVE SECRETARY REEDY: Yes.

9 ACTING CHAIR MOLITCH: The final vote is
10 eight yes and four no.

11 And so I think this meeting is not
12 concluded. Thank you.

13 (Whereupon, at 3:55 p.m., the meeting was
14 adjourned.)

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